## **SECURITIES AND EXCHANGE COMMISSION**

## **SEC FORM 17-C**

## CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1.	February 22, 2021 Date of Report
2.	SEC Identification Number 19073 3. BIR Tax Identification No. 000-288-698-000
4.	FIRST PHILIPPINE HOLDINGS CORPORATION  Exact name of issuer as specified in its charter
5.	Metro Manila, Philippines 6. (SEC Use Only) Province, country or other jurisdiction of incorporation
7.	6 <sup>th</sup> Floor Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City Address of principal office 1604 Postal Code
8.	2-8631-8024 Issuer's telephone number, including area code
9.	N/A Former name or former address, if changed since last report
10.	Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA
	Title of Each Class  Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
	Total Outstanding Shares  504,545,994 shares (As of Feb. 19, 2021)
	Total Outstanding Preferred Redeemable Shares (As of Feb. 19, 2021)

11. Indicate the item numbers reported herein: Item No. 9

#### Item No. 9

First Philippine Holdings Corporation ("FPH" or the "Corporation") has filed today with the Securities and Exchange Commission ("SEC") a third Amended Tender Offer Report (SEC Form 19-1) in relation to the tender offer to acquire common shares of the Corporation's parent company, Lopez Holdings Corporation ("LPZ").

The third Amended Tender Offer Report reflects and includes, among others:

- 1. The Tender Offer Period will end on 8 March 2021 as cleared by the SEC in a Letter dated 19 February 2021; and
- 2. An updated Valuation Report rendered by the Independent Financial Adviser ("IFA"), KPMG (R. Manabat & Co.) dated 18 February 2021, attached as an annex to the third amended Tender Offer Report which aimed to address the comments raised by the SEC ("Updated Valuation Report"). The updates stated therein did not result in any change in the valuation and fairness opinion expressed in the original Valuation Report dated 14 December 2020. A list of the comments of the SEC and the responses of the IFA may be found in Appendix 4 of the Updated Valuation Report.
- 3. Other conforming and formatting changes were made.

Attached is a copy of the third Amended Tender Offer Report.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FIRST PHILIPPINE HOLDINGS CORPORATION

Issuer

February 22, 2021

ESMERALDO /C. AMISTAD Vice President &

Assistant Corporate Secretary

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 19-1 TENDER OFFER REPORT

Ch	eck the appropriate box:
	Initial Filing
	✓ Amendment
	Amendment No. 3
	Items Amended by the Filing 1 and 6
1.	Exact Name of Subject Company as Specified in its Charter
	LOPEZ HOLDINGS CORPORATION
(a)	Address of Principal Offices
	16th Floor North Tower, Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong Postal Code: 1550
(b)	SEC Identification Number ASO9304369
(c)	Industry Classification Code (SEC Use Only)
(d)	BIR Tax Identification Number 002-825-058
2.	Name of Bidder
	FIRST PHILIPPINE HOLDINGS CORPORATION
(a)	Address of Principal Offices
	6 <sup>th</sup> Floor Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City Postal Code: 1604
3.	Title or Class of Securities Subject to Tender Offer
	Common Shares

## Item 1. Subject Company and Class of Security Subject to the Tender Offer

- (a) The subject company is Lopez Holdings Corporation ("LPZ" or "Company"), a corporation organized and existing under the laws of the Republic of the Philippines, with principal office address at the 16th Floor North Tower, Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong 1550 Metro Manila, Philippines.
- (b) As of 30 November 2020, the Company has an authorized capital stock of Five Billion Five Hundred Million (₱5,500,000,000.00) Pesos divided into Five Billion Five Hundred Million (5,500,000,000) common shares with a par value of One Peso (₱1.00) per share. Out of the authorized capital stock, a total of Four Billion Five Hundred Forty Two Million Two Hundred Ninety Eight Thousand and Nine Hundred Eleven (4.542.298.911) common shares are issued and outstanding.
- (c) As of 30 November 2020, Lopez, Inc. ("LI" or "Ultimate Parent") owns 54.44% of the issued and outstanding common shares of the Company.

#### The Tender Offer

First Philippine Holdings Corporation ("FPH" or "Bidder") intends to conduct a tender offer ("Tender Offer") to acquire a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding common shares of LPZ, from all the shareholders of the Company (though the Ultimate Parent has agreed not to tender its common shares into the Tender Offer).

The Bidder originally intended to acquire up to a maximum of 2,069,273,361 common shares representing approximately 45.56%, of the total issued and outstanding common shares of the Company. However, on 20 January 2021, to remove the risk of LPZ falling below the required minimum public ownership and dispense with the need to pursue its petition for a voluntary delisting, the Bidder decided to reduce the maximum number of shares to be acquired from the Tender Offer to 1,567,093,124 issued and outstanding common shares representing approximately 34.5% of the total issued and outstanding common shares of LPZ. The Bidder intended to acquire LPZ shares also from the non-public shareholders and estimated that approximately 33.65% will come from the public. Deducting this figure from the then public float of 43.805%, this should have left LPZ with a minimum public ownership of at least 10.15%, assuming that the maximum limit is reached.

To address concerns and the risk that LPZ may fall below the public ownership requirement, the Bidder decided to further reduce the maximum number of shares to 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding common shares of LPZ, which was reflected in the second Amended Tender Offer Report filed with the SEC on 16 February 2021.

The Company will no longer pursue its petition for voluntary delisting of its 4,629,532,611 common shares from the Main Board of the Philippine Stock Exchange filed on December 15, 2020.

The Tender Offer shall be subject to the revised terms and conditions attached as **Exhibit A** hereof, and the fulfillment of the following prerequisites ("**Tender Offer Prerequisites**"):

- (i) In the course of the Tender Offer, a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% and up to a maximum of 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding capital stock of the Company shall have been (a) validly tendered (which means offered for sale to the Bidder) by the Company's shareholders ("Tendering Shareholders"); (b) eligible for or otherwise capable of being purchased by the Bidder; and (c) accepted for purchase by the Bidder.
- (ii) The Bidder shall have obtained all organizational, contractual, and regulatory approvals, consents, and authorizations for the acceptance and purchase by the Bidder of the Tender Offer Shares before the expiration of the Tender Offer Period.
- (iii) Each of the Tendering Shareholders shall have obtained all the required approvals and authorizations to enable it to transfer the common shares to the Bidder before the expiration of the Tender Offer Period, and such Tendering Shareholder is not aware of any objection, adverse claim, dispute, or notice concerning such Tendering Shareholder's right to tender and transfer the Tender Offer Shares.
- (iv) In the sole determination of the Bidder, no material adverse change in or affecting the business, operations, property, condition (financial or otherwise), or prospects of the Company shall have occurred.

Originally, there were other prerequisites pertaining to the delisting of the common shares of the Company. Since the voluntary delisting of the common shares will no longer be pursued, these prerequisites will no longer be imposed by the Bidder. The prerequisite that the Philippine Competition Commission render a decision that the Tender Offer is exempt from notification or clearance was fulfilled on December 16, 2020.

The prerequisite that the extension of the Tender Offer Period to 8 March 2021 be cleared by the Securities and Exchange Commission ("SEC") was fulfilled on 19 February 2021 (see discussion on "Tender Offer Period and Tender of Shares" below).

Pursuant to Rule 19.9.5 of the implementing rules and regulations of the Securities Regulation Code, in the event that the Tender Offer Shares (following acceptance by the Bidder of the Applications from Tendering Shareholders) exceed 1,430,824,156 outstanding common shares representing the maximum

outstanding common shares sought by the Bidder, all Tender Offer Shares shall be scaled back on a pro rata basis and rounded down to the nearest share. Provided that, the Bidder may (at its sole discretion) accept, purchase, and acquire all the Tender Offer Shares provided that, in the Bidder's determination, such acquisition would not breach or would be reasonably likely to cause a breach of any legal or regulatory restrictions applicable to the Bidder or the Company.

Tendering Shareholders whose Tender Offer Shares have been scaled back or otherwise adjusted shall be notified of such fact by the Tender Offer Agent on or before the Settlement Date and Tender Offer Shares that are not accepted and acquired by the Bidder due to such scale back shall be returned by the Tender Offer Agent to the relevant common shareholder. The Philippine Depository & Trust Corp. ("PDTC") transfer and upliftment fees incurred arising from the return of Tender Offer Shares occurring due to a scale back as described here, shall be for the account of the Bidder.

## <u>Tender Offer Period and Tender of Shares</u>

The Tender Offer started on 9:00 am on 22 January 2021 and is intended to end on 8 March 2021, which end-date is extended from the original end-date of 19 February 2021.

The closing date of the Tender Offer was initially intended to be on 19 February 2021. On 15 February 2021, the Bidder submitted a request for extension of the Tender Offer Period to 8 March 2021 to give the investing public time to digest the changes in this Second Amended Tender Offer Report and to make a decision on whether or not to participate in the tender based on the revised parameters and information that may be provided in this Second Amended Tender Offer Report. On 19 February 2021, the SEC issued a letter stating that the request to extend the Tender Offer Period to 8 March 2021 was consistent with the requirement of Rule 19.9.1.2 of the implementing rules and regulations of the Securities Regulation Code.

During the Tender Offer Period, any Tendering Shareholder of the Company may offer all or a portion of their common shares in the Company for acceptance by, and sale to, the Bidder in accordance with, and subject to the Tender Offer Prerequisites.

Shareholders who previously tendered their shares are permitted to withdraw such tendered shares at any time while the Tender Offer Period remains open.

The accepted Tender Offer Shares are intended to be crossed through the Philippine Stock Exchange ("PSE") eight (8) business days after the close of the Tender Offer Period or on 18 March 2021 ("Cross Date"), subject to any extension of the Tender Offer Period with the approval of the SEC.

Subject to the confirmation of the PSE that the parties may proceed to consummate the Tender Offer and the approval by the PSE of the crossing of the Tender Offer Shares, the sale and purchase of the accepted Tender Offer

Shares shall be settled on the tenth (10th) business day after the close of the Tender Offer Period or on 22 March 2021 ("Settlement Date").

## **Tender Offer Price**

The Tender Offer is being made at the price of Three Pesos and Eighty Five Centavos (P3.85) per common share (the "Tender Offer Price"), which is payable to Tendering Shareholders by way of credit to a nominated bank account or by way of check which shall be made available for pick up at the office of the Tender Offer Agent.

The Tender Offer Price does not include customary selling charges amounting to 0.621% of the total transaction value (excluding broker's commission), which shall be for the Tendering Shareholder's account, and shall include:

- (1) Stock transaction tax of 0.6% of the value of the transaction;
- (2) Securities Clearing Corporation of the Philippines fee of 0.01% of the value of the transaction;
- (3) PSE transaction fee of 0.005% of the value of the transaction;
- (4) SEC Fee of 0.005% of the value of the transaction; and
- (5) Stock Investment Protection Fund fee of 0.001% of the value of the transaction;

(collectively, the "Selling Charges").

After deducting the Selling Charges from a Tendering Shareholder's account, the net Tender Offer Price is estimated to be Three Pesos and Eight Hundred Twenty Six Centavos (\$\mathbb{P}\$3.826) per common share.

If the Tendering Shareholder will lodge its shares through the Tender Offer Agent, other fees such as lodgment fee and EQ trade transfer fee (as applicable) will be for the account of the Bidder. If the Tendering Shareholder will lodge its shares through a different PSE authorized broker, other fees such as lodgment fee and EQ trade transfer fee (as applicable) will be for the account of the Tendering Shareholder.

The selling broker's commission, including value-added tax, shall be payable by the Tendering Shareholder, subject to mutual agreement between the Tendering Shareholder and the broker.

The Tender Offer gives existing shareholders of the Company the opportunity to sell their common shares and realize their investment, in cash, at a 25% premium over LPZ's closing share price of ₽3.08 on November 27, 2020, and a 41%, 43% and 36% premium over LPZ's 3-month, 6-month and 12-month volume weighted average price of ₽2.74, ₽2.69 and ₽2.82, respectively. The Tender

Offer Price also represents a 22% premium over LPZ's 6-month closing high as of November 27, 2020 of \$\mathbb{P}\$3.15.

## Valuation and Fairness Opinion Report

Under Rule 19.9.5 of the implementing rules and regulations of the Securities Regulation Code, if any acquisition would result in ownership of over fifty percent (50%) of the total outstanding equity securities of a public company, the acquirer shall be required to make a tender offer under Rule 19 to all remaining stockholders of the company, at a price supported by a fairness opinion provided by an independent advisor or equivalent third party. For the Tender Offer, the threshold of 50% would not be met because only a maximum of 31.5% of the total issued and outstanding common shares of LPZ is intended to be acquired by the Bidder.

Notwithstanding that the threshold for the mandatory submission of a fairness opinion has not been reached, the Bidder, in compliance with the SEC's requirements, submitted copies of the <u>Valuation and</u> Fairness Opinion Report <u>("Valuation Report")</u> rendered by the independent financial advisor ("IFA"), R.G. Manabat & Co., which was previously engaged by the Company for the Company's then petition for voluntary delisting. A copy of the <u>Valuation Report</u> has been made available for download at the following website since 14 December 2020: https://lopez-holdings.ph/investor-relations/tender-offer-for-lpz-shares.

On 21 January 2021, LPZ filed a letter with the Exchange withdrawing its petition for voluntary delisting. It provided that "[s]ince FPH is no longer seeking to acquire shares of the Company that would result in FPH and Lopez, Inc. owning at least 95% of the total issued and outstanding common shares of the Company after the Tender Offer, the Company will not be able to meet one of the main requirements for voluntary delisting." A copy of the withdrawal letter of the Company is attached as **Exhibit G**.

Based on assumptions stated in the <u>Valuation Report</u>, the IFA considered three generally accepted valuation approaches: the Income Approach, the Market Approach, and the Cost Approach. In selecting the appropriate set of valuation approaches, The IFA considered the following criteria:

Consistency of the methodology given the availability and quality of the data:

Appropriateness of the methodology with the characteristics of the company being valued; and

Applicability of the methodology with the purpose of the valuation.

The IFA is of the opinion that the fair value of the listed LPZ common shares ranges from P2.34 to P3.92 per share as of the cut-off date of 30 September 2020. FPH's Tender Offer Price of P3.85 is within the computed range of LPZ's equity value per share. The IFA thus deemed the Tender Offer Price fair and reasonable from a financial point of view.

On 16 February 2021, FPH and LPZ's counsel received a letter from the Commission directing the filing of an updated Valuation Report within five (5) days from receipt of the

said letter. Such updated or addendum to the Valuation Report shall be filed within the said period.

On 18 February 2021, the IFA issued an updated Valuation Report which aimed to address the comments raised by the SEC in its letter ("Updated Valuation Report"). The updates stated therein did not result in any change in the valuation and fairness opinion expressed in their original Valuation Report dated 14 December 2020. A list of the comments of the SEC and the responses of the IFA may be found in Appendix 4 of the Updated Valuation Report.

With the consent of LPZ, a copy of the Updated Valuation Report is attached as Exhibit H.

## Sufficiency of Funds of the Bidder

BDO Unibank Inc. has previously confirmed that the Bidder has sufficient funds available, including cash on hand and credit facilities, to satisfy full acceptance and payment of a tender of the maximum of 2,069,273,361 common shares of the Company, which effectively confirms that the Bidder has funds available to satisfy full acceptance of 1,430,824,156 common shares, that may be offered under the Amended Tender Offer. A copy of the Certification on Sufficiency is attached as **Exhibit B**.

On 15 January 2021, to further assure the sufficiency of the funds of the Bidder, BDO Unibank, Inc. issued a certification confirming that the Bidder has sufficient funds available, including cash on hand and credit facilities, to satisfy full acceptance and payment of a tender of 1,567,093,124 common shares. A copy of the Certification on Sufficiency is attached as **Exhibit B-1**.

On 15 February 2021, BDO Unibank, Inc. issued another certification that the Bidder has sufficient funds available, including cash on hand and credit facilities, to satisfy full acceptance and payment of a tender of 1,430,824,156 common shares. A copy of the Certification on Sufficiency is attached as **Exhibit B-2**.

#### Disclaimer for US Stockholders

The Tender Offer is made for the securities of a non-U.S. company. The Tender Offer is subject to the disclosure and procedural requirements of the Philippines, which are different from those of the United States (the "U.S."). Financial statements and financial information (if any) included herein are prepared in accordance with Philippines accounting standards that may not be comparable to the financial statements or financial information of the U.S. companies. The Tender Offer Report is available at (a) the Company's Disclosure Section at the PSE Electronic Disclosures Technology portal (<a href="http://edge.pse.com.ph">http://edge.pse.com.ph</a>); (b) the principal office of the Company at Lopez Holdings Corporation, 16th Floor North Tower, Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong; (c) the principal office of the Bidder at First Philippine Holdings Corporation, 6th Floor Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City; and (d) the Office of the Tender Offer Agent at BDO Securities Corporation, 33rd Floor, BDO Towers Valero, 8741 Paseo de Roxas, Salcedo Village, Makati City, Philippines (Contact Persons: Ms. Janet Amora (Tel. No.: +63 2 8840-7000 local 41115 / Email: <a href="mailto:amora.janet@bdo.com.ph">amora.janet@bdo.com.ph</a>), Ms. Michelle Gaspar (Tel. No.: +63 2 8840-7000 local 32104 / Email: <a href="mailto:gaspar.michelle@bdo.com.ph">gaspar.michelle@bdo.com.ph</a>), and Mr. Donald Buensuceso (Tel. No.: +63 2 8840-7000 local 33667 / Email: <a href="mailto:gaspar.michelle@bdo.com.ph">gaspar.michelle@bdo.com.ph</a>), and Mr. Donald Buensuceso (Tel. No.: +63 2 8840-7000 local 33667 / Email: <a href="mailto:gaspar.michelle@bdo.com.ph">gaspar.michelle@bdo.com.ph</a>), and Mr. Donald Buensuceso (Tel. No.: +63 2 8840-7000 local 3704 / Email: <a href="mailto:gaspar.michelle@bdo.com.ph">gaspar.michelle@bdo.com.ph</a>), and Mr. Donald Buensuceso (Tel. No.: +63 2 8840-7000 local 3704 / Email: <a href="mailto:gaspar.michelle@bdo.com.ph">gas

The Offeror and any of their subsidiaries and any advisor, broker or financial institution acting as an agent or for the account or benefit of the Offeror may, subject to applicable Philippines laws, rules and regulations, make certain purchases of, or arrangements to purchase, the Company's shares from shareholders of the Company who are willing to sell their shares outside the Tender Offer from time to time, including purchases in the open market at prevailing prices or in private transactions at negotiated prices. The Offeror will disclose promptly any information regarding such purchases of the Company's shares in the Philippines through the electronic media and/or the stock exchange and in the U.S. by means of a press release, if and to the extent required under applicable laws, rules and regulations in the Philippines.

It may be difficult for U.S. holders to enforce their rights and any claim arising out of U.S. federal securities laws, since the Company is located in a non-U.S. jurisdiction, and some or all of its officers and directors may be residents of a non-U.S. jurisdiction. U.S. holders may not be able to sue a non-U.S. company or its officers or directors in a non-U.S. court for violations of the U.S. securities laws. Further, it may be difficult to compel a non-U.S. company and its affiliates to subject themselves to a U.S. court's judgment.

The receipt of cash and stock consideration in the Tender Offer by a U.S. shareholder will generally be a taxable transaction for U.S. federal, state and local income tax purposes. Each U.S. shareholder is urged to consult his or her independent professional adviser immediately regarding the tax consequences of acceptance of the Tender Offer.

Securities may not be offered or sold in the U.S. absent registration or an exemption from registration under the U.S. Securities Act. It is expected that the Tender Offer will be subject to a Tier I exemption pursuant to Rule 14d-1(c) of the U.S. Securities Exchange Act of 1934, as amended.

Neither the U.S. Securities and Exchange Commission nor any securities commission of any State of the U.S. has (a) approved or disapproved of the Tender Offer, (b) passed upon the merits or fairness of the Tender Offer, or (c) passed upon the adequacy or accuracy of the disclosure in the pre-announcement. Any representation to the contrary may constitute a criminal offense in the U.S.

(d) The common shares are presently listed and traded on the Main Board of the PSE under the symbol "LPZ". The highest and lowest closing prices of the common shares for each quarterly period during the past two years are as follows:

		_	Closing Price Per Common Share (in ₽)	
		High	Low	
2018	3st quarter	₽5.02	₽3.55	
	4 <sup>th</sup> quarter	<b>P</b> 4.66	₽3.75	
2019	1 <sup>st</sup> quarter	<b>P</b> 5.74	<b>P</b> 4.07	
	2 <sup>nd</sup> quarter	<b>P</b> 5.39	<b>P</b> 4.01	
	3 <sup>rd</sup> quarter	<b>P</b> 4.65	<b>P</b> 3.99	
	4 <sup>th</sup> quarter	<b>P</b> 4.40	<b>P</b> 3.70	
2020	1st quarter	<b>P</b> 4.00	<b>P</b> 2.79	
	2 <sup>nd</sup> quarter	<b>P</b> 2.96	<b>P</b> 2.40	
	3 <sup>rd</sup> quarter	<b>P</b> 2.87	<b>P</b> 2.26	

## Item 2. Identity and Background

#### Bidder

The Bidder, First Philippine Holdings Corporation, was incorporated in the Republic of the Philippines and registered with the SEC on 30 June 1961, and maintains its registered office address and principal place of business at 6th Floor Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City, Philippines. The Bidder was incorporated primarily as a holding company, and its primary purpose is to invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, mortgage, pledge, exchange, or otherwise dispose of real and personal property of every kind and description, including shares of stocks, bonds, debentures, notes, evidences of indebtedness, and other securities or obligations of any corporation or corporations, association or associations, joint ventures, incorporated or otherwise, domestic or foreign, for whatever lawful purpose or purposes the same may have been organized and to pay therefor in money or by exchanging therefor stocks, bonds, or other evidences of indebtedness or securities of this or any other corporation, and while the owner or holder of any such real or personal property, stocks, bonds, debentures, contracts, or obligations, to receive, collect and dispose of the interest, dividends, and income arising from such property; and to possess and exercise in respect thereof all the rights, powers and privileges of ownership, including all voting powers of any stock so owned; to carry on, provide support and manage the general business of any corporation, company, association or joint venture; to exercise such powers, acts, functions as may be essential or necessary to carry out the purpose stated therein.

As of 30 November 2020, the Bidder has an authorized capital stock of Twenty Two Billion Eight Hundred Million Pesos (P22,800,000,000.00) divided into One Billion Two Hundred Ten Million (1,210,000,000) common shares, with a par value of Ten Pesos (P10.00) per share, and One Hundred Seven Million (107,000,000) redeemable nonvoting preferred shares with a par value of One Hundred Pesos (P100.00) per share, of which Five Hundred Four Million Five Hundred Forty Five Thousand Nine Hundred Ninety Four (504,545,994) common shares and Three Million Six Hundred Thousand (3,600,000) redeemable non-voting preferred shares, respectively, are outstanding and fully paid-up.

#### Company

The subject company is Lopez Holdings Corporation ("LPZ" or "Company"), a corporation organized and existing under the laws of the Republic of the Philippines, with principal office address at the 16th Floor North Tower, Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong 1550 Metro Manila, Philippines.

The Company was incorporated on 8 June 1993 by the Lopez family to serve as the holding company for investments in major development sectors such as broadcasting and cable, power generation and distribution. It added to its portfolio, investments in other basic service sectors but has since sold its interest in banking, toll roads, information technology, property development, telecommunications and health care delivery. Its current interests are in power generation, especially in the development of clean, indigenous and/or renewable energy sources and in multimedia

communications, including broadcast, cable and telecom. No new businesses were developed in the last three years. The Company changed its corporate name from "Benpres Holdings Corporation" to "Lopez Holdings Corporation" as approved by the SEC on June 23, 2010.

As of 30 November 2020, the Company has an authorized capital stock of Five Billion Five Hundred Million (\$\mathbb{P}\$5,500,000,000.00) Pesos divided into Five Billion Five Hundred Million (5,500,000,000) common shares with a par value of One Peso (\$\mathbb{P}\$1.00) per share. Out of the authorized capital stock, a total of Four Billion Five Hundred Forty Two Million Two Hundred Ninety Eight Thousand and Nine Hundred Eleven (4,542,298,911) common shares are issued and outstanding.

As of 30 November 2020, LPZ is a major stockholder of FPH, being the registered and beneficial owner of 51.04% of the latter's voting stock.

(a) Persons Controlling the Bidder and the Company

Both FPH and LPZ are part of the Lopez Group of Companies, and are subsidiaries of Lopez, Inc.

The Ultimate Parent was incorporated in the Republic of the Philippines and registered with the SEC on 11 August 1967. Its principal place of business is at 16th Floor North Tower, Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong 1550 Metro Manila, Philippines.

The Ultimate Parent is the holding company of the Lopez family. It is owned by the respective holding companies of the families of Oscar M. Lopez, Manuel M. Lopez, Eugenio Lopez III and his siblings, and the heirs of Presentacion L. Psinakis.

The primary purpose of the Ultimate Parent is to hold, purchase, or otherwise acquire, or be interested in, and to sell or otherwise dispose of, real and personal property of every kind and description.

- (b) Members of the Board of Directors of the Bidder and the Person Controlling the Bidder
  - (i) The members of the board of directors of the Bidder are as follows:

Name	Citizenship	Position	Business Address
Mr. Augusto Almeda-Lopez	Filipino	Non-Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Stephen T. CuUnjieng	Filipino	Independent Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City

Mr. Peter D. Garrucho, Jr.	Filipino	Non-Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Elpidio L. Ibañez	Filipino	Non-Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Federico R. Lopez	Filipino	Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Amb. Manuel M. Lopez	Filipino	Non-Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Miguel L. Lopez	Filipino	Non-Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Oscar M. Lopez	Filipino	Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Ms. Rizalina G. Mantaring	Filipino	Independent Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Chief Justice Artemio V. Panganiban	Filipino	Independent Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Francis Giles B. Puno	Filipino	Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Comm. Anita B. Quitain	Filipino	Non-Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Ernesto B. Rufino, Jr.	Filipino	Non-Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Juan B. Santos	Filipino	Independent Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Richard B. Tantoco	Filipino	Executive Director	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City

## (ii) The members of the board of directors of the Company are as follows:

Name	Citizenship	Position	Business Address
Ms. Lilia R. Bautista	Filipino	Independent Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Monico V. Jacob	Filipino	Independent Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Federico R. Lopez	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Amb. Manuel M. Lopez	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Martin R. Lopez	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Salvador G. Tirona	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Cesar E.A. Virata	Filipino	Independent Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong

## (iii) The members of the board of directors of the Ultimate Parent are as follows:

Name	Citizenship	Position	Business Address
Ms. Maria Eugenia P. Brown	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Ms. Roberta L. Feliciano	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Ms. Maria Margarita L. Lichauco	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong

Mr. Benjamin R. Lopez	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Eugenio Lopez III	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Federico R. Lopez	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Miguel L. Lopez	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Michael L. Psinakis	Filipino	Director	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong

- (c) Key Officers and Advisers of the Bidder and the Person Controlling the Bidder
  - (i) The key officers and advisers of the Bidder are as follows:

Name	Citizenship	Position	Business Address		
Key Officers					
Mr. Oscar M. Lopez	Filipino	Chairman Emeritus & Chief Strategic Officer	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City		
Mr. Federico R. Lopez	Filipino	Chairman & Chief Executive Officer	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City		
Amb. Manuel M. Lopez	Filipino	Vice Chairman	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City		
Mr. Francis Giles B. Puno	Filipino	President & Chief Operating Officer	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City		
Mr. Emmanuel Antonio P. Singson	Filipino	Senior Vice President, Treasurer & Chief Finance Officer	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City		

Mr. Richard B. Tantoco	Filipino	Executive Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Anthony M. Mabasa	Filipino	Senior Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Victor Emmanuel B. Santos, Jr.	Filipino	Senior Vice President & Compliance Officer	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Nestor J. Padilla	Filipino	Senior Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Joaquin E. Quintos IV	Filipino	Senior Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Renato A. Castillo	Filipino	Senior Vice President & Chief Risk Officer	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Oscar R. Lopez, Jr.	Filipino	Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Benjamin R. Lopez	Filipino	Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Ariel C. Ong	Filipino	Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Ms. Anna Karina P. Gerochi	Filipino	Vice President, Head of Human Resources Management	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Anthony L. Fernandez	Filipino	Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Ms. Emelita D. Sabella	Filipino	Vice President & Investor Relations Officer	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Jonathan C. Tansengco	Filipino	Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Ramon A. Carandang	Filipino	Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Alwin S. Sta. Rosa	Filipino	Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City

Ms. Shirley H. Cruz	Filipino	Vice President & Chief of Staff, Office of the Chairman	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Jose Valentin A. Pantangco, Jr.	Filipino	Vice President & Head, Corporate Planning	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Ms. Maria Carmina Z. Ubaña	Filipino	Vice President & Comptroller	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Alexander M. Roque	Filipino	Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Denardo M. Cuayo	Filipino	Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Esmeraldo C. Amistad	Filipino	Vice President, Assistant Corporate Secretary & Assistant Compliance Officer	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Ms. Milagros D. Fadri	Filipino	Vice President	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Ms. Agnes C. De Jesus	Filipino	Vice President & Chief Sustainability Officer	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Ferdinand B. Poblete	Filipino	Vice President & Chief Information Officer	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Angelo G. Macabuhay	Filipino	Head, Internal Audit	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Enrique I. Quiason	Filipino	Corporate Secretary	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Board Advisers	•		
Mr. Fiorello R. Estuar	Filipino	Senior Adviser	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Jonathan C. Russell	British	Senior Adviser	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City
Mr. Mario L. Bautista	Filipino	Board Adviser	Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City

## (ii) The key officers of the Company are as follows:

Name	Citizenship	Position	Business Address
Amb. Manuel M. Lopez	Filipino	Chairman Emeritus	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Federico R. Lopez	Filipino	Chairman and Chief Executive Officer	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Martin R. Lopez	Filipino	Vice-Chairman	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Salvador G. Tirona	Filipino	President, Chief Operating Officer and Chief Finance Officer	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Miguel L. Lopez	Filipino	Treasurer, Executive Vice- President, Corporate Affairs	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Mr. Enrique I. Quiason	Filipino	Corporate Secretary	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Ms. Maria Amina O. Amado	Filipino	Assistant Corporate Secretary, Compliance Officer and Vice President, Legal	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Ms. Marifi H. Hernandez	Filipino	Head of Internal Audit	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong
Ms. Maria Carla Paras-Sison	Filipino	Head of Risk Management	Rockwell Business Center Sheridan, Sheridan corner United Streets, Brgy. Highway Hills, Mandaluyong

## (d) Involvement in Legal Proceedings

- (i) During the last five (5) years, neither the Bidder nor the Company has been convicted in a criminal proceeding.
- (ii) Neither the Bidder nor the Company is currently involved, and in the past five (5) years have not been involved, in any criminal or civil proceedings before any judicial or administrative body of competent jurisdiction, domestic or foreign, where as a result of such proceedings, the Bidder or the Ultimate Parent is or was subject to any order, judgment or decree, not subsequently reversed, suspended or vacated, permanently or temporarily enjoining, barring, suspending or otherwise limiting involvement in any type of business, securities, commodities or banking.
- (iii) To the best of the Bidder's knowledge, the current members of the board of directors and key officers of the Bidder are not presently involved, and during the past five (5) years have not been involved, in criminal, bankruptcy or insolvency investigations or proceedings. To the best of the Bidder's knowledge, these people have not been convicted by any final judgment of any offense punishable by the laws of its home country, of the Republic of the Philippines or of the laws of any other nation or country.
- (iv) Based on publicly available records, the current members of the board of directors and key officers of the Company are not presently involved, and during the past five (5) years have not been involved, in criminal, bankruptcy or insolvency investigations or proceedings. Based on publicly available records, these people have not been convicted by any final judgment of any offense punishable by the laws of its home country, of the Republic of the Philippines or of the laws of any other nation or country.
- (v) To the best of the Bidder's knowledge, the current members of the board of directors and key officers of the Bidder are not currently involved, and during the past five (5) years have not been involved, in a civil proceeding of a judicial or administrative body of competent jurisdiction, domestic or foreign, and as a result of such proceeding were or are subject to any order, judgment or decree, not subsequently reversed, suspended or vacated, permanently or temporarily enjoining, barring, suspending or otherwise limiting involvement in any type of business, securities, commodities or banking.
- (vi) Based on publicly available records, the current members of the board of directors and key officers of the Company are not currently involved, and during the past five (5) years have not been involved, in a civil proceeding of a judicial or administrative body of competent jurisdiction, domestic or foreign, and as a result of such proceeding were or are subject to any order, judgment or decree, not subsequently reversed, suspended or vacated, permanently or temporarily enjoining, barring, suspending or otherwise limiting involvement in any type of business, securities, commodities or banking.

## Item 3. Purpose of the Tender Offer and Plans or Proposals of the Bidder

## (a) Purpose

The Bidder's purpose for the Tender Offer is to consolidate the ownership of LPZ, and to give existing shareholders of the Company the opportunity to sell their common shares and realize their investment, in cash, at a 25% premium over LPZ's closing share price of ₱3.08 on November 27, 2020, and a 41%, 43% and 36% premium over LPZ's 3-month, 6-month and 12-month volume weighted average price of ₱2.74, ₱2.69 and ₱2.82, respectively. The Tender Offer Price also represents a 22% premium over LPZ's 6-month closing high as of November 27, 2020 of ₱3.15.

## (b) Plans and Proposals of the Bidder

(i) Listed Status of the Company

Following completion of the Tender Offer, assuming that the Tender Offer Prerequisites are met and all of the Tender Offer Shares are purchased by the Bidder in line with the Tender Offer Prerequisites, all of the issued and outstanding common shares shall remain listed with, and available for trading, on the PSE.

(ii) Other Plans and Proposals of the Company

As of the date hereof, except for the Tender Offer, and except as otherwise disclosed by the Company, the Company does not have any plans or proposals which relate to or would result in:

- (1) any extraordinary non-public corporate transaction being implemented involving the Company;
- (2) a sale or transfer of a material amount of assets of the Company or any of its subsidiaries;
- (3) any change in the Board of Directors or management of the Company;
- (4) any material change to be implemented in the present dividend rate, policy, indebtedness or capitalization of the Company; or
- (5) any other material change in the Company's corporate structure or business.

## Item 4. Interest in Securities of the Issuer

(a) The Tender Offer Shares amount to a minimum of 908,459,782 common shares of FPH's parent company, LPZ, representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 1,430,824,156 common shares of LPZ representing approximately 31.5% of the total issued and outstanding common shares of LPZ.

Assuming the maximum Tender Offer Shares are validly tendered, eligible for acceptance and accepted by the Bidder in line with the Tender Offer Prerequisites, when the Tender Offer is closed and completed, the Bidder will own and hold a total of 1,430,824,156 common shares, representing approximately 31.5% of the Company's outstanding voting shares.

(b) Except as disclosed above, to the best of its knowledge, the Bidder is not aware of any material transaction regarding any of the shares of stock of the Company (including the common shares) during the past sixty (60) days, by any of the directors or officers of the Bidder and/or the Ultimate Parent.

## Item 5. Contracts, Arrangements, Understandings or Relationships regarding Securities of the Issuer

There are no contracts, arrangements, understandings or relationships between or among the Bidder and any other persons with respect to any securities of the Company, including, but not limited to, transfer or voting of any of the securities, joint ventures, loan or option arrangements, puts or calls, guarantees of profits, division of profits or loss, or the giving or withholding of proxies.

To the best of the Bidder's knowledge, none of the common shares of the Company are pledged or otherwise subject to a contingency, the occurrence of which gives another person voting power or investment power over such common shares.

Other than what is disclosed in this document, there are no definitive contracts, arrangements, understandings or relationships between the Bidder and any person regarding any securities of the Company. This includes, but is not limited to, the transfer or voting of any of the securities, finder's fees, joint ventures, loan or option arrangements, puts or calls, guarantees of profits, division of profits or loss, or the giving or withholding of proxies.

## Item 6. Materials to be filed as Exhibits

#### (a) Tender Offer Materials

Exhibit A	-	Latest Revised Terms and Conditions of the Tender Offer including the Tender Offer Prerequisites
Exhibit B	-	Old Certification by BDO Unibank Inc. on sufficiency of Bidder's resources to satisfy full acceptance of 2,069,273,361 common shares dated 1 December 2020
Exhibit B-1	-	Old Certification by BDO Unibank Inc. on sufficiency of Bidder's resources to satisfy full acceptance of 1,567,093,124 common shares dated 25 January 2021
Exhibit B-2	-	Latest New Certification by BDO Unibank Inc. on sufficiency of Bidder's resources to satisfy full acceptance

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		of 1,430,824,156 common shares dated 15 February 2021
Exhibit C	-	Revised Application to Tender Shares of the Company, which includes the following attachments:  Attachment 1: Terms and Conditions of the Tender Offer  Attachment 2: Form of Irrevocable Power of Attorney Attachment 3: Form of Secretary's Certificate Attachment 4: Form of Affidavit of Loss Attachment 5: Transfer of Shares from Deceased Stockholders  Attachment 6: Instruction to Brokers/Letter to Tender Offer Agent Attachment 7: Partnership Resolution Attachment 8: Specimen Signature Card
Exhibit D	-	Latest Revised Form of Announcement of Intention to Conduct a Tender Offer
Exhibit D-1	-	Affidavit of Publication of regarding the publication of the Announcement of Intention to Conduct a Tender Offer with the Business Mirror on 2 December 2020
Exhibit D-2	-	Affidavit of Publication regarding the publication of the Announcement of Intention to Conduct a Tender Offer with the Business Mirror on 21 January 2021
Exhibit D-3	-	Affidavit of Publication regarding the publication of the Announcement of Intention to Conduct a Tender Offer with Daily Tribune on 24 January 2021
Exhibit D-4	-	Affidavit of Publication regarding the publication of the Announcement of Intention to Conduct a Tender Offer with The Manila Times on 24 January 2021
Exhibit D-5	-	Affidavit of Publication regarding the publication of the Announcement of Intention to Conduct a Tender Offer with The Manila Times on 17 February 2021
Exhibit D-6	-	Affidavit of Publication regarding the publication of the Announcement of Intention to Conduct a Tender Offer with the Business Mirror on 17 February 2021
Exhibit E	-	Latest Revised Form of Notice to the Shareholders of the Company (in re: Filing of a Tender Offer Report)
Exhibit E-1	-	Affidavit of Publication regarding the publication of the Notice of Tender Offer (including terms and conditions) with The Business Mirror on 22-24 January 2021

Exhibit E-2	-	Affidavit of Publication regarding the publication of the Notice of Tender Offer (including terms and conditions) with the Philippine Daily Inquirer on 22-24 January 2021
Exhibit E-3	-	Affidavit of Publication regarding the publication of the Notice of Tender Offer (including terms and conditions) with The Malaya Business Insight on 17-18 February 2021
Exhibit E-4	-	Affidavit of Publication regarding the publication of the Notice of Tender Offer (including terms and conditions) with the Manila Standard on 17-18  February 2021

## (b) List of the Company's Shareholders

Exhibit F	-	List of the Company's Top 100 Shareholders as of 30
		September 2020

## (c) Additional Exhibits

Exhibit G		Letter of Withdrawal of Petition for Voluntary Delisting from Lopez Holdings Corporation			
Exhibit H	-	Updated Valuation Report rendered by R.G. Manabat & Co. dated 18 February 2021			

#### **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in Pasig City, Philippines, on <u>February 22</u>,2021.

FIRST PHILIPPINE HOLDINGS CORPORATION Bidder

Ву:

FRANCIS GILES B. PUNO
President and Chief Operating Officer

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SEC Form 19-1 Instructions February 2001

# EXHIBIT "A" to the Tender Offer Report / Attachment 1 to EXHIBIT "C" (Application to Tender Shares)

## LATEST REVISED TERMS AND CONDITIONS OF TENDER OFFER

First Philippine Holdings Corporation ("FPH" or the "Bidder") shall purchase common shares in Lopez Holdings Corporation ("LPZ" or "Company") in accordance with the Terms and Conditions set out below. Unless otherwise specifically defined herein or the context otherwise requires, capitalized terms used herein shall have the same meanings given to them in Form 19-1 filed by the Bidder with the Securities and Exchange Commission ("SEC") and the Philippines Stock Exchange, Inc. ("PSE") on 4 December 2020, as amended on 20 January 2021, 16 February 2021, and 22 February 2021, and as the same may be further amended in the future (collectively, the ("Tender Offer Report").

1	Bidder	:	The Bidder, First Philippine Holdings Corporation, was incorporated in the Republic of the Philippines and registered with the SEC on 30 June 1961, and maintains its registered office address and principal place of business at 6 <sup>th</sup> Floor Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City.
2	Tender Offer	:	PPH intends to conduct a tender offer ("Tender Offer") to acquire a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding common shares of LPZ, from all the shareholders of the Company (though the Ultimate Parent has agreed not to tender its common shares into the Tender Offer). The Bidder originally intended to acquire up to a maximum of 2,069,273,361 common shares representing approximately 45.56%, of the total issued and outstanding common shares of the Company. However, on 20 January 2021, to remove the risk of LPZ falling below the required minimum public ownership and dispense with the need to pursue its petition for a voluntary delisting, the Bidder decided to reduce the maximum number of shares to be acquired from the Tender Offer.  The Bidder intended to acquire LPZ shares also from the non-public shareholders and estimated that approximately 33.65% will come from the public. Deducting this figure from the then public

float of 43.805%, this should have left LPZ with a minimum public ownership of at least 10.15%, assuming that the maximum limit is reached.

To address concerns that LPZ may fall below the public ownership requirement, the Bidder decided to further reduce the maximum number of shares to 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding common shares of LPZ, which was reflected in the second Amended Tender Offer Report filed with the SEC on 16 February 2021.

The Company will no longer pursue its petition for voluntary delisting of its 4,629,532,611 common shares from the Main Board of the Philippine Stock Exchange filed on December 15, 2020.

The Tender Offer shall be subject to the terms and conditions provided herein, and the fulfillment of the following prerequisites ("Tender Offer Prerequisites"):

- In the course of the Tender Offer, a (i) minimum of 908,459,782 issued and outstanding common shares representing approximately 20% and up to a maximum of 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding capital stock of the Company shall have been (a) validly tendered (which means offered for sale to Bidder) the bγ the Company's shareholders ("Tendering Shareholders"); (b) eligible for otherwise capable of being purchased by the Bidder; and (c) accepted for purchase by the Bidder.
- (ii) The Bidder shall have obtained all organizational, contractual, and regulatory approvals, consents, and authorizations for the acceptance and purchase by the Bidder of the Tender Offer Shares before the expiration of the Tender Offer Period.
- (iii) Each of the Tendering Shareholders shall have obtained all the required approvals

and authorizations to enable it to transfer the common shares to the Bidder before the expiration of the Tender Offer Period, and such Tendering Shareholder is not aware of any objection, adverse claim, dispute, or notice concerning such Tendering Shareholder's right to tender and transfer the Tender Offer Shares.

(iv) In the sole determination of the Bidder, no material adverse change in or affecting the business, operations, property, condition (financial or otherwise), or prospects of the Company shall have occurred.

Originally, there were other prerequisites pertaining to the delisting of the common shares of the Company. Since the voluntary delisting of the common shares will no longer be pursued, these prerequisites will no longer be imposed by the Bidder. The prerequisite that the Philippine Competition Commission render a decision that the Tender Offer is exempt from notification or clearance was fulfilled on December 16, 2020.

The prerequisite that the extension of the Tender Offer Period to 8 March 2021 be cleared by the SEC was fulfilled on 19 February 2021 (see discussion on "Tender Offer Period" below).

In the event any of the Tender Offer Prerequisites is not met, the Bidder may, upon notice to the SEC and the shareholders of LPZ, withdraw the Tender Offer by providing written notice of withdrawal of the Tender Offer on or before Settlement Date. The Bidder also reserves the right to waive any of the Tender Offer Prerequisites, as may be allowed.

Pursuant to Rule 19.9.5 of the implementing rules and regulations of the Securities Regulation Code, in the event that the Tender Offer Shares (following acceptance by the Bidder of the Applications from Tendering Shareholders) exceed 1,430,824,156 outstanding common shares representing the maximum outstanding common shares sought by the Bidder, all Tender Offer Shares shall be scaled back on a pro rata basis and rounded down to the nearest share.

			discretion) accept, purch Tender Offer Shares providetermination, such acquor would be reasonably of any legal or regulatory the Bidder or the Compart Tendering Shareholders Shares have been scaadjusted shall be notificated and Tender Offer Agent on a Date and Tender Offer accepted and acquired be scale back shall be return Agent to the relevant cophilippine Depository & transfer and upliftment for the return of Tender Offer Agent Offer and Tender Offer Agent to the relevant cophilippine Depository & transfer and upliftment for the return of Tender Offer Agent Offer Agent Tender Tender Offer Agent Tender Tender Offer Agent Tender Tender Tender Offer Agent Tender Tende	s whose Tender Offer aled back or otherwise ed of such fact by the or before the Settlement er Shares that are not by the Bidder due to such med by the Tender Offer mmon shareholder. The Trust Corp. ("PDTC") ees incurred arising from er Shares occurring due
			to a scale back as descri account of the Bidder.  Copies of the Tender Offe 1, including any and all of schedules), are available Disclosures Teres ( <a href="http://edge.pse.com.ph">http://edge.pse.com.ph</a> ), section for FPH. Any share secure a copy of the Telikewise do so at the of Agent, or download a copy	er Report (SEC Form 19- its annexes, exhibits, and e at the PSE Electronic chnology portal company disclosures areholder who wishes to ender Offer Report may ffice of the Tender Offer by from www.fphc.com.
3	Tender Offer Price	:	shall be Three Pesos an (₱3.85) per share (the payable to shareholders nominated bank account shall be made available f the Tender Offer Agent.  The Tender Offer Procustomary selling charge the total transaction vaccommission, which shat Shareholder's account), following Selling Charges	s by way of credit to a or by way of check which for pick up at the office of rice does not include as amounting 0.621% of alue (excluding broker's ll be for the Tendering and shall include the second
			Type of Fee  Stock transaction tax	% of Value of the Transaction 0.600%

Fees payable to the Securities Clearing Corporation of the Philippines	0.010%
PSE transaction fees	0.005%
SEC fees	0.005%
Stock Investment	0.001%
Protection Fund	

After deducting the Selling Charges from a Tendering Shareholder's account, the net Tender Offer Price is estimated to be Three Pesos and Eight Hundred Twenty Six Centavos (\$\mathbb{P}\$3.826) per common share.

If the Tendering Shareholder will lodge its shares through the Tender Offer Agent, other fees such as lodgment fee and EQ trade transfer fee (as applicable) will be for the account of the Bidder. If the Tendering Shareholder will lodge its shares through a different PSE authorized broker, other fees such as lodgment fee and EQ trade transfer fee (as applicable) will be for the account of the Tendering Shareholder.

The selling broker's commission, including value added tax, shall be payable by the Tendering Shareholder, subject to mutual agreement between the Tendering Shareholder and the broker.

In the event that a Tendering Shareholder elects to receive the net proceeds via bank transfer, outgoing and incoming remittance charges may be imposed by the relevant banks. The Bidder shall not cover any costs of bank charges for remittance of the proceeds of tendered shares, apart from the outgoing charges imposed by BDO Unibank, Inc.

The Tender Offer gives existing shareholders of the Company the opportunity to sell their common shares and realize their investment, in cash, at a 25% premium over LPZ's closing share price of P3.08 on November 27, 2020, and a 41%, 43% and 36% premium over LPZ's 3-month, 6-month and 12-month volume weighted average price of P2.74, P2.69 and P2.82, respectively. The Tender Offer Price also represents a 22%

			premium over LPZ's 6-month closing high as of November 27, 2020 of ₽3.15.
4	Entitlement	:	Shareholders of the Company owning Tender Offer Shares shall be entitled to tender their common shares during the Tender Offer Period (such common shares tendered being hereafter referred to as the <b>Tendered Shares</b> ).
5	Tender Offer Period		The Tender Offer started at 9:00 am on 22 January 2021 and is intended to end on 8 March 2021, which end-date is extended from the original end-date of 19 February 2021.
			The closing date of the Tender Offer was initially intended to be on 19 February 2021. On 15 February 2021, the Bidder submitted a request for extension of the Tender Offer Period to 8 March 2021 to give the investing public time to digest the changes in the Second Amended Tender Offer Report and to make a decision on whether or not to participate in the tender based on the revised parameters and information that may be provided in the Second Amended Tender Offer Report. On 19 February 2021, the SEC issued a letter stating that the request to extend the Tender Offer Period to 8 March 2021 was consistent with the requirement of Rule 19.9.1.2 of the implementing rules and regulations of the Securities Regulation Code.
			During the Tender Offer Period, any Tendering Shareholder of the Company may offer all or a portion of their common shares in the Company for acceptance by, and sale to, the Bidder in accordance with, and subject to the Tender Offer Prerequisites.
			Shareholders who previously tendered their shares are permitted to withdraw such tendered shares at any time while the Tender Offer Period remains open.
6	Tender Offer Process	:	For Certificated or Scrip Shareholders
			Tendering Shareholders holding stock certificates who wish to offer all or a portion of their common shares for acceptance and sale to the Bidder should, within the Tender Offer Period, (i) submit their original stock certificates to the Tender Offer

Agent or a stockbroker accredited by the PSE for authentication by the Stock and Transfer Agent or the Company, and subsequent lodging with the Philippine Depository & Trust Corp. (PDTC), and (ii) after such lodgment, comply with the procedures set out in the immediately succeeding sub-section (For Non-Certificated or Scripless Shareholders).

If the Tendering Shareholder does not have a trading account with a stockbroker accredited by the PSE, it/he/she must open such an account with the Tender Offer Agent or such stockbroker within the Tender Offer Period.

For Non-Certificated or Scripless Shareholders

Tendering Shareholders whose shares are lodged with the PDTC who wish to offer all or a portion of their common shares for sale to the Bidder, must instruct their brokers (**Participating Brokers**) to accomplish and submit, on their behalf, the duly accomplished Application to Tender Shares (**the Application**), together with all the requirements stated therein to the Tender Offer Agent, and instruct their Participating Broker to electronically transfer their shares to the Tender Offer Agent for receipt by the Tender Offer Agent prior to 12:00 pm on 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC, in order to participate in the tender.

All the tendered and accepted Tender Offer Shares will be purchased by the Bidder via a block sale through the facilities of the PSE, subject to the approval of the PSE, on or around the Cross Date, unless the Tender Offer Period is extended with the prior approval of the SEC. In this case, the block sale for the Tender Offer Shares (subject to approval of the PSE) will be on or around the eighth trading day after the end of the extended Tender Offer Period.

Delivery of each required document in relation to the Tender Offer to the Tender Offer Agent shall be deemed made only upon actual receipt thereof by the Tender Offer Agent. The Bidder or the Tender Offer Agent reserves the right to require presentation or submission of any additional documents for the purpose of, among others,

			enabling the Bidder or the Tender Offer Agent to determine from any Tendering Shareholder (or any person acting on its behalf, including any Participating Broker) the validity, eligibility, and acceptability of any common shares in the Company tendered pursuant to the Tender Offer.  Hence, Tendering Shareholders are strongly urged against tendering at the last minute to allow sufficient time to correct any deficiency in their application (or any document submitted in support thereof). Tendering Shareholders are also urged to indicate their telephone numbers in their respective Application Forms to allow the Tender Offer Agent to inform them immediately of any deficiency in their applications.
7	Closing Date (End of Tender Offer Period)	:	The closing date is 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC.
8	Acceptance	•	At any time before the Cross Date, the Bidder, at its sole discretion, has the right to reject an Application if such Application (i) is not completed in full; or (ii) lacks any of the required attachments.  The Tender Offer Agent will accept an Application on behalf of the Bidder on the condition that the Tendering Shareholder has been certified by the Stock Transfer Agent or the Company as a common shareholder of the Company at any time during the Tender Offer Period, and that the signature/endorsement on the stock certificate(s) submitted matches the signature on file with the Stock Transfer Agent or with the Company, if such is available. If a Tendering Shareholder does not have any signature card on file, or the signatures on the certificates and on the Application differ from the signature on file with the Stock Transfer Agent or with the Company, the Stock Transfer Agent or the Company shall certify the same to the Bidder. The Bidder shall exercise its sole and reasonable discretion to accept or reject the Application. The Tender Offer Agent shall rely on the signature affixed on the Application and on the validated endorsement of the relevant stock certificates. Neither the Bidder nor the Tender Offer Agent shall be required (nor are they expected) to make further inquiries into the authenticity of the signature. A

			Tendering Shareholder shall hold the Bidder, the Tender Offer Agent, the Buyer Agent, their respective officers, directors, agents, or advisers free and harmless from any and all damages that may arise or result in the Bidder's/Tender Offer Agent's acceptance of the Application.  Applications received after the end of the Tender Offer Period shall be rejected, unless the Tender Offer Period is extended by the Bidder, upon prior approval of the SEC.  Tendering Shareholders whose Applications have been rejected, in whole or in part, shall be notified of such fact by the Tender Offer Agent on or before the Settlement Date.
9	Cross Date	:	The accepted Tender Offer Shares are intended to be crossed through the PSE eight (8) business days after the close of the Tender Offer Period or on 18 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC ("Cross Date"), subject to any extension of the Tender Offer Period with the approval of the SEC.
10	Settlement Date	:	Subject to the confirmation of the PSE that the parties may proceed to consummate the Tender Offer and the approval by the PSE of the crossing of the Tender Offer Shares, the sale and purchase of the accepted Tender Offer Shares shall be settled on the tenth (10th) business day after the close of the Tender Offer Period or on 22 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC ("Settlement Date").  On Settlement Date, the Tender Offer Agent shall provide the payment by way of credit to a nominated bank account or check in the amount of the total Tender Offer Price in the name of either: (i) each selling broker which delivered the scripless shares of its tendering clients (scripless shareholders), or (ii) the Tendering Shareholders
			that have delivered certificated shares directly to the Tender Offer Agent.  A Tendering Shareholder may opt to be paid his/her/its net proceeds from the Tender Offer via direct credit to his/her/its nominated BDO account

(subject to standard clearing period for check payments) or remittance to his/her/its nominated account with other banks on Settlement Date (subject to any extension of the Tender Offer Period with the prior approval of SEC) by executing an Authority to Credit contained in the Application Form. Otherwise, all payments of the net proceeds shall be made and received by check made payable to the name of the Tendering Shareholder. Checks shall be available for pick-up at the Tender Offer Agent's office beginning Settlement Date up to thirty (30) days thereafter. Checks not claimed shall be mailed or delivered to the shareholders, at their own risk, to the registered address indicated in the Application Form.

When collecting payment, the Tendering Shareholders shall present the Shareholder's Copy of the Application as well as a proper identification document (e.g., driver's license, passport or company I.D. with photograph and signature). Duly authorized representatives of Tendering Shareholders shall be required to present either a duly notarized secretary's certificate for corporate shareholders or a duly notarized special power of attorney for individual shareholders.

## 11 Withdrawal

Any or all of the Tendered Shares may be withdrawn by the relevant Tendering Shareholder any time during the Tender Offer Period, but only up to 12:00 pm of 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC, by submitting a written request for the withdrawal of the relevant Tendered Shares to the Tender Offer Agent, together with a copy of the Shareholder's Copy of the Application issued by the Tender Offer Agent. For a withdrawal to be effective, the written notice of withdrawal must be timely received by the Tender Offer Agent at the address(es) set forth herein.

The written request for the withdrawal of any Tendered Shares must specify: (i) the name of the Tendering Shareholder and (ii) the number of Tendered Shares to be withdrawn. If the stock certificates evidencing the Tendered Shares have been delivered to the Tender Offer Agent, the serial number of such certificates must likewise be indicated in the written request for tendered

shares. The Bidder has the right, in its sole discretion, to determine the validity of the written request. Any Tendered Shares that are withdrawn in accordance herewith shall be returned in the same form they were received to the PDTC Participant (if previously lodged with the PDTC Participant) or to the Tendering Shareholder (if previously certificated), as the case may be, within thirty (30) business days from the end of the Tender Offer Period. The cost of returning the Tender Offer Shares shall be borne by the shareholder making the withdrawal. By accepting the Tender Offer and tendering the 12 Representations and **Warranties of Tendering** common shares pursuant thereto, each Tendering Shareholder Shareholder is deemed to have represented and warranted to the Bidder as follows: (i) All information contained in the Application and its attachments are true and correct and that the signatures thereon are genuine, properly authorized and obtained without use of fraud. coercion or any other vice of consent. (ii) Each Tendering Shareholder is the registered and absolute legal and beneficial owner of, with good and marketable title to the Tendered Shares. The Tendered Shares have been validly issued and fully paid, and are nonassessable. (iii) Each Tendering Shareholder has obtained all the required approvals and authorizations to enable it/him/her to transfer the Tendered Shares to the Bidder before the expiration of the Tender Offer Period and it/he/she is not aware of any objection, adverse claim, dispute, or notice concerning its/his/her right to tender and transfer the Tender Offer Shares. (iv) Upon the transfer of the Tendered Shares in accordance with the Tender Offer, the Bidder will obtain full and valid legal and beneficial title to and ownership of the Tendered Shares, free and clear from any warrants, interests, options, claims, objections, disputes, liens, or other encumbrances and will be able to freely and

fully exercise all rights and privileges arising

			from ownership of such Tendered Shares, including but not limited to the right to vote and receive dividends thereon.
			(v) The tender of any or all of the Common Shares by a Tendering Shareholder and/or the purchase or transfer thereof by the Bidder in accordance with the Tender Offer does not and will not constitute a breach or other default of the Tendering Shareholder's constitutive documents (as applicable) or of any agreement or arrangement, law, order, or regulations applicable to the tendered common shares, the Tendering Shareholder, or to which any of the foregoing may be bound.
			(vi) Each Tendering Shareholder has read and understood, and has relied solely upon the provisions of the Tender Offer Report, any and all documents and materials provided by the Bidder in connection therewith or in relation thereto, and the terms and conditions of the Tender Offer as stated therein, and unconditionally accepts such terms and conditions. The Tendering Shareholder understands that no person has been authorized to give information or to make any representation with respect to the Tender Offer other than those specified and made in the Tender Offer Report.
13	Tender Offer Agent and	: 1	BDO Securities Corporation
	Paying Agent	-	Address: 20F BDO Corporate Center, 7899 Makati Avenue, Makati City Tel No.: +63 2 8840-7080, 8840-7000 Fax No.: +63 2 8878-4156
		á	For inquiries on the Tender Offer, please contact any of the following personnel of BDO Securities Corporation through their telephone numbers and email addresses provided below:
			Ms. Janet Amora +632 8840-7000 local 41115 amora.janet@bdo.com.ph
			Ms. Michelle Gaspar +632 8840-7000 local 32104

		gas	spar.michelle@bdo.com.ph
			Mr. Donald Buensuceso
		+6	32 8840-7000 local 33667
		buen	suceso.donald@bdo.com.ph
14	Company's Stock Transfer	RCBC Stock	k Transfer
	Agent	Address:  Attn.: Tel Nos.:  Email:	G/F of Grepalife Building, 219 Sen. Gil Puyat Avenue corner Pasong Tamo St., Makati City Antonio B. Madrid Jr. +632 8894-0000 local 3694 +632 8894-0000 local 3693 +632 8894-0000 local 3692 rcbcstocktransfer@rcbc.com
		For inquiries	on the number of shares and stock please contact the Stock Transfer



1 December 2020

#### SECURITIES AND EXCHANGE COMMISSION

G/F Secretariat Building, PICC Complex Roxas Boulevard, Metro Manila Philippines

Attention

Director Vicente Graciano P. Felizmenio, Jr. Markets and Securities Regulation Department

Gentlemen:

We write with reference to SEC Form 19-1 to be filed by First Philippine Holdings Corporation ("FPH") with the Securities and Exchange Commission after the date hereof in connection with a tender ("Tender Offer") to acquire a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% of the total issued and outstanding common shares of Lopez Holdings Corporation ("LPZ") and up to a maximum of 2,069,273,361 issued and outstanding common shares representing approximately 45.56% of the total issued and outstanding common Shares of LPZ, from all the shareholders of LPZ at a tender offer price of Php3.85 per Common Share (the "Tender Offer Price")

We hereby confirm that based on FPH's cash on hand and current credit facilities with BDO Unibank, and subject to the satisfaction of the conditions for the drawdown of such facilities, as of the date hereof there are financial resources available to FPH sufficient to satisfy full acceptance of Tender Offer based on the Tender Offer Price.

This letter does not constitute a guarantee. This letter is provided on the basis of the information made available to us, as of the date hereof. It should be understood that subsequent developments may affect the contents of this letter and that we do not have any obligation to update, revise, or re-affirm this letter. This letter shall not confer rights or remedies upon any person, and any recourse under this letter is limited to FPH and its assets.

Very truly yours, BDO Unibank, Inc.

Reynaldo A. Tanjangco, Įr. Senior Vice President

Institutional Banking Group - Corporate Banking

Faliarum G. Falian, In.

Felicisimo G. Falcon, Jr. First Vice President

BDO Unibank, Inc. BDO Corporate Center 7899 Makati Avenue Makati City 0726 Philippines Swift Code BNORPHMM Tel +632 840-7000

do.com.ph

We find ways®



January 25, 2021 SECURITIES AND EXCHANGE COMMISSION G/F Secretariat Building, PICC Complex Roxas Boulevard, Metro Manila Philippines

Attention: Director Vicente Graciano P. Felizmenio, Jr.

Markets and Securities Regulation Department

#### Gentlemen:

We write with reference to the Amended Tender Offer Report (SEC Form 19-1) to be filed by First Philippine Holdings Corporation ("FPH") with the Securities and Exchange Commission in connection with a tender offer to acquire a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% of the total issued and outstanding common shares of Lopez Holdings Corporation ("LPZ") and up to a maximum of 1,567,093,124 issued and outstanding common shares representing approximately 34.5% of the total issued and outstanding common Shares of LPZ, from all the shareholders of LPZ at a tender offer price of ₱3.85 per Common Share (the "Tender Offer Price") or an aggregate amount of up to ₱6,033,308,527.40 (the "Tender Offer").

We hereby confirm that based on FPH's cash on hand and current credit facilities with BDO Unibank, Inc. and subject to the satisfaction of the conditions for the drawdown of such facilities, as of January 22, 2021, there are financial resources available to FPH sufficient to satisfy full acceptance of the Tender Offer based on the Tender Offer Price.

This letter does not constitute a guarantee. This letter is provided on the basis of the information made available to us, as of the date hereof. It should be understood that subsequent developments may affect the contents of this letter and that we do not have any obligation to update, revise, or re-affirm this letter. This letter shall not confer rights or remedies upon any person, and any recourse under this letter is limited to FPH and its assets.

Very truly yours,

Reynaldo A. Tanjangco, Jr. Senior Vice President BDO Unibank, Inc. Felicisimo G. Falcon, Jr.

First Vice President BDO Unibank, Inc.

BDO Unibank, Inc. BDO Corporate Center 7899 Makati Avenue Makati City 0726 Philippines Swift Code BNORPHMM Tel +632 840-7000

bdo.com.ph

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15 February 2021

#### SECURITIES AND EXCHANGE COMMISSION

G/F Secretariat Building, PICC Complex Roxas Boulevard, Metro Manila Philippines

Attention: Director Vicente Graciano P. Felizmenio, Jr.

Markets and Securities Regulation Department

#### Gentlemen:

We write with reference to the Second Amended Tender Offer Report (SEC Form 19-1) to be filed by First Philippine Holdings Corporation ("FPH") with the Securities and Exchange Commission in connection with a tender offer to acquire a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% of the total issued and outstanding common shares of Lopez Holdings Corporation ("LPZ") and up to a maximum of 1,430,824,156 issued and outstanding common shares representing approximately <u>31.5%</u> of the total issued and outstanding common Shares of LPZ, from all the shareholders of LPZ at a tender offer price of ₱3.85 per Common Share (the "Tender Offer Price") or an aggregate amount of **P5,508,673,000.60** (the "Tender Offer").

We hereby confirm that based on FPH's cash on hand and current credit facilities with BDO Unibank, Inc. and subject to the satisfaction of the conditions for the drawdown of such facilities, as of the date hereof, there are financial resources available to FPH sufficient to satisfy full acceptance of the Tender Offer based on the Tender Offer Price.

This letter does not constitute a guarantee. This letter is provided on the basis of the information made available to us, as of the date hereof. It should be understood that subsequent developments may affect the contents of this letter and that we do not have any obligation to update, revise, or re-affirm this letter. This letter shall not confer rights or remedies upon any person, and any recourse under this letter is limited to FPH and its assets.

Very truly yours,

Felicisimo G. Falcon, Jr.

Felicoimo G. Falson, Ja

First Vice President BDO Unibank, Inc.

Maria Agnes E Jazmines

BDO Unibank, Inc.

BDO Corporate Center 7899 Makati Avenue Makati City 0726 Philippines Swift Code BNORPHMM Tel +632 840-7000

BDO Unibank, Inc.

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#### EXHIBIT "C" to the Tender Offer Report Application to Tender Common Shares of LOPEZ HOLDINGS CORPORATION

### LATEST REVISED APPLICATION TO TENDER SHARES OF LOPEZ HOLDINGS CORPORATION

This application must be prepared in triplicate and completed in all parts:

#### Copies to:

- 1. Bidder
- 2. Tender Offer Agent
- 3. Applicant

Unless otherwise defined herein, capitalized terms shall have the meanings ascribed to them in the Tender Offer Report.

This form (the **Application**) is made on the terms and conditions as set out in the Terms and Conditions of the Tender Offer attached as Annex A to the Tender Offer Report (SEC Form 19-1, including any and all of its annexes and schedules) which forms an integral part hereof. This Application is intended for shareholders of **LOPEZ HOLDINGS CORPORATION** (**LPZ** or the **Company**), who wish to tender their common shares in the capital stock of the Company (the **Tendered Shares**) to **FIRST PHILIPPINE HOLDINGS CORPORATION** (the **Bidder**).

DO NOT COMPLETE THIS APPLICATION IF YOU ARE NOT OFFERING YOUR COMMON SHARES FOR PURCHASE BY THE BIDDER.

The Bidder has also prepared the Tender Offer Report, and its amendments which were filed with the Securities and Exchange Commission (SEC), the Philippine Stock Exchange (PSE), and with the Company on 4 December 2020 as amended on 20 January 2021, 16 February 2021 and **22 February 2021, and as the same** may be further amended in the future (collectively, the "Tender Offer Report"), for the purpose of describing the Tender Offer in detail. Each shareholder is advised to read and understand the provisions of the Tender Offer Report and the terms and conditions stated therein and in this Application prior to making any decision. Inquiries and requests for assistance and copies of the Tender Offer Report may be directed to **BDO Securities Corporation** (the Tender Offer Agent), whose address and telephone number appear in the Terms and Conditions of the Tender Offer (Attachment 1 to this Application), which forms an integral part of this Application. This Application, together with the required attachments set forth below, must be duly accomplished and received by the Tender Offer Agent not later than 12:00 pm of 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC. This Application, after being submitted, may be withdrawn in writing in accordance with the procedure set forth in the Terms and Conditions of the Tender Offer. The notice of withdrawal, to be effective, must be received by the Tender Offer Agent before 12:00 pm of 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC.

DO NOT PROCEED UNLESS YOU HAVE DECIDED TO TENDER YOUR SHARES TO THE BIDDER

1

#### REPRESENTATIONS AND WARRANTIES

By executing this Application, I/We (the Tendering Shareholder) represents and warrants in favor of the Bidder and the Tender Offer Agent that: (a) all information contained herein and in the attached documents are true and correct and that the signatures hereon are genuine, properly authorized and obtained without use of fraud, coercion or any other vice of consent; (b) the Tendering Shareholder is the registered and absolute legal and beneficial owner of, with good and marketable titles to the Tendered Shares; (c) the Tendered Shares have been validly issued and fully paid, and are non-assessable; (d) the Tendering Shareholder has obtained all the required approvals and authorizations to enable it/him/her to transfer the Tendered Shares to the Bidders before the expiration of the Tender Offer Period and that it/he/she is not aware of any objection, adverse claim, dispute, or notice concerning its/his/her right to tender and transfer the Tender Offer Shares; (e) upon the transfer of the Tendered Shares in accordance with the Tender Offer, the Bidder will obtain full and valid legal and beneficial title to and ownership of the Tendered Shares, free and clear from any warrants, interests, options, claims, objections, disputes, liens, or other encumbrances and will be able to freely and fully exercise all rights and privileges arising from ownership of such Tendered Shares, including but not limited to the right to vote and receive dividends thereon; and (f) the tender of any or all of the Common Shares by a Tendering Shareholder and/or the purchase or transfer thereof by the Bidder in accordance with the Tender Offer does not and will not constitute a breach or other default of the Tendering Shareholder's constitutive documents (as applicable) or of any agreement or arrangement, law, order, or regulations applicable to the tendered Common Shares, the tendering shareholder, or to which any of the foregoing may be bound.

The undersigned Tendering Shareholder further warrants that it/he/she has read and has relied solely upon the provisions of the Tender Offer Report, any and all documents and materials provided by the Bidder in connection therewith or in relation thereto, and the terms and conditions of the Tender Offer as stated therein, and unconditionally accepts such terms and conditions. The Tendering Shareholder understands that no person has been authorized to give information or to make any representation with respect to the Tender Offer other than those specified and made in the Tender Offer Report.

The undersigned Tendering Shareholder hereby expressly agrees and consents to the collection and processing of its/his/her personal information with respect to information relating to or in connection with the Tender Offer, and hereby agrees and consents to the disclosure of the same for purposes of meeting the requirements of the Tender Offer, any overseas or local regulators or tax authorities, or in compliance with rules of any exchange.

#### **AUTHORIZATION**

By virtue hereof, the Tendering Shareholder hereby authorizes the Tender Offer Agent to: (1) sell its/his/her Tendered Shares through the PSE; (2) to withhold and pay from the proceeds of such sale such taxes, broker's commission and other reasonable expenses that may be chargeable to its/his/her account; (3) to process, collect, use, and/or store my personal information; (4) to disclose its/his/her personal information to the Bidder (or any person acting on its behalf), any overseas or local regulators or tax authorities or in

compliance with the rules of any exchange; and (5) to do or cause to be done and all such acts and things necessary or appropriate to give full effect to and implement the foregoing.

Shareholder's /Participating Broker's Full Name (in print)*	Shareholder's/ Participating Broker's Address (Building, Street Address, District, City and Country)		District, City
Shareholder's /Participating Broker's Signature	Tel No.(s)	TIN/Passport	Nationality

<sup>\*</sup> This Application shall be accomplished by the registered holder of the Tendered Shares or its/his/her duly authorized attorney-in-fact (for shareholders with stock certificates) or by the broker with whom the Tendered Shares are maintained (for shareholders without stock

certificates).

#### **APPLICATION TO TENDER**

The undersigned registered shareholder of LOPEZ HOLDINGS CORPORATION (LPZ) or the undersigned Participating Broker handling LPZ Common Shares on behalf of the beneficial owner of such LPZ Common Shares and acting in accordance with and within the instructions of said beneficial owner, as the case may be (in either case, the Applicant), hereby applies to sell LPZ Common Shares (the Tendered Shares) for the price stated below.

If covered by stock certificates, please fill up and attach separate sheet if needed:

LPZ Stock Certificate No.(s)	No. of Tendered Shares Represented by Each Certificate*	No. of Tendered Shares	Price  The purchase price is P3.85 for each share and will be payable by way of credit to nominated bank account or by way of check (Philippine Pesos) subject to the Terms and Conditions of the Tender Offer.		
TOTAL			PHP		
ACKNOWLEDGEMENT					
Tender Offer	Agent's Certification	Acce	ptance		

We received this Application,		This Application is her	•
the required attachments below, at			common shares of
a.m./p.m.	on	LPZ, subject to the ter set forth herein.	ms and conditions
·		Set forth herein.	
Tender Offer		Bidder's Authorized	
Agent's		Signatory	
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Signatory	COIT D	 ANK ACCOUNT OF TE	NDEDING
AUTHORITY TO CR		EHOLDERS	INDERING
By executing this Authority to the Tender Offer Agent to crewith the bank specified below the Tendering Shareholder's at the standard clearing period from the standard remitted or on 8 Mareholder or on 8	Credit, dit the T for the raccount or check the ten arch 202 of the SI ender Conat may are Bidder Bidder Bidder y BDO) and me amount of the settleme amount of the Tender of the Tender of the Tender on the Tender on the Tender of the Tender	I/We (the Tendering Shereholder's endering Shareholder's ent proceeds of the sale with BDO Unibank, Inc. payments) or remittanth (10) business day at subject to any extension of such apply in relation to the r. Non-BDO account he and inward remittance of such inward removes the Tender Offer Age ion which payment shall endering Shareholder the bank account matering shareholder the bank account matering shareholder the bank account matering shareholder the sale account material sale account sale a	s account maintained e via direct deposit to c. ("BDO") (subject to ce to other banks for after the close of the on of the Tender Offer to pick up the check harges, including any crediting of proceeds olders are subject to charge (by Tendering who are non-BDO d to inquire with their ittance charges. The ent and Bidder of any I be deemed received also represents and
ANY VARIANCE IN THE ACCOUNT NAME/S GIVEN BELOW WITH THE NAME/OF THE TENDERING SHAREHOLDER/S APPEARING IN THE RECORDS OF THE STOCK AND TRANSFER AGENT (E.G., A JOINT BANK ACCOUNT SELECTED TO BE CREDITED WITH THE NET PROCEEDS OF THE SALE FROM A SOLE INDIVIDUAL TENDERING SHAREHOLDER) WILL RESULT IN REJECTION OF THE CREDITING OF THE NET PROCEEDS OF THE SALE TO THE SELECTED BANK ACCOUNT. SUBSEQUENT CORRECTIVE MEASURE THAT MAY BE UNDERTAKEN TO ENABLE THE TENDERING SHAREHOLDE TO RECEIVE THE NET PROCEEDS, SUCH AS, AMONG OTHERS, ISSUANC OF A CHECK IN LIEU OF THE CREDIT TO THE BANK ACCOUNT, MAY RESULT IN ADDITIONAL PROCESSING CHARGES, WHICH SHALL BE FOR THE ACCOUNT OF THE TENDERING SHAREHOLDER.    Name and Signature of Tendering Shareholder:			
Account Number:		Name:	

Account Name:	Signature:

#### REQUIRED ATTACHMENT TO THIS APPLICATION

A valid tender of the Common Shares shall be made by accomplishing and delivering this Application, which, along with the following attachments (applicable to scrip or certificated shareholders only), must be received by the Tender Offer Agent not later than 12:00 pm of 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC:

1. Duly endorsed original stock certificates of LOPEZ HOLDINGS CORPORATION (in blank) issued in the name of the Tendering Shareholders and validated by the Stock Transfer Agent or the Company.

Tendering Shareholders whose shares are lodged with the Philippine Depository Trust Corporation (PDTC) who wish to offer all or a portion of their Tender Offer Shares for sale to the Bidder should instruct their brokers (Participating Brokers) to accomplish and submit, on their behalf, the duly accomplished Application, together with all the requirements as stated herein, to the Tender Offer Agent at its address as stated herein, and instruct their Participating Broker to electronically transfer their Common Shares to the Tender Offer Agent for receipt by the Tender Offer Agent prior to 12:00 pm of 8 March 2021. The Participating Broker is required to comply with the Instructions to Brokers attached to this Application as Attachment 6 hereof.

Delivery of each required document in relation to the Tender Offer to the Tender Offer Agent shall be deemed made only upon actual receipt thereof by the Tender Offer Agent. The Bidder reserves the right to require presentation or submission of any additional documents for the purpose of, among others, enabling the Bidder to determine from any Tendering Shareholder (or any person acting on its behalf, including any Participating Broker) the validity, eligibility, and acceptability of any Common Shares in the Company tendered pursuant to the Tender Offer.

#### For individual shareholders:

- (i) Photocopies of two (2) valid identification cards containing the Applicant's photograph and specimen signature (*i.e.*, driver's license, tax identification card, Social Security System/Government Service Insurance System identification card, or passport).
- (ii) Two (2) duly accomplished specimen signature cards containing the specimen signature of the Applicant and verified by the Applicant's broker or by an officer of the bank at which the Applicant maintains an account

(the signature card must specify the name of the broker and the broker's signatory or the name of the bank and the bank's signatory, as the case may be). A copy of at least one valid ID of the bank's signatory is also required.

For shareholders acting through an attorney-in-fact, a duly notarized Irrevocable Power of Attorney (in substantially the form attached to this Application). For married individuals who are Philippine citizens, their respective spouses must sign the space provided in the Irrevocable Power of Attorney to indicate the marital consent to the sale of their LPZ common shares.

#### For corporate shareholders:

- (i) Notarized Board Resolution (in substantially the form of the Secretary's Certificate attached to this Application) authorizing the sale of its LPZ common shares, designating signatories for the purpose and indicating the specimen signatures of those signatories.
- (ii) Copy of the SEC Registration or equivalent constitutive document certified as a true copy of the original by the Corporate Secretary or equivalent person having official custody of company records.
- (iii) Copies of the latest Articles of Incorporation or By-laws of the Applicant or equivalent constitutive documents certified as true copies of the original by the Corporate Secretary or equivalent person having official custody of company records.
- (iv) Two (2) duly accomplished specimen signature cards containing the specimen signature of the Applicant's designated authorized signatories and verified by the Applicant's Corporate Secretary or equivalent person having official custody of company records.
- (v) Copy of the latest General Information Sheet (GIS) filed with the SEC and certified as a true copy of the original by the Corporate Secretary or equivalent persons having official custody of company records.

#### For Partnership:

- (i) Copy of SEC Registration or equivalent constitutive document certified as true copy of the original by the Partnership Secretary or equivalent person having official custody of the partnership records.
- (ii) Copy of the latest Articles of Partnership of the Applicant or equivalent constitutive document certified as true copy of the original by the Partnership Secretary or equivalent person having official custody of the partnership records.
- (iii) Notarized Partnership Resolution (in substantially the form of the Partners' Certificate attached to this Application) authorizing the sale of the Partnership's LPZ common shares, designating signatories for the purpose and indicating the specimen signature of the signatories.
- (iv) Two (2) Duly accomplished signature cards containing the specimen signature of the Applicant's designated authorized signatories and verified by the Applicant's Partnership Secretary or equivalent person having official custody of the partnership records.

For those with lost stock certificates:

- (i) One (1) original of a duly notarized affidavit of loss (in substantially the form of the Affidavit of Loss attached to this Application).
- (ii) Copy of the affidavit of loss as published in a newspaper of general circulation.
- (iii) One (1) original of the Affidavit of Publication executed by the relevant publishing entity.
- (iv) Applicable surety bond in an amount of twice the closing price per share of the LPZ shares as of the date of execution of the affidavit of loss, multiplied by the number of shares covered by each lost stock certificate.

#### OTHER INFORMATION

Without prejudice to the right of the Bidder (subject to prior approval by the SEC) to extend the Tender Offer Period, should any of the business days during the period from **22 January 2021** the commencement of the Tender Offer Period, and 18 March 2021, the Cross Date, inclusive, be officially declared as non-working holidays after the filing of the Tender Offer Report on 4 December 2020 as amended on 20 January 2021, 16 February 2021, and **22 February 2021, and as the same may be further amended in the future** (**collectively, the** "Tender Offer Report"), the period shall be extended by the number of business days corresponding to those which were declared as non-working holidays.

This Application, together with all other required and applicable attachments as specified above (in form and substance as prescribed herein), must be received by BDO Securities Corporation (the "Tender Offer Agent") not later than 12:00 pm of 8 March 2021 at the 20F BDO Corporate Center, 7899 Makati Avenue, Makati City, Philippines (Contact Persons: Ms. Janet Jamora (Tel. No. No.: +63 2 8840-7000 local 41115 / Email: amora.janet@bdo.com.ph), Ms. Michelle No.: +63 2 8840-7000 local 32104 gaspar.michelle@bdo.com.ph), and Mr. Donald Buensuceso (Tel. No.: +63 2 8840-7000 local 33667 / Email: <u>buensuceso.donald@bdo.com.ph</u>). Applications received after the end of the Tender Offer Period shall be rejected unless the Tender Offer Period is extended by the Bidder, upon prior approval by the SEC. Applications that are not properly completed, or lack any of the required attachments will also be rejected. If the Tender Offer Agent is unable to verify the signature on the Application or the endorsement of the relevant stock certificates, the Tender Offer Agent will also reject the Application.

Tendering Shareholders who hold stock certificates should submit within the Tender Offer Period their duly endorsed stock certificates and this duly accomplished Application together with abovementioned requirements to the Tender Offer Agent, BDO Securities Corporation (the "Tender Offer Agent") not later than 12:00 pm of 8 March 2021 at the 20F BDO Corporate Center, 7899 Makati Avenue, Makati City, Philippines (Contact Person: Mr. Donald Buensuceso, +63 2 8840-7000 local 33667).

Scripless Shareholders should likewise submit within the Tender Offer Period this duly accomplished Application and should cause and instruct their brokers to electronically

transfer their Tender Offer Shares to the Tender Offer Agent for receipt by the Tender Offer Agent prior to 12:00 pm of 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC.

The shares tendered may be withdrawn by the relevant Tendering Shareholder any time during the Tender Offer Period, but only up to 12:00 pm of 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC, by submitting a written request for the withdrawal of the relevant Tendered Shares to the Tender Offer Agent, together with a copy of the Shareholder's Copy of the Application issued by the Tender Offer Agent. For a withdrawal to be effective, the written notice of withdrawal must be timely received by the Tender Offer Agent at the address(es) set forth herein and must be delivered in accordance with the procedure and conditions set forth in the Tender Offer Report.

All the Tendered Shares shall be purchased by the Bidder (subject to prior approval by the PSE) by way of block sale through the facilities of the PSE eight (8) business days after the close of the Tender Offer Period or on **18 March 2021** (the **Cross Date**), subject to any extension of the Tender Offer Period with the approval of the SEC.

The Settlement Date for the net proceeds of the sale of the tendered LPZ shares shall be made ten (10) business days after the close of the Tender Offer Period or on 22 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC (the Settlement Date). Payments for the Tender Offer Shares that have been accepted and purchased by the Bidder shall be made available by the Tender Offer Agent to: (i) each selling broker which delivered the scripless shares of its tendering clients, the Scripless Shareholders; or (ii) the Tendering Shareholders that have delivered certificated shares directly to the Tender Offer Agent. Unless the Tendering Shareholder opts to execute an Authority to Credit the net proceeds of the sale, checks shall be available for pick-up at the Tender Offer Agent's office beginning the Settlement Date up to thirty (30) days thereafter at the following address:

**BDO Securities Corporation** 

Address:	20F BDO Corporate Center, 7899 Makati Avenue, Makati City, Philippines
Tel. No.:	+63 2 8840 7080
Fax No.:	+63 2 8878 4553
Contact	Ms. Michelle Gaspar
Person:	

Any payment not collected from the Tender Offer Agent within thirty (30) calendar days from the abovementioned date shall be dispatched, via registered mail, to the last recorded address of the Tendering Shareholder at the Tendering Shareholder's risk.

For inquiries on the Tender Offer, please contact any of the following personnel of **BDO Securities Corporation**:

Ms. Janet Amora, Tel. No. +63 2 8840-7000 local 41115

#### Ms. Michelle Gaspar, Tel. No. +63 2 8840-7000 local 32104 Mr. Donald Buensuceso, Tel. No. +63 2 8840-7000 local 33667

For inquiries about the number of Common Shares of a shareholder in LPZ, please contact **RCBC Stock Transfer**, the Company's Stock Transfer Agent, at G/F of Grepalife Building, 219 Sen. Gil Puyat Avenue corner Pasong Tamo St., Makati City Telephone Nos. +632 8894-0000 local 3694, +632 8894-0000 local 3693, and +632 8894-0000 local 362, E-mail: abmadrid@rcbc.com or rcbcstocktransfer@rcbc.com.

#### Attachment 1 to the Application to Tender Shares: Terms and Conditions of the Tender Offer

#### LATEST REVISED TERMS AND CONDITIONS OF TENDER OFFER

First Philippine Holdings Corporation ("FPH" or the "Bidder") shall purchase common shares in Lopez Holdings Corporation ("LPZ" or "Company") in accordance with the Terms and Conditions set out below. Unless otherwise specifically defined herein or the context otherwise requires, capitalized terms used herein shall have the same meanings given to them in Form 19-1 filed by the Bidder with the Securities and Exchange Commission ("SEC") and the Philippines Stock Exchange, Inc. ("PSE") on 4 December 2020, as amended on 20 January 2021, 16 February 2021, and 22 February 2021, and as the same may be further amended in the future (collectively, the "Tender Offer Report")

1	Bidder	:	The Bidder, First Philippine Holdings Corporation, was incorporated in the Republic of the Philippines and registered with the SEC on 30 June 1961, and maintains its registered office address and principal place of business at 6 <sup>th</sup> Floor Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City.
2	Tender Offer	:	PPH intends to conduct a tender offer ("Tender Offer") to acquire a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding common shares of LPZ, from all the shareholders of the Company (though the Ultimate Parent has agreed not to tender its common shares into the Tender Offer). The Bidder originally intended to acquire up to a maximum of 2,069,273,361 common shares representing approximately 45.56%, of the total issued and outstanding common shares of the Company. However, on 20 January 2021, to remove the risk of LPZ falling below the required minimum public ownership and dispense with the need to pursue its petition for a voluntary delisting, the Bidder decided to reduce the maximum number of shares to be acquired from the Tender Offer.  The Bidder intended to acquire LPZ shares also from the non-public shareholders and estimated that approximately 33.65% will come from the public. Deducting this figure from the then public

float of 43.805%, this should have left LPZ with a minimum public ownership of at least 10.15%, assuming that the maximum limit is reached.

To address concerns that LPZ may fall below the public ownership requirement, the Bidder decided to further reduce the maximum number of shares to 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding common shares of LPZ, which was reflected in the second Amended Tender Offer Report filed with the SEC on 16 February 2021.

The Company will no longer pursue its petition for voluntary delisting of its 4,629,532,611 common shares from the Main Board of the Philippine Stock Exchange filed on December 15, 2020.

The Tender Offer shall be subject to the terms and conditions provided herein, and the fulfillment of the following prerequisites ("Tender Offer Prerequisites"):

- (i) In the course of the Tender Offer, a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% and up to a maximum of 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding capital stock of the Company shall have been (a) validly tendered (which means offered for sale to the Bidder) bγ the Company's shareholders ("Tendering Shareholders"); (b) eligible for or otherwise capable of being purchased by the Bidder; and (c) accepted for purchase by the Bidder.
- (ii) The Bidder shall have obtained all organizational, contractual, and regulatory approvals, consents, and authorizations for the acceptance and purchase by the Bidder of the Tender Offer Shares before the expiration of the Tender Offer Period.
- (iii) Each of the Tendering Shareholders shall have obtained all the required approvals

and authorizations to enable it to transfer the common shares to the Bidder before the expiration of the Tender Offer Period, and such Tendering Shareholder is not aware of any objection, adverse claim, dispute, or notice concerning such Tendering Shareholder's right to tender and transfer the Tender Offer Shares.

(iv) In the sole determination of the Bidder, no material adverse change in or affecting the business, operations, property, condition (financial or otherwise), or prospects of the Company shall have occurred.

Originally, there were other prerequisites pertaining to the delisting of the common shares of the Company. Since the voluntary delisting of the common shares will no longer be pursued, these prerequisites will no longer be imposed by the Bidder. The prerequisite that the Philippine Competition Commission render a decision that the Tender Offer is exempt from notification or clearance was fulfilled on December 16, 2020.

The prerequisite that the extension of the Tender Offer Period to 8 March 2021 be cleared by the SEC was fulfilled on 19 February 2021 (see discussion on "Tender Offer Period" below).

In the event any of the Tender Offer Prerequisites is not met, the Bidder may, upon notice to the SEC and the shareholders of LPZ, withdraw the Tender Offer by providing written notice of withdrawal of the Tender Offer on or before Settlement Date. The Bidder also reserves the right to waive any of the Tender Offer Prerequisites, as may be allowed.

Pursuant to Rule 19.9.5 of the implementing rules and regulations of the Securities Regulation Code, in the event that the Tender Offer Shares (following acceptance by the Bidder of the Applications from Tendering Shareholders) exceed 1,430,824,156 outstanding common shares representing the maximum outstanding common shares sought by the Bidder, all Tender Offer Shares shall be scaled back on a pro rata basis and rounded down to the nearest share.

				, and shall include the
			customary selling charge the total transaction va	rice does not include es amounting 0.621% of alue (excluding broker's Ill be for the Tendering
3	Tender Offer Price	:	shall be <b>Three Pesos</b> and <b>(P3.85)</b> per share (the payable to shareholders nominated bank account	he Tender Offer Shares ad Eighty Five Centavos a Tender Offer Price), as by way of credit to a or by way of check which for pick up at the office of
			1, including any and all of schedules), are availabl Disclosures Te ( <a href="http://edge.pse.com.ph">http://edge.pse.com.ph</a> ), section for FPH. Any sh secure a copy of the T	er Report (SEC Form 19- its annexes, exhibits, and e at the PSE Electronic echnology portal company disclosures areholder who wishes to render Offer Report may ffice of the Tender Offer by from www.fphc.com.
			Shares have been so adjusted shall be notificated. Tender Offer Agent on Date and Tender Offer accepted and acquired by scale back shall be return Agent to the relevant complete Philippine Depository & transfer and upliftment for the return of Tender Offer adjusted.	s whose Tender Offer aled back or otherwise ed of such fact by the or before the Settlement er Shares that are not by the Bidder due to such rend by the Tender Offer ommon shareholder. The Ex Trust Corp. ("PDTC") ees incurred arising from fer Shares occurring due the bed here, shall be for the
			discretion) accept, purch Tender Offer Shares pro determination, such acq or would be reasonably	dder may (at its sole hase, and acquire all the vided that, in the Bidder's uisition would not breach likely to cause a breach restrictions applicable to any.

Fees payable to the	0.010%
Securities Clearing	
Corporation of the	
Philippines	
PSE transaction fees	0.005%
SEC fees	0.005%
Stock Investment	0.001%
Protection Fund	

After deducting the Selling Charges from a Tendering Shareholder's account, the net Tender Offer Price is estimated to be Three Pesos and Eight Hundred Twenty Six Centavos (P3.826) per common share.

If the Tendering Shareholder will lodge its shares through the Tender Offer Agent, other fees such as lodgment fee and EQ trade transfer fee (as applicable) will be for the account of the Bidder. If the Tendering Shareholder will lodge its shares through a different PSE authorized broker, other fees such as lodgment fee and EQ trade transfer fee (as applicable) will be for the account of the Tendering Shareholder.

The selling broker's commission, including value added tax, shall be payable by the Tendering Shareholder, subject to mutual agreement between the Tendering Shareholder and the broker.

In the event that a Tendering Shareholder elects to receive the net proceeds via bank transfer, outgoing and incoming remittance charges may be imposed by the relevant banks. The Bidder shall not cover any costs of bank charges for remittance of the proceeds of tendered shares, apart from the outgoing charges imposed by BDO Unibank, Inc.

The Tender Offer gives existing shareholders of the Company the opportunity to sell their common shares prior to the Voluntary Delisting and realize their investment, in cash, at a 25% premium over LPZ's closing share price of P3.08 on November 27, 2020, and a 41%, 43% and 36% premium over LPZ's 3-month, 6-month and 12-month volume weighted average price of P2.74, P2.69 and P2.82, respectively. The Tender Offer Price also represents a 22% premium over LPZ's 6-

			month closing high as of November 27, 2020 of $\stackrel{\square}{=}$ 3.15.
4	Entitlement	:	Shareholders of the Company owning Tender Offer Shares shall be entitled to tender their common shares during the Tender Offer Period (such common shares tendered being hereafter referred to as the <b>Tendered Shares</b> ).
5	Tender Offer Period		The Tender Offer started at 9:00 am on 22 January 202 and is intended to end on 8 March 2021, which end-date is extended from the original end-date of 19 February 2021.
			The closing date of the Tender Offer was initially intended to be on 19 February 2021. On 15 February 2021, the Bidder submitted a request for extension of the Tender Offer Period to 8 March 2021 to give the investing public time to digest the changes in the Second Amended Tender Offer Report and to make a decision on whether or not to participate in the tender based on the revised parameters and information that may be provided in the Second Amended Tender Offer Report. On 19 February 2021, the SEC issued a letter stating that the request to extend the Tender Offer Period to 8 March 2021 was consistent with the requirement of Rule 19.9.1.2 of the implementing rules and regulations of the Securities Regulation Code.
			During the Tender Offer Period, any Tendering Shareholder of the Company may offer all or a portion of their common shares in the Company for acceptance by, and sale to, the Bidder in accordance with, and subject to the Tender Offer Prerequisites.
			Shareholders who previously tendered their shares are permitted to withdraw such tendered shares at any time while the Tender Offer Period remains open.
6	Tender Offer Process	:	For Certificated or Scrip Shareholders
			Tendering Shareholders holding stock certificates who wish to offer all or a portion of their common shares for acceptance and sale to the Bidder should, within the Tender Offer Period, (i) submit their original stock certificates to the Tender Offer

Agent or a stockbroker accredited by the PSE for authentication by the Stock and Transfer Agent or the Company, and subsequent lodging with the Philippine Depository & Trust Corp. (**PDTC**), and (ii) after such lodgment, comply with the procedures set out in the immediately succeeding sub-section (For Non-Certificated or Scripless Shareholders).

If the Tendering Shareholder does not have a trading account with a stockbroker accredited by the PSE, it/he/she must open such an account with the Tender Offer Agent or such stockbroker within the Tender Offer Period.

For Non-Certificated or Scripless Shareholders

Tendering Shareholders whose shares are lodged with the PDTC who wish to offer all or a portion of their common shares for sale to the Bidder, must instruct their brokers (Participating Brokers) to accomplish and submit, on their behalf, the duly accomplished Application to Tender Shares (the Application), together with all the requirements stated therein to the Tender Offer Agent, and instruct their Participating Broker to electronically transfer their shares to the Tender Offer Agent for receipt by the Tender Offer Agent prior to 12:00 pm on 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC, in order to participate in the tender.

All the tendered and accepted Tender Offer Shares will be purchased by the Bidder via a block sale through the facilities of the PSE, subject to the approval of the PSE, on or around the Cross Date, unless the Tender Offer Period is extended with the prior approval of the SEC. In this case, the block sale for the Tender Offer Shares (subject to approval of the PSE) will be on or around the eighth trading day after the end of the extended Tender Offer Period.

Delivery of each required document in relation to the Tender Offer to the Tender Offer Agent shall be deemed made only upon actual receipt thereof by the Tender Offer Agent. The Bidder or the Tender Offer Agent reserves the right to require presentation or submission of any additional documents for the purpose of, among others,

			enabling the Bidder or the Tender Offer Agent to determine from any Tendering Shareholder (or any person acting on its behalf, including any Participating Broker) the validity, eligibility, and acceptability of any common shares in the Company tendered pursuant to the Tender Offer.  Hence, Tendering Shareholders are strongly urged against tendering at the last minute to allow sufficient time to correct any deficiency in their application (or any document submitted in support thereof). Tendering Shareholders are also urged to indicate their telephone numbers in their respective Application Forms to allow the Tender Offer Agent to inform them immediately of any deficiency in their applications.
7	Closing Date (End of Tender Offer Period)	:	The closing date is 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC.
8	Acceptance	:	At any time before the Cross Date, the Bidder, at its sole discretion, has the right to reject an Application if such Application (i) is not completed in full; or (ii) lacks any of the required attachments.  The Tender Offer Agent will accept an Application on behalf of the Bidder on the condition that the Tendering Shareholder has been certified by the Stock Transfer Agent or the Company as a common shareholder of the Company at any time during the Tender Offer Period, and that the signature/endorsement on the stock certificate(s) submitted matches the signature on file with the Stock Transfer Agent or with the Company, if such is available. If a Tendering Shareholder does not have any signature card on file, or the signatures on the certificates and on the Application differ from the signature on file with the Stock Transfer Agent or with the Company, the Stock Transfer Agent or the Company shall certify the same to the Bidder. The Bidder shall exercise its sole and reasonable discretion to accept or reject the Application. The Tender Offer Agent shall rely on the signature affixed on the Application and on the validated endorsement of the relevant stock certificates. Neither the Bidder nor the Tender Offer Agent shall be required (nor are they expected) to make further inquiries into the authenticity of the signature. A

			Tendering Shareholder shall hold the Bidder, the Tender Offer Agent, the Buyer Agent, their respective officers, directors, agents, or advisers free and harmless from any and all damages that may arise or result in the Bidder's/Tender Offer Agent's acceptance of the Application.  Applications received after the end of the Tender Offer Period shall be rejected, unless the Tender Offer Period is extended by the Bidder, upon prior approval of the SEC.  Tendering Shareholders whose Applications have been rejected, in whole or in part, shall be notified of such fact by the Tender Offer Agent on or before the Settlement Date.
9	Cross Date	:	The accepted Tender Offer Shares are intended to be crossed through the PSE eight (8) business days after the close of the Tender Offer Period or on 18 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC ("Cross Date"), subject to any extension of the Tender Offer Period with the approval of the SEC.
10	Settlement Date	:	Subject to the confirmation of the PSE that the parties may proceed to consummate the Tender Offer and the approval by the PSE of the crossing of the Tender Offer Shares, the sale and purchase of the accepted Tender Offer Shares shall be settled on the tenth (10th) business day after the close of the Tender Offer Period or on 22 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC ("Settlement Date").  On Settlement Date, the Tender Offer Agent shall
			provide the payment by way of credit to a nominated bank account or check in the amount of the total Tender Offer Price in the name of either: (i) each selling broker which delivered the scripless shares of its tendering clients (scripless shareholders), or (ii) the Tendering Shareholders that have delivered certificated shares directly to the Tender Offer Agent.
			A Tendering Shareholder may opt to be paid his/her/its net proceeds from the Tender Offer via direct credit to his/her/its nominated BDO account

(subject to standard clearing period for check payments) or remittance to his/her/its nominated account with other banks on Settlement Date (subject to any extension of the Tender Offer Period with the prior approval of SEC) by executing an Authority to Credit contained in the Application Form. Otherwise, all payments of the net proceeds shall be made and received by check made payable to the name of the Tendering Shareholder. Checks shall be available for pick-up at the Tender Offer Agent's office beginning Settlement Date up to thirty (30) days thereafter. Checks not claimed shall be mailed or delivered to the shareholders, at their own risk, to the registered address indicated in the Application Form.

When collecting payment, the Tendering Shareholders shall present the Shareholder's Copy of the Application as well as a proper identification document (e.g., driver's license, passport or company I.D. with photograph and signature). Duly authorized representatives of Tendering Shareholders shall be required to present either a duly notarized secretary's certificate for corporate shareholders or a duly notarized special power of attorney for individual shareholders.

#### 11 Withdrawal

Any or all of the Tendered Shares may be withdrawn by the relevant Tendering Shareholder any time during the Tender Offer Period, but only up to 12:00 pm of 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC, by submitting a written request for the withdrawal of the relevant Tendered Shares to the Tender Offer Agent, together with a copy of the Shareholder's Copy of the Application issued by the Tender Offer Agent. For a withdrawal to be effective, the written notice of withdrawal must be timely received by the Tender Offer Agent at the address(es) set forth herein.

The written request for the withdrawal of any Tendered Shares must specify: (i) the name of the Tendering Shareholder and (ii) the number of Tendered Shares to be withdrawn. If the stock certificates evidencing the Tendered Shares have been delivered to the Tender Offer Agent, the serial number of such certificates must likewise be indicated in the written request for tendered

shares. The Bidder has the right, in its sole discretion, to determine the validity of the written request. Any Tendered Shares that are withdrawn in accordance herewith shall be returned in the same form they were received to the PDTC Participant (if previously lodged with the PDTC Participant) or to Tendering Shareholder (if previously certificated), as the case may be, within thirty (30) business days from the end of the Tender Offer Period. The cost of returning the Tender Offer Shares shall be borne by the shareholder making the withdrawal. 12 Representations and By accepting the Tender Offer and tendering the Warranties of Tendering common shares pursuant thereto, each Tendering Shareholder is deemed to have represented and Shareholder warranted to the Bidder as follows: (i) All information contained in the Application and its attachments are true and correct and that the signatures thereon are genuine, properly authorized and obtained without use of fraud. coercion or any other vice of consent. (ii) Each Tendering Shareholder is the registered and absolute legal and beneficial owner of, with good and marketable title to the Tendered Shares. The Tendered Shares have been validly issued and fully paid, and are nonassessable. (iii) Each Tendering Shareholder has obtained all the required approvals and authorizations to enable it/him/her to transfer the Tendered Shares to the Bidder before the expiration of the Tender Offer Period and it/he/she is not aware of any objection, adverse claim, dispute, or notice concerning its/his/her right to tender and transfer the Tender Offer Shares. (iv) Upon the transfer of the Tendered Shares in accordance with the Tender Offer, the Bidder will obtain full and valid legal and beneficial title to and ownership of the Tendered Shares, free and clear from any warrants, interests, options, claims, objections, disputes, liens, or other encumbrances and will be able to freely and fully exercise all rights and privileges arising

			from ownership of such Tendered Shares, including but not limited to the right to vote and receive dividends thereon.  (v) The tender of any or all of the Common Shares by a Tendering Shareholder and/or the purchase or transfer thereof by the Bidder in accordance with the Tender Offer does not and will not constitute a breach or other default of the Tendering Shareholder's constitutive documents (as applicable) or of any agreement or arrangement, law, order, or regulations applicable to the tendered common shares, the Tendering Shareholder, or to which any of the foregoing may be bound.  (vi) Each Tendering Shareholder has read and understood, and has relied solely upon the provisions of the Tender Offer Report, any and all documents and materials provided by the Bidder in connection therewith or in relation thereto, and the terms and conditions of the Tender Offer as stated therein, and unconditionally accepts such terms and conditions. The Tendering Shareholder understands that no person has been authorized to give information or to make any representation with respect to the Tender Offer other than those specified and made in the
13	Tender Offer Agent and		Tender Offer Report.  BDO Securities Corporation
	Paying Agent	-	Address: 20F BDO Corporate Center, 7899 Makati Avenue, Makati City Tel No.: +63 2 8840-7080, 8840-7000 Fax No.: +63 2 8878-4156
			For inquiries on the Tender Offer, please contact any of the following personnel of BDO Securities Corporation through their telephone numbers and email addresses provided below:
			Ms. Janet Amora +632 8840-7000 local 41115 amora.janet@bdo.com.ph
			Ms. Michelle Gaspar +632 8840-7000 local 32104

		+6	spar.michelle@bdo.com.ph Mr. Donald Buensuceso 32 8840-7000 local 33667 suceso.donald@bdo.com.ph	
14	Company's Stock Transfer	RCBC Stock	RCBC Stock Transfer	
	Agent	Address:	G/F of Grepalife Building, 219 Sen. Gil Puyat Avenue corner Pasong Tamo St., Makati City	
		Attn.:	Antonio B. Madrid Jr.	
		Tel Nos.:	+632 8894-0000 local 3694 +632 8894-0000 local 3693 +632 8894-0000 local 3692	
		Email:	rcbcstocktransfer@rcbc.com	
		•	on the number of shares and stock please contact the Stock Transfer	

## Attachment 2 to the Application to Tender Shares: Form of Irrevocable Power of Attorney

) S.S.		
IRREVOCABLE SPECIAL POWER OF ATTORNEY		
KNOW ALL MEN BY THESE PRESENTS:		
WHEREAS, (the Seller), holds common shares (with a par value of PHP1.00 per share) of LOPEZ HOLDINGS CORPORATION (LPZ or the Company);		
WHEREAS, <b>FIRST PHILIPPINES HOLDINGS CORPORATION</b> (the <b>Bidder</b> has filed a Tender Offer Report with the Securities and Exchange Commission ( <b>SEC</b> ) declaring its intention to acquire, through a public and voluntary tender offer in accordance with and subject to the terms and conditions of the Tender Offer as stated in the Tender Offer Report dated 4 December 2020, <u>as the same may be amended from time to time</u> .		
WHEREAS, for valuable consideration, the Seller hereby irrevocably names constitutes, and appoints (the Attorney-In-Fact) as its/his/her attorney-in-fact, with full power and authority to:		
(a) tender all common shares of stock in LPZ owned by the Seller to the Bidde in response to the Tender Offer and in accordance with and subject to the terms thereof, and to sign, execute, and deliver, for and on behalf of the Seller, the shares of stock in LPZ owned by the Seller as contemplated by the Tender Offer;		
(b) give any notice, request, consent, or waiver of any right, or receive any notice or communication, or act on any request, as may be required of o		

)

REPUBLIC OF THE PHILIPPINES

(c) receive or deliver any money or funds due to the common shareholders of LPZ under the Tender Offer and any other document contemplated thereby, and issue a receipt for any money so received or delivered; and

Offer and any other documents contemplated thereby;

permitted to be made by common shareholders of LPZ under the Tender

(d) do any and all things necessary or appropriate to give full effect to and implement the foregoing.

HEREBY GIVING AND GRANTING unto my Attorney-in-Fact full power and authority to do or perform all and every act necessary to carry into effect the foregoing, as fully to all intents and purposes as the Seller might or could lawfully do, with full power of substitution and revocation, and HEREBY RATIFYING AND CONFIRMING all that my Attorney-in-Fact shall lawfully do or cause to be done under and by virtue of these presents as well as those already done heretofore.

IN WITNESS WHEREOF, the Seller has executed this Special Power of Attorney this at
SELLER
With my marital consent:
Name of Spouse (if applicable)
Conforme:
Attorney-in-Fact
BEFORE ME, a Notary Public for and in on this personally appeared, with issued at on, known to me to be the same person who executed the foregoing Special Power of Attorney and who acknowledged to me that the same is his/her free will and voluntary act and deed.
WITNESS MY HAND AND NOTARIAL SEAL on the date and place first above written.
Doc. No; Page No; Book No; Series of 2021.

## Attachment 3 to the Application to Tender Shares: Form of Secretary's Certificate

REPUBLIC OF THE PHILIPPINES ) ) S.S.		
SECRETARY'S CERTIFICATE		
I,, of legal age, [nationality], and with business address at, after having been duly sworn in accordance with law, hereby depose and state that:		
I am the duly elected and qualified Corporate Secretary of (the Corporation), a corporation duly organized and existing under and by virtue of the laws of the Republic of the Philippines, with principal office at;		
<ol> <li>As such Corporate Secretary, I have in my custody the books and records and other papers of the Corporation, including but not limited to the minutes of the meetings of the Board of Directors and of the stockholders of the Corporation;</li> </ol>		
3. In the [special] meeting of the Board of Directors of the Corporation held or at, where a quorum was present, the Board approved the participation of the Corporation in the Tender Offer by FIRST PHILIPPINE HOLDINGS CORPORATION (the Bidder) for the common shares of LOPEZ HOLDINGS CORPORATION (LPZ), to wit:		
"RESOLVED, that the Board of Directors of (the Corporation) hereby authorizes the participation by the Corporation in the Tender Offer for the common shares of LOPEZ HOLDINGS CORPORATION (LPZ), offered by FIRST PHILIPPINE HOLDINGS CORPORATION (Bidder) pursuant to the Terms and Conditions of the Tender Offer and, for this purpose, the Corporation is hereby authorized to tender for acceptance and purchase by the Bidder ( ) common shares in LPZ, at the Tender Offer Price (as defined in the Tender Offer Report dated 4 December 2020, as the same may be amended from time to time, in accordance with and subject to the terms and conditions of the Tender Offer as stated therein;  "RESOLVED, further, that, for purposes of the Corporation's participation in said Tender Offer, the following officer/s of the Corporation, acting singly, have been constituted to be its duly authorized agents, whose respective signatures		
shall bind the Corporation, to wit:		

	(b)	
	(c)	
4	The specimen signatures of the for follows:	regoing signatories of the Corporation are as
	Name	Specimen Signature
5		ons are in full force and effect and have not sed nor in any manner superseded as of the
in	IN WITNESS WHEREOF, I have h , Philippines.	ereunto set my hand on this
		Corporate Secretary
	SUBSCRIBED AND SWORN To affiant exhibited to issued at	O before me this at on Number
Page Book	No; No; No; s of 2021.	

## Attachment 4 to the Application to Tender Shares: Form of Affidavit of Loss

REPUBLIC OF THE PHILIPPINES	) ) S.S.
AFFIC	DAVIT OF LOSS
I,, resident of with law, do hereby depose and state	of legal age, [nationality], [civil status], and a, after having been duly sworn in accordance
Company), owning	PEZ HOLDINGS CORPORATION ( <b>LPZ</b> or the common shares registered under the name ated by the following Certificates of Stock:
<u>Certificate No.</u>	Number of Shares
That the above-mentioned cer have not been found or located despit	tificates of stock were discovered missing and te diligent search;
	tificates of stock have not been sold, pledged, ed by me, and that they are free from any lien or
certificate/s in replacement of the certificate	executed for the purpose of securing new ficates of stock mentioned above and to request eps to prevent the negotiation or transfer of said
IN WITNESS WHEREOF, I hav at, Philippines.	ve hereunto set my hand on this
	Affiant
affiant exhibited	I TO before me this at to me his/her Number on
Doc. No; Page No; Book No; Series of 2021.	

#### Attachment 5 to the Application to Tender Shares: Transfer of Shares from Deceased Stockholders to His/Her Heirs

#### Documents to be submitted:

- Original certificate(s) of the deceased stockholder' shares of stock
- Certified true copy of the Death Certificate
- Certification from the Commissioner of Internal Revenue attesting to the payment (or exemption from payment) of the estate tax, as required by the Philippine National Internal Revenue Code. If the shareholder is a non-resident, certification from the proper office of the Philippine Embassy or Consulate that the estate taxes due the Philippine Government under Title III, Section 78 of the Philippine National Internal Revenue Code have been paid; if the estate is tax-exempt, certification to this effect should be secured from the Philippine Consulate Office
- A two-year Heir's Bond issued by a duly accredited bonding company in an amount equivalent to the total estimated market value of the shares left by the deceased and the expected dividends thereon for the two-year period. Otherwise, the new stock certificate in the name of the heirs shall be released after a period of two years from the date of the last date of publication of the extrajudicial partition, pursuant to Section 4, Rule 74 of the Rules of Court of the Philippines

The transfer of a deceased stockholder's shares to his/her heir(s) may be done in two ways, to wit:

- 1. Judicially (through court proceedings); or
- 2. Extra-judicially (out-of-court settlement of estate).

#### **Additional Documents:**

- 1. If the estate of the deceased stockholder is settled judicially, whether testate or intestate, the heirs have to submit the following:
  - Certified true copy of the Death Certificate
  - Original certificate(s) of the deceased stockholder' shares of stock
  - Letters of Administration/Testamentary, issued by the probate court/court
  - Certified true copy of the Court Order approving the disposition of the shares, the partition, or probate of will
- 2. If the estate is settled extrajudicially, the heirs have to submit the following:
  - Original signed or certified true copy of the Deed of Extrajudicial Settlement or an Affidavit of Self-Adjudication, as applicable. The Deed of Extrajudicial Settlement or the Affidavit of Self-Adjudication, as applicable, must be registered with the Register of Deeds of the decedent's last known residence
  - Affidavit of Publication of the notice of the estate's settlement in a newspaper of general circulation, once a week for three consecutive weeks

Note: If the stockholder is a non-resident, all the documents to be submitted should be duly authenticated by the proper officer of the Philippine Embassy or Consulate.

## Attachment 6 to the Application to Tender Shares: Instructions to Brokers and Letter to the Tender Offer Agent

#### **INSTRUCTIONS TO BROKERS**

In connection with the tender offer by FIRST PHILIPPINE HOLDINGS CORPORATION (the Bidder) to acquire common shares in LOPEZ HOLDINGS CORPORATION (LPZ or the Company), the following are the stock transfer guidelines for brokers who hold shares of their clients in the Company under their respective Philippine Depositary Trust Corporation (PDTC) accounts (the Participating Brokers).

The Bidder is proposing to acquire the Tender Offer Shares (as herein defined) at the Tender Offer Price (as herein defined) in accordance with the Terms and Conditions of the Tender Offer. The Tender Offer Shares consist of a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 2,069,273,361 issued and outstanding common shares representing approximately 45.56% of the total issued and outstanding common shares of LPZ, from all the shareholders of the Company (though the Ultimate Parent has agreed not to tender its common shares into the Tender Offer).

The consideration for the Tender Offer Shares shall be **Three Pesos and Eighty Five Centavos** (**P3.85**) (the **Tender Offer Price**), excluding any customary selling charges and any selling broker's commission and taxes thereon (all of which shall be for a tendering shareholder's account), payable in cash or by check beginning on the Settlement Date.

Participating Brokers should inform their clients that all shareholders of the Company other than Lopez Inc. are eligible to participate in the Tender Offer. The Tender Offer Period started at 9:00 am on 22 January 2021 and end at 12:00 pm of 8 March 2021, or such later date as may be announced by the Bidder with the approval by the SEC. Only those shares electronically transferred to BDO Securities Corporation (the Tender Offer Agent) as of 12:00 pm of 8 March 2021 are eligible for the Tender Offer. Shareholders of the Company may withdraw the tendered securities any time during the Tender Offer Period in accordance with the procedures set out in the Tender Offer Report. On 19 February 2021, the SEC issued a letter stating that the request to extend the Tender Offer Period to 8 March 2021 was consistent with the requirement of Rule 19.9.1.2 of the implementing rules and regulations of the Securities Regulation Code.

Should their clients wish to participate in the Tender Offer, the Participating Brokers should request such clients to issue a formal instruction for said Participating Brokers to electronically transfer their Common Shares in the Company to the Tender Offer Agent who will act as custodian for such Common Shares. Changes for withdrawal and/or transfer will be for the Participating Broker's account.

For orderly transfer and accurate tracking, the Participating Brokers should deliver an originally-signed letter to the Tender Offer Agent (in substantially the attached form) citing the exact number of Shares being transferred under the Tender Offer.

#### LETTER TO BDO SECURITIES CORPORATION FROM PARTICIPATING BROKERS DELIVERING SHARES OF THEIR CLIENTS

То:			
[Date]			
Attention:	MR. DONALD BUENSUCES	0	
Madam:			
participate in (the <b>Bidder</b> ) Tender Offer and schedule Exchange Cofrom time to and authorize shares to the Terms and Coustodianship	the Tender Offer by FIRST Funder the Terms and Condition Report, that is, SEC Form 19-es, dated 4 December 2020 frommission on 4 December 2020 frommission on 4 December 2020 from Securities Corporation Bidder for the Tender Offer Fooditions of the Tender Offer by the Tender Offer Agent ares of the Subject Company	PHILIPPINE HOLDINGS Cons of the Tender Offer (Example 1), and any and all of its and illed by the Bidder with the D20, and as the same maind understood. Our clients in (the Tender Offer Agen Price indicated in, and subject. These common shares until such time that the transport of the Tender Offer Agen Price indicated in, and subject.	or o
Thank you.			
Very truly you	urs,		
Brokei	r's Name	PDTC Account No.	
Ву:			

Signature over Printed Name of Authorized Signatory/ies		
Telephone Number : Fax Number :		
ACCEPTANCE AND CONFORME		
The Tender Offer Agent hereby accepts common shares of LOPEZ HOLDINGS CORPORATION from the foregoing broker and shall hold these shares in custody under the terms and conditions of the Tender Offer.		
Duly accepted and with our conformity:		
BDO Securities Corporation Authorized Signatory	Date	

#### **Attachment 7 to the Application to Tender Shares:**

# IRREVOCABLE POWER OF ATTORNEY FOR PARTNERSHIP STOCKHOLDERS RELATING TO A PROPOSED OFFER TO BUY SHARES IN LOPEZ HOLDINGS CORPORATION

	[Name of Partnership] (the "Partnership"), with
address at	, HÉREBY
IRREVOCABLY APPOINTS	[Name of Broker] (the "BROKER"),
acting through any of its direc	tors or officers, to be the attorney-in-fact of the
Partnership, to act in the name o	f the Partnership and on the Partnership's behalf, to
do all acts and things whatsoeve	requisite, necessary or convenient to be done, as it
may in its absolute discretion det	ermine, in connection with the sale or transfer of the
[number of shares] common sha	res, held by the Partnership in LOPEZ HOLDINGS
CORPORATION ("LPZ") (the "S	hares") in favor of FIRST PHILIPPINE HOLDINGS
CORPORATION ("Bidder") und	er the Terms of the Tender Offer (Annex A of SEC
Form 19-1 filed by the Bidder witl	n the Securities and Exchange Commission ("SEC"),
and in particular:	

- (a) to represent and warrant, as the Partnership hereby represents and warrants, to the Bidder that: (i) the Partnership is the sole, absolute, legal and beneficial owner of the Shares and has good, valid and marketable title to the Shares, free from any liens, encumbrances, and restrictions of any kind and nature, (ii) the Partnership can and has full authority to transfer good, valid and clean title to the Shares, and is not aware of any objection, adverse claim, dispute or notice concerning its right to tender and transfer the Shares; (iii) Bidder will obtain full and valid title to Shares, free and clear from any warrants, interests, options, liens, claims, objections, disputes, and encumbrances and will be able to freely and fully exercise all rights and privileges arising from ownership of Shares, including but not limited to the right to vote and receive dividends; and (iv) the Shares are fully paid and non-assessable and there are no further amounts payable by the Partnership to LPZ or to any other entity in respect of these securities; and (v) the transfer of the Shares to the Bidder shall not constitute a breach of the constitutive documents of the Partnership or of any agreement or arrangement, law, order or regulations or other issuances applicable to the Shares or the partnership or its assets or properties;
- (b) to sell the Shares to the Bidder through the Philippine Stock Exchange ("PSE") at the Tender Offer Price (as defined in the Tender Offer Report dated 4 December 2020, as the same may be amended from time to time) (exclusive of block sales fees and charges (such as any selling broker's commissions, payable by the Partnership, as applicable, and the taxes thereon), which are for the selling shareholder's account) in accordance with the Terms and Conditions of the Tender Offer;
- (c) to sign, execute, and complete on behalf of the Partnership any agreement or document required in connection with or for the purpose of the sale or transfer of the Shares and to ensure that any transfer of the same is effected in the

stock and transfer book of LPZ and in the system of the Philippine Depository & Trust Corp.;

- (d) to receive and accept the payment for the Shares on behalf of the Partnership pursuant to the sale or transfer of Shares, and to deduct all expenses in relation to the sale or transfer of Shares; and
- (e) to do or cause to be done any and all such acts and things as shall be necessary or desirable to effect the transfer of the Shares including the appointment of substitute/s and /or broker(s) who will effect the sale or transfer of the Shares through the PSE.

HEREBY CONFIRMING AND RATIFYING everything which the BROKER or any of its duly authorized directors or officers or substitute/s shall do or purport to do under this Irrevocable Power of Attorney and holding the BROKER, its directors, officers, agents, employees, representatives or substitute/s, free from any liability and agree to indemnify the latter from any claims, damages or liabilities which may result, directly or indirectly, from the performance of the transactions pursuant to the terms of this Power of Attorney, which is given in consideration of the BROKER effecting the sale of the Shares as soon as possible and in any event not later than the Cross Date as defined in the Terms of the Tender Offer or any extended date approved by the SEC; provided that, if the sale is not made by such date, this Irrevocable Power of Attorney shall automatically lapse without need of any act on the part of the Partnership; and provided further that this Irrevocable Power of Attorney shall be governed by and construed in accordance with the laws of the Republic of the Philippines.

This Irrevocable Power of Attorney is given in consideration of the BROKER effecting the sale of the Shares as soon as possible and in any event not later than the Cross Date as defined in the Terms of the Tender Offer filed by the Bidder with the SEC, or any extended date approved by the SEC. If the sale is not made by such date, this Irrevocable Power of Attorney shall automatically lapse without need of any act on the part of the Partnership.

IN WITNESS WHEREOF this Irrevocable F this day of 2021.	•
	(Signature over Printed Name of Authorized Signatory/ies of Partnership Stockholder)
Signature over Printed Name of Witness	Signature over Printed Name of Witness

# Attachment 8 to the Application to Tender Shares: Form of the Specimen Signature Card

BDO	Specimen Signature Card BDO Securities Corporation Trading Participant of the Philippine Stock Exchange
Print Name Mr. Mrs. Miss.	Citizenship
Company Name and Address	Tel. Nos.
Please sign thrice	
t	2
1	2
1	2
IMPORTANT: Certificate will not be issued unless a specimen signature card of the stockholder is on file with the transfer agent of the company, please fill out this card and return to BDO Securities Corporation.	Signature Verified By
	BDO Securities Corporation

#### EXHIBIT "D" to the Tender Offer Report Latest Revised Form of Announcement of Intention to Conduct a Tender Offer to Shareholders of Lopez Holdings Corporation

#### AMENDED NOTICE OF INTENTION TO CONDUCT A TENDER OFFER

#### **22 February 2021**

### TO ALL HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS CORPORATION

Notice is hereby given that on 4 December 2020, the Board of Directors of FIRST PHILIPPINE HOLDINGS CORPORATION ("FPH") approved the conduct of a tender offer ("Tender Offer") for the acquisition of a minimum of 908,459,782 common shares of FPH's parent company, LOPEZ HOLDINGS CORPORATION ("LPZ").

FPH originally intended to acquire up to a maximum of 2,069,273,361 common shares representing approximately 45.56%, of the total issued and outstanding common shares of LPZ. However, to remove the risk of LPZ falling below the required minimum public ownership and dispense with the need to pursue its petition for a voluntary delisting, FPH decided to reduce the maximum number of shares to be acquired from the Tender Offer to 1,567,093,124 issued and outstanding common shares representing approximately 34.5% of the total issued and outstanding common shares of LPZ. An Amended Tender Offer Report was filed with the Securities and Exchange Commission to reflect such changes on 20 January 2021.

On 21 January 2021, LPZ withdrew its petition for voluntary delisting of its 4,629,532,611 common shares from the Main Board of the Philippine Stock Exchange.

To address concerns and the risk that LPZ may still fall below the public ownership requirement despite the reduced maximum number of shares to be acquired, the Bidder decided to further reduce the maximum number of shares to 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding common shares of LPZ. A Second Amended Tender Offer Report reflecting such changes was filed with the Securities and Exchange Commission on 16 February 2021.

The Tender Offer started on 22 January 2021 and shall end on 8 March 2021, subject to terms and conditions of the Tender Offer, at a price of Three Pesos and Eighty Five Centavos (P3.85) per common share. On 19 February 2021, the SEC issued a letter stating that the request to extend the Tender Offer Period to 8 March 2021 was consistent with the requirement of Rule 19.9.1.2 of the implementing rules and regulations of the Securities Regulation Code.

On 15 February 2021, the Bidder submitted a request for extension of the Tender Offer Period to 8 March 2021 to give the investing public time to digest the changes in the Second Amended Tender Offer Report and to make a decision on whether or not to

avail of the tender based on the revised parameters and information that may be provided in the Second Amended Tender Offer Report.

As of date hereof, <u>170,627,922</u> shares have been deposited by stockholders of LPZ for the Tender Offer.

Copies of the <u>Third</u> Amended Tender Offer Report (**SEC Form 19-1**, including any and all of its annexes, exhibits, and schedules), are available at the PSE Electronic Disclosures Technology portal (<a href="http://edge.pse.com.ph">http://edge.pse.com.ph</a>), company disclosures section for FPH. Any Common Shareholder who wishes to secure a copy of the Tender Offer Report may likewise do so at the office of the Tender Offer Agent or download a copy from <a href="https://www.fphc.com">www.fphc.com</a>.

Sincerely yours,

The Board of Directors
FIRST PHILIPPINE HOLDINGS CORPORATION

#### **BusinessMirror**

REPUBLIC OF THE PHILIPPINES)
) S.S.

#### AFFIDAVIT OF PUBLICATION

I, VALENTIN A. ANAQUE JR. of legal age, Filipino and I, VALENTIN A. ANAQUE JR. of legal age, ritipino and residing at c/o PHILIPPINE BUSINESS DAILY MIRROR PUBLISHING, INC. 3/F Dominga Bldg. III Annex, 2113 Chino Roces corner Dela Rosa Streets, Makati City, Philippines, after having been duly sworn to in accordance with the law, hereby declare and testify:

That I am the Credit & Collection of BUSINESS MIRROR, a newspaper published in English, edited and printed in Metro Manila, and circulated nationwide daily from Monday to Sunday with editorial and business address at 3/F Dominga Bldg. III Annex, 2113 Chino Roces cor. Dela Rosa Street, Makati City.

That the PLACE AD

APPLICANT/PETITIONER
FIRST PHILIPPINE HOLDINGS, CORP. (Notice of Intention to Conduct a Tender Offer)

text of which could be read/deed as follows:

AS PER ATTACHED
has been published in BusinessMirror in its issue/s
December 2, 2020.

AFFIANT FURTHER SAYETH NAUGHT

VALENTIN ANAQUE JR.
Alijant SUBSCRIBED and SWORN to before-me this DEC 0 4 2020 day of \_\_\_\_\_\_\_,2020 at Makati City, Met \_,2020 at Makati City, Metro Manila,

Affiant exhibited to me his TIN ID No. 125-088-476 & SSS ID No. 03-7502887-2 with picture.

Doc.No. 223
Page No. 68
Book No. 33
Series of 2020.

NOTARY PUBLIC ROLL NO. 70942

ATTY. SHERIUCK JUN C. VILLEGAS
Notary French for Majdit City
Appt. No. 19655 unith Oxformber 2020
Unit 3C LTA Building 118 Peras St.
Legaspi Village-Makkati City
BIP No. 097148 /12-11-2019 Pasig City
PTR No. 8110605 /01-02-2020/ Makkati City
MCLE Compilianos No. VI-0028223/08-13-2019

#### NOTICE OF INTENTION TO CONDUCT A TENDER OFFER

2 December 2020

#### TO ALL HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS CORPORATION

Notice is hereby given that on 1 December 2020, the Board of Directors of FIRST PHILIPPINE HOLDINGS CORPORATION ("FPH") approved the conduct of a tender offer for the acquisition of a minimum of 908,459,782 common shares of FPH's parent company, LOPEZ HOLDINGS CORPORATION ("LPZ"), representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 2,069,273,361 common shares of LPZ representing approximately 45.56% of the total issued and outstanding common shares of LPZ, from all the shareholders of LPZ, excluding the shares owned by its ultimate parent entity, Lopez, Inc. which has agreed not to tender its common shares, under such terms and conditions as FPH may determine, and as may be required and in accordance with law (the "Tender Offer").

The Tender Offer Report (in the form of SEC Form 19-1, including its annexes, exhibits and schedules) will be filed with the Securities and Exchange Commission, the Philippine Stock Exchange and LPZ on or about December 4, 2020. It shall contain, among others, the terms and conditions of the tender offer. Copies of the Tender Offer Report and the relevant tender offer materials will be sent to each common shareholder separately.

The Tender Offer is intended to commence on January 22, 2021 and end on February 19, 2021, subject to terms and conditions of the Tender Offer, at a price of Three Pesos and Eighty Five Centavos (P3.85) per common share.

Sincerely yours,

The Board of Directors
FIRST PHILIPPINE HOLDINGS CORPORATION



REPUBLIC OF THE PHILIPPINES)
S.S.

#### AFFIDAVIT OF PUBLICATION

I, VALENTIN A. ANAQUE JR. of legal age, Filipino and residing at c/o PHILIPPINE BUSINESS DAILY MIRROR PUBLISHING, INC. 3/F Dominga Bldg. III Annex, 2113 Chino Roces corner Dela Rosa Streets, Makati City, Philippines, after having been duly sworn to in accordance with the law, hereby declare and testify:

That I am the Credit & Collection of BUSINESS MIRROR, a newspaper published in English, edited and printed in Metro Manila, and circulated nationwide daily from Monday to Sunday with editorial and business address at 3/F Dominga Bidg. III Annex, 2113 Chino Roces cor. Dela Rosa Street, Makati City.

That the PLACE AD

#### APPLICANT/PETITIONER FIRST PHILIPPINE HOLDINGS COPORATION

(Notice to Shareholders)

text of which could be read/deed as follows:

AS PER ATTACHED
has been published in BusinessMirror in its issue/s
January 21, 2021.

AFFIANT FURTHER SAYETH NAUGHT Manila, Philippines

VALENTIN A. ANAQUE JR.

SUBSCRIBED and Subscribe to before me this day of at Makati City, Metro Manila, Philippines.

Affiant exhibited to me his TIN ID No. 125-088-476 & SSS ID No. 03-7502887-2 with picture.

Doc.No Page No.

Series of 2021.

#### LUPEZ HULDINGS CURPUKATION

21 January 2021

#### TO ALL HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS CORPORATION

Notice is hereby given that on 4 December 2020, the Board of Directors of FIRST PHILIPPINE HOLDINGS CORPORATION ("FPH") approved the conduct of a tender offer for the acquisition of common shares of FPH's parent company, LOPEZ HOLDINGS CORPORATION ("LPZ").

On 20 January 2021, an Amended Tender Offer Report was filed with the Securities and Exchange Commission which changed the number of shares of LPZ to be acquired by FPH to a minimum of 908,459,782 common shares representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 1,567,093,124 common shares of LPZ representing approximately 34.5% of the total issued and outstanding common shares of LPZ, excluding the shares owned by its ultimate parent entity, Lopez, Inc. which has agreed not to tender its common shares, under such terms and conditions as FPH may determine, and as may be required and in accordance with law (the "Tender Offer").

FPH originally intended to acquire up to a maximum of 2,069,273,361 common shares representing approximately 45.56% of the total issued and outstanding common shares of the Company. However, to remove the risk of LPZ falling below the required minimum public ownership and dispense with the need to pursue its petition for a voluntary delisting, the Bidder decided to reduce the maximum number of shares to be acquired from the Tender Offer.

LPZ will no longer pursue its petition for voluntary delisting of its 4,629,532,611 common shares from the Main Board of the Philippine Stock Exchange filed on December 15, 2020.

The Tender Offer shall commence on January 22, 2021 and end on February 19, 2021, subject to terms and conditions of the Tender Offer, at a price of Three Pesos and Eighty Five Centavos (P3.85) per common share.

Copies of the Amended Tender Offer Report (SEC Form 19-1, including any and all of its annexes, exhibits, and schedules), are available at the PSE Electronic Disclosures Technology portal (<a href="http://edge.pse.com.ph">http://edge.pse.com.ph</a>), company disclosures section for FPH. Any Common Shareholder who wishes to secure a copy of the Tender Offer Report may likewise do so at the office of the Tender Offer Agent or download a copy from <a href="https://www.fphc.com">www.fphc.com</a>.

Sincerely yours,

The Board of Directors
FIRST PHILIPPINE HOLDINGS CORPORATION

SAMPA CERS PRIOR OF SAME



#### REPUBLIC OF THE PHILIPPINES) **MAKATI CITY**

#### AFFIDAVIT OF PUBLICATION

I, Mary Ann M. Datoy legal age, Filipino and residing at c/o Concept and Information Group Inc. Concept Bldg., 3450 Florida St., Makati City, Philippines, after having been duly sworn to in accordance with the law, hereby declare and testify:

That I am the Accounting Assistant of Concept and Information Group Inc. publisher of the DAILY TRIBUNE a newspaper which is published in English, edited and printed in Metro Manila, and circulated nationwide from Monday to Sunday, with editorial and business address at Concept Bldg., 3450 Florida St., Makati City, Manila, Philippines.

#### That the NOTICE TO HAREHOLDERS

#### APPLICANT/PETITIONER LOPEZ HOLDINGS CORPORATION

text of which could be read/described as follows:

AS PER ATTACHED has been published in Daily Tribune in its issue

JANUARY 24, 2021

AFFIANT FURTHER SAYETH NAUGHT Manila, Philippines

Mary Kin Datoy Affiant

SUBSCRIBED and SWORN to before me this 2 5day of 2021 at Makati City , Philippines.

Affiant exhibited to me her TIN # 495-003-417- $000\ bearing\ her\ photograph\ and\ signature.$ 

Doc. No. Page No. Book No. 17

ATTY, DATA PRICE AT AMOS
COMMISSION NO. M-239
NOTARY / NEWLCFOR MARATI CITY
UNTIL JUYE 30, 2021 per BM. No. 3795
C/P PCRC BLDG, B21-L2 SAMPAGUTA CORNER
CAMIA STREET, PEMBO, MAKATI CITY
SC ROI No. 621/P9/04-26-2013
IBP No. 1373/2/01-04-2021/Pasig City
PTR.N. MKT 8531022/01-04-2021/Msical.City
MCLE Compilance No. VI-0007878/04-06-2018

# Navotas thumbs down Sinovac jab

Before they can be vaccinated, there will be a consultation to make sure that they are not being forced against their will BAWAL ANG

### asked if kids should be let out the first state of transportation, website showed, as a first sportation, website showed, as the should be let out the first sportation, website should be should as type are now seen on city streets, such as these electric disables have first sportation, websites from the should be s let out



# The Quezon City (QC) local government will be consulting with health professionals on the suggested lowering of age restrictions in accuss under general community quarantine (GCQ). QC officials suit the matter will be discussed and voted on by metro to the suggested lowering of age restrictions in accuss the matter will be discussed and voted on by metro to the consistence of the consistenc

#### Taguig to close protocol violators

Manila Council (MMC) in their next meeting.

However, the mayors have yet to meet with the economic sector of the hiere-figure Task Force that will be presenting the proposal to the hiere-figure Task Force that will be presenting the proposal to the third of the hiere-figure Task Force that will be presenting the proposal to the hiere-figure than the

Manula Council (MMC) in their next meeting. Priday, 5 Pebruary, as part of the Nowwer, the mayors have yet to meet with the economic sector of the inter-Agency Task Force that will be presenting the proposal to the council. In an advisory, UP said, "We the council with the comment of cases indeed with an advisory to the size of the council with the council with

chi from 4 p.m. to 8 p.m.

The UP oval is a popular spot for joggers and cyclists.

Those using the oval were required to wear masks and face shields and bring their own disinfecting alcohol and exercise

at least six feet practiced even when running. Esting and social gatherings, such as picnies, are also strictly prohibited in the oval. Persons under 15 years old and over 65 are likewise not allowed to enter the area.

hard to boost custome confidence in the safety of or malls, restaurants and othe establishments in Taguig. We continue to encourage are support businesses to operate



PHOTOGRAPH BY AL PAOLILA FOR THE DAILY TRIBUNE dinbune CUSTOMERS at this drugstore line up to avail of an inexpen package of medical examinations that checks blood chem and sugar levels. Other tests are also available.

#### NOTICE TO SHAREHOLDERS OF LOPEZ HOLDINGS CORPORATION

21 January 2021

TO ALL HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS CORPORATION

Notice is hereby given that on 4 December 2020, the Board of Directors of FIRST PHILIPPINE HOLDINGS CORPORATION ("FPH") approved the conduct of a tender offer for the acquisition of common shares of FPH's parent company, LOPEZ HOLDINGS CORPORATION ("LPZ").

On 20 January 2021, an Amended Tender Offer Report was filed with the Securities and Exchange Commission which changed the number of shares of LPZ to be acquired by FPH to a minimum of 908,459,782 common shares representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 1,567,093,124 common shares of LPZ representing approximately 34.5% of the total issued and outstanding common shares of LPZ, excluding the shares owned by its ultimate parent entity, Lopez, Inc. which has agreed not to tender its common shares, under such terms and conditions as FPH may determine, and as may be required and in accordance with law (the "Tender Offer").

FPH originally intended to acquire up to a maximum of 2,069,273,361 common shares representing approximately 45.56% of the total issued and outstanding common shares of the Company, However, to remove the risk of LPZ falling below the required minimum public ownership and dispense with the need to pursue its petition for a voluntary delisting, the Bidder decided to reduce the maximum number of shares to be acquired from the Tender Offer.

LPZ will no longer pursue its petition for voluntary delisting of its 4,629,532,611 common shares from the Main Board of the Philippine Stock Exchange filed on December 15, 2020.

The Tender Offer shall commence on January 22, 2021 and end on February 19, 2021, subject to terms and conditions of the Tender Offer, at a price of Three Pesos and Eighty Five Centavos (P3.85) per common share.

Copies of the Amended Tender Offer Report (SEC Form 19-1, including any and all of its annexes, exhibits, and schedules), are available at the PSE Electronic Disclosures Technology portal (http://edge.pse.com.ph), company disclosures section for FPH. Any Common Shareholder who wishes to secure a copy of the Tender Offer Report may likewise do so at the office of the Tender Offer Agent or download a copy from www.fphc.com.

Sincerely yours,

The Board of Directors
FIRST PHILIPPINE HOLDINGS CORPORATION

Exhibit D-4

The Manila Times

REPUBLIC OF THE PHILIPPINES) CITY OF MANILA )S.S.

#### AFFIDAVIT OF PUBLICATION

I, **Carmina Lourdes B. Dineros**, of legal age, single, Filipino and a resident of 20 Libra St., Pamplona Park Subdivision, Pamplona, Las Piñas City in the Philippines, after having been duly sworn according to law, do hereby depose and state:

That I am the Financial Consultant of **The Manila Times**, a newspaper which is published Online and Printed in English and Edited in Metro Manila, and circulated nationwide daily from Monday to Sunday with postal address at 2/F Sitio Grande, 409 A. Soriano Avenue, Intramuros, Manila

That the attached NOTICE TO SHAREHOLDERS OF LOPEZ HOLDINGS CORPORATION / FIRST PHILIPPINE HOLDINGS CORPORATION ("FPH") / LOPEZ HOLDINGS CORPORATION ("LPZ")

was published in **The Manila Times** newspaper in its issue/s of **JANUARY 24, 2021** 

In witness whereof, I signed this Affidavit in Manila, Philippines, thisday of, 2021
4
CARMINA LOURDES B. DINEROS
Affiant
25 7001
Subscribe and sworn to before me this day of 2021 in MANILA, Philippines, affiant exhibiting to me her Driver's License No. D06-93-123108 issued at Las Piñas valid until February 08, 2022 and SSS ID No. 33-457-425-09
ATTY ROGELIOZ BOLIVAR
Doc. No. 2/ AM Adm Not. 5 No. 78-124 1-12-19 until 12-31-2020   Page No. 2/ Sa purchase of Extended until June 30, 2021   Book No. 2 IEP O.R. No. 112/134 MD 20212 IEP O.R. No. 132076 MD 2022   Series of 2021 PTR O.R. No. 089512 D 14/271 Roll No. 33322 11184 (23-871-903)   MCLE No. 144025552 valds from 12-62019 vald until 841402

THE MANILA TIMES PUBLISHING CORPORATION 2/F Sitio Grande, 409 A. Soriano Ave., Intramuros

# The Hanila Times

REPUBLIC OF THE PHILIPPINES)
CITY OF MANILA )S.S.

#### AFFIDAVIT OF PUBLICATION

L Carmina Lourdes B. Dineros.

#### NOTICE TO SHAREHOLDERS OF LOPEZ HOLDINGS CORPORATION

21 January 2021

TO ALL HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS CORPORATION

Notice is hereby given that on 4 December 2020, the Board of Directors of FIRST PHILIPPINE HOLDINGS CORPORATION ("FPH") approved the conduct of a tender offer for the acquisition of common shares of FPH's parent company, LOPEZ HOLDINGS CORPORATION ("LPZ").

On 20 January 2021, an Amended Tender Offer Report was filed with the Securities and Exchange Commission which changed the number of shares of LPZ to be acquired by FPH to a minimum of 908,459,782 common shares representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 1,667,093,124 common shares of LPZ, excluding the shares owned by its ultimate parent entity, Lopez, Inc. which has agreed not to tender its common shares, under such terms and conditions as FPH may determine, and as may be required and in accordance with law (the "Tender Offer").

FPH originally intended to acquire up to a maximum of 2,069,273,361 common shares representing approximately 45.56% of the total issued and outstanding common shares of the Company. However, to remove the risk of LPZ falling below the required minimum public ownership and dispense with the need to pursue its petition for a voluntary delisting, the Bidder decided to reduce the maximum number of shares to be acquired from the Tender Offer.

LPZ will no longer pursue its petition for voluntary delisting of its 4,629,532,611 common shares from the Main Board of the Philippine Stock Exchange filed on December 15, 2020.

The Tender Offer shall commence on January 22, 2021 and end on February 19, 2021, subject to terms and conditions of the Tender Offer, at a price of Three Pesos and Eighty Five Centavos (P3.85) per common share.

Copies of the Amended Tender Offer Report (SEC Form 19-1, including any and all of its annexes, exhibits, and schedules), are available at the PSE Electronic Disclosures Technology portal (<a href="http://edge.pse.com.ph">http://edge.pse.com.ph</a>), company disclosures section for FPH. Any Common Shareholder who wishes to secure a copy of the Tender Offer Report may likewise do so at the office of the Tender Offer Agent or download a copy from <a href="https://www.fphc.com">www.fphc.com</a>.

Sincerely yours;

The Board of Directors
FIRST PHILIPPINE HOLDINGS CORPORATION

Libra St., Piñas City uly sworn

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HOLDERS / FIRST ("FPH") /

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C 2-19 until 12-31-2020 June 39, 2021 3795 12/1/2020 R. No. 133076 MD 2022 33832 / 14/1/129 (71-903

PORATION

MT - Jan. 24 2021

REPUBLIC OF THE PHILIPPINES) CITY OF MANILA

#### AFFIDAVIT OF PUBLICATION

I, Carmina Lourdes B. Dineros, of legal age, single, Filipino and a resident of 20 Libra St., Pamplona Park Subdivision, Pamplona, Las Piñas City in the Philippines, after having been duly sworn according to law, do hereby depose and state:

That I am the Financial Consultant of The Manila **Times**, a newspaper which is published Online and Printed in English and Edited in Metro Manila, and circulated nationwide daily from Monday to Sunday with postal address at 2/F Sitio Grande, 409 A. Soriano Avenue, Intramuros, Manila

That the attached AMENDED NOTICE OF INTENTION TO CONDUCT A TENDER OFFER / FIRST PHILIPPINE HOLDINGS CORPORATION ("FHP") / ("TENDER OFFER") / LOPEZ HOLDINGS CORPORATION ("LPZ")

was published in The Manila Times newspaper in its issue/s of FEBRUARY 17, 2021

n witness whereof, Lesigned this Affidavit in Manila, Philippines, thisaby of, 2021
CARMINA LOURDES B. DINEROS
Affiant  Subscribe and sworn to before me thisday
of , 2021 in MANILA, Philippines, affiant exhibiting to me her <b>Driver's License No. D06-93-123108</b> issued at Las Piñas valid until February 08, 2022 and <b>SSS ID No. 33-457-425-09</b>
Doc. No. 11/2 AM Adm. Not. Zom. No. NR. 128 1-12-15 until 12-31-2020 Cognission Estimate until 1 until 12-31-2020 Cognission Estimate until 1 until 12-31-2020 Series of 2021 ISS OF SERIES SERIES UND NR. 132134 IND 20114 SERIES SERIES OF SERIES SERIES UND NR. 132134 IND 20114 SERIES SERIES OF SERIES SER

THE MANILA TIMES PUBLISHING CORPORATION 2/F Sitio Grande, 409 A. Soriano Ave., Intramuros

## he Manila Times ww.manilatimes.net

REPUBLIC OF THE PHILIPPINES) )S.S. CITY OF MANILA

#### AFFIDAVIT OF PUBLICATION

I, Carmina Lourdes B. Dineros, of legal age, single, Filipino and a resident of 20 Libra St., Pamplona Park Subdivision, Pamplona, Las Piñas City

duly sworn ate:

#### AMENDED NOTICE OF INTENTION TO CONDUCT A TENDER OFFER

17 February 2021

TO ALL HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS CORPORATION

Notice is hereby given that on 4 December 2020, the Board of Directors of FIRST PHILIPPINE HOLD-INGS CORPORATION ("FPH") approved the conduct of a tender offer <u>("Tender Offer")</u> for the acquisition of a minimum of 908,459,782 common shares of FPH's parent company, LOPEZ HOLDINGS CORPORATION ("I.P.T.) CORPORATION ("LPZ").

FPH originally intended to acquire up to a maximum of 2,069,273,361 common shares representing approximately 45.56%, of the total issued and outstanding common shares of LPZ. However, to remove the risk of LPZ falling below the required minimum public ownership and dispense with the need to pursue its petition for a voluntary delisting. FPH decided to reduce the maximum number of shares to be acquired from the Tender Offer to 1,567,093,124 issued and outstanding common shares representing approximately 34.5% of the total issued and out-standing common shares of LPZ. An Amended Tender Offer Report was filed with the Securities and Exchange Commission to reflect such changes on 20 January 2021.

On 21 January 2021, LPZ withdrew its petition for voluntary delisting of its 4,629,532,611 common shares from the Main Board of the Philippine Stock Exchange.

To address concerns and the risk that LPZ may still fall below the public ownership requirement despite the reduced maximum number of shares to be acquired, the Bidder decided to fur-ther reduce the maximum number of shares to 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding common shares of LPZ. A Second Amended Tender Offer Report reflecting such changes was filed with the Securities and Exchange Commission on 16 February 2021.

The Tender Offer <u>started</u> on <u>22 January 2021</u> and <u>shall</u> end on <u>8 March 2021</u>, subject to terms and conditions of the Tender Offer, at a price of Three Pesos and Eighty Five Centavos (P3.85) per common share. <u>The extension of the Tender Offer Period to 8 March 2021 (from the original end-date of 19</u> February 2021) is still subject to SEC clearance.

On 15 February 2021, the Bidder submitted a request for extension of the Tender Offer Period to 8 March 2021 to give the investing public time to digest the changes in the Second Amended Tender Offer Report and to make a decision on whether or not to avail of the tender based on the revised parameters and information that may be provided in the Second Amended Tender

As of date hereof, 47,771,852 shares have been deposited by stockholders of LPZ for the Tender Offer.

Copies of the <u>Second</u> Amended Tender Offer Report (SEC Form 19-1, including any and all of its annexes, exhibits, and schedules), are available at the PSE Electronic Disclosures Technology portal (<a href="http://ledge.pse.com.ph">http://ledge.pse.com.ph</a>), company disclosures section for FPH. Any Common Shareholder who wishes to secure a copy of the Tender Offer Report may likewise do so at the office of the Tender Offer Agent or download a copy from www.fphc.com.

The Board of Directors

FIRST PHILIPPINE HOLDINGS CORPORATION

The Manila

Online and Manila, and to Sunday

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vit in Manila.

S B DINEROS

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WELTO SOLIVAR

12-19 until 12-31-2030 IROII No. 33832 / TIN# 129-871-003 yalid from 12/16/2019 valid until 04/14/22

ATION

MT - Feb. 17, 2021



REPUBLIC OF THE PHILIPPINES) MAKATI

#### AFFIDAVIT OF PUBLICATION

I, VALENTIN A. ANAQUE JR. of legal age, Filipino and residing at c/o PHILIPPINE BUSINESS DAILY MIRROR PUBLISHING, INC. 3/F Dominga Bldg. III Annex, 2113 Chino Roces corner Dela Rosa Streets, Makati City, Philippines, after having been duly sworn to in accordance with the law, hereby declare and testify:

That I am the  $\boldsymbol{Credit}$  &  $\boldsymbol{Collection}$  of  $\boldsymbol{BUSINESS}$ MIRROR, a newspaper published in English, edited and printed in Metro Manila, and circulated nationwide daily from Monday to Sunday with editorial and business address at 3/F Dominga Bldg. III Annex, 2113 Chino Roces cor. Dela Rosa Street, Makati City.

> That the PLACE AD

APPLICANT/PETITIONER

FIRST PHILIPPINE HOLDINGS, CORP. (Amended Notice of Intention to Conduct a Tender Offer)

text of which could be read/deed as follows:

AS PER ATTACHED

has been published in **BusinessMirror** in its issue/s February 17, 2021.

AFFLANT FURTHER SAYETH NAUGHT Manila, Philippines

> A ANAQUE JR. ffiant

SUBSCRIBED WONN to before-me this day 2021 at Makati City, Met Philippines. \_,2021 at Makati City, Metro Manila,

Affiant exhibited to me his TIN ID No. 125-088-476 & SSS ID No. 03-7502887-2 with picture.

Page No.\_

Book No.

Series of 2021.

ATTY. DWYCHY N. LARRIFA
NOTARY PUBLIC FORMAKATICITY
UNTIL DECEMBER 31, 2021
APPOINTMENT NO. M-264 (2020-2021)
PTR NO. 1754217/1-7-2020 / MAKATI CITY
12P NO. 0983807 / 1-6-2020 / QUEZON CITY
ECLE COMPLIANCE NO. VI-0021190 / 07-09-2015
2\*\*\* FLOOR ALPHA LAND TOWER MAKATI CITY
PROLECT ATTORNEY'S NO. 5451

ROLL OF ATTORNEY'S NO. 5451



REPUBLIC OF THE PHILIPPINES

#### AMENDED NOTICE OF INTENTION TO CONDUCT A TENDER OFFER

17 February 2021

TO ALL HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS

Notice is hereby given that on 4 December 2020, the Board of Directors of FIRST PHILIPPINE HOLDINGS CORPORATION. ("FPH") approved the conduct of a tender offer ("Tender Offer") for the acquisition of a minimum of 908,459,782 common shares of FPH's parent company, LOPEZ HOLDINGS CORPORATION ("LPZ").

FPH originally intended to acquire up to a maximum of 2,069,273,361 common shares representing approximately 45.56%, of the total issued and outstanding common shares of LPZ. However, to remove the risk of LPZ falling below the required minimum public ownership and dispense with the need to pursue its petition for a voluntary delisting, FPH decided to reduce the maximum number of shares to be acquired from the Tender Offer to 1,567,093,124 issued and outstanding common shares representing approximately 34.5% of the total issued and outstanding common shares of LPZ. An Amended Tender Offer Report was filed with the Securities and Exchange Commission to reflect such changes on 20 January 2021.

On 21 January 2021, LPZ withdrew its petition for voluntary delisting of its 4,629,532,611 common shares from the Main Board of the Philippine Stock Exchange.

To address concerns and the risk that LPZ may still fall below the public ownership requirement despite the reduced maximum number of shares to be acquired, the Bidder decided to further reduce the maximum number of shares to 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding common shares of LPZ. A Second Amended Tender Offer Report reflecting such changes was filed with the Securities and Exchange Commission on 16 February 2021.

The Tender Offer <u>started</u> on <u>22 January 2021</u> and <u>shall</u> end on <u>8 March 2021</u>, subject to terms and conditions of the Tender Offer, at a price of Three Pessos and Eighty Five Centavos (P3.85) per common share. <u>The extension of the Tender Offer Period to 8 March 2021</u> (from the original end-date of 19 February 2021) is still subject to SEC clearance.

On 15 February 2021, the Bidder submitted a request for extension of the Tender Offer Period to 8 March 2021 to give the investing public time to digest the changes in the Second Amended Tender Offer Report and to make a decision on whether or not to avail of the tender based on the revised parameters and information that may be provided in the Second Amended Tender Offer Report. As of date hereof, 47,771,852 shares have been deposited by stockholders of LPZ for the Tender Offer.

Copies of the <u>Second</u> Amended Tender Offer Report (SEC Form 19-1, including any and all of its annexes, exhibits, and schedules), are available at the PSE Electronic Disclosures Technology portal (<a href="http://edge.pse.com.ph">http://edge.pse.com.ph</a>), company disclosures section for FPH. Any Common Shareholder who wishes to secure a copy of the Tender Offer Report may likewise do so at the office of the Tender Offer Agent or download a copy from www.fphc.com.

Sincerely yours,

The Board of Directors
FIRST PHILIPPINE HOLDINGS CORPORATION

#### EXHIBIT "E" to the Tender Offer Report Latest\_Revised Form of Notice of the Tender Offer to Common Shareholders of Lopez Holdings Corporation

#### TO HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS CORPORATION

All holders of shares of common stock of LOPEZ HOLDINGS CORPORATION ("LPZ") (the Common Shareholders and the Company, respectively) are hereby notified that FIRST PHILIPPINE HOLDINGS CORPORATION filed a tender offer report (SEC Form 19-1, including any and all of its annexes, exhibits and schedules) on 4 December 2020 as amended on 20 January 2021, 16 February 2021, and 22 February 2021, and as the same may be further amended in the future, with the Company, the Securities and Exchange Commission (SEC) and the Philippine Stock Exchange (PSE) (the "Tender Offer Report"). The Bidder is prepared to acquire through a public and voluntary tender offer (the Tender Offer), subject to the terms and conditions of the Tender Offer as stated in the Tender Offer Report, a minimum of 908,459,782 common shares of the FPH's parent company, LPZ representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 1,430,824,156 common shares of LPZ representing approximately 31.5% of the total issued and outstanding common shares of LPZ ("Tender Offer Shares") from all the Common Shareholders of the Company (though the Ultimate Parent has agreed not to tender its common shares into the Tender Offer at the tender offer price (the Tender Offer Price) of Three Pesos and Eighty Five Centavos (P3.85) per common share

#### Background on the Tender Offer

First Philippine Holdings Corporation ("**FPH**" or "**Bidder**"), intends to conduct a tender offer ("**Tender Offer**") to acquire a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% of the total issued and outstanding common shares of LPZ and up to a maximum of 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding common shares of LPZ, from all the Common Shareholders of the Company (though the Ultimate Parent has agreed not to tender its common shares into the Tender Offer).

FPH originally intended to acquire up to a maximum of 2,069,273,361 common shares representing approximately 45.56%, of the total issued and outstanding common shares of the Company. However, to remove the risk of LPZ falling below the required minimum public ownership and dispense with the need to pursue its petition for a voluntary delisting, the Bidder decided to reduce the maximum number of shares to be acquired from the Tender Offer to 1,567,093,124 issued and outstanding common shares representing approximately 34.5% of the total issued and outstanding common shares of LPZ. An Amended Tender Offer Report was filed with the Securities and Exchange Commission to reflect such changes on 20 January 2021.

On 21 January 2021, LPZ withdrew its petition for voluntary delisting of its 4,629,532,611 common shares from the Main Board of the Philippine Stock Exchange.

To address concerns and the risk that LPZ may still fall below the public ownership requirement, the Bidder decided to further reduce the maximum number of shares to

The Tender Offer shall be subject to the terms and conditions attached as **Exhibit A** of the Tender Offer Report, and the fulfillment of the following prerequisites ("**Tender Offer Prerequisites**"):

- (i) In the course of the Tender Offer, a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% and up to a maximum of 1,430,824,156 issued and outstanding common shares representing approximately 31.5% of the total issued and outstanding capital stock of the Company shall have been (a) validly tendered (which means offered for sale to the Bidder) by the Company's shareholders ("Tendering Shareholders"); (b) eligible for or otherwise capable of being purchased by the Bidder; and (c) accepted for purchase by the Bidder.
- (ii) The Bidder shall have obtained all organizational, contractual, and regulatory approvals, consents, and authorizations for the acceptance and purchase by the Bidder of the Tender Offer Shares before the expiration of the Tender Offer Period.
- (iii) Each of the Tendering Shareholders shall have obtained all the required approvals and authorizations to enable it to transfer the common shares to the Bidder before the expiration of the Tender Offer Period, and such Tendering Shareholder is not aware of any objection, adverse claim, dispute, or notice concerning such Tendering Shareholder's right to tender and transfer the Tender Offer Shares.
- (iv) In the sole determination of the Bidder, no material adverse change in or affecting the business, operations, property, condition (financial or otherwise), or prospects of the Company shall have occurred.

Originally, there were other prerequisites pertaining to the delisting of the common shares of the Company. Since the voluntary delisting of the common shares will no longer be pursued, these prerequisites will no longer be imposed by the Bidder. The prerequisite that the Philippine Competition Commission render a decision that the Tender Offer is exempt from notification or clearance was fulfilled on December 16, 2020.

# The prerequisite that the extension of the Tender Offer Period to 8 March 2021 be cleared by the SEC was fulfilled on 19 February 2021 (see discussion on "Tender Offer Period" below).

In the event any of the Tender Offer Prerequisites is not met, the Bidder may, upon notice to the SEC and shareholders of LPZ, withdraw the Tender Offer by providing written notice of withdrawal of the Tender Offer on or before Settlement Date. The Bidder also reserves the right to waive any of the Tender Offer Prerequisites, as may be allowed.

Pursuant to Rule 19.9.5 of the implementing rules and regulations of the Securities Regulation Code, in the event that the Tender Offer Shares (following acceptance by the Bidder of the Applications from Tendering Shareholders) exceed 1,430,824,156

Pursuant to Rule 19.9.5 of the implementing rules and regulations of the Securities Regulation Code, in the event that the Tender Offer Shares (following acceptance by the Bidder of the Applications from Tendering Shareholders) exceed 1,430,824,156 outstanding common shares representing the maximum outstanding common shares sought by the Bidder, all Tender Offer Shares shall be scaled back on a pro rata basis and rounded down to the nearest share. Provided that, the Bidder may (at its sole discretion) accept, purchase acquire all the Tender Offer Shares provided that, in the Bidder's determination, such acquisition would not breach or would be reasonably likely to cause a breach of any legal or regulatory restrictions applicable to the Bidder or the Company.

Tendering Shareholders whose Tender Offer Shares have been scaled back or otherwise adjusted shall be notified of such fact by the Tender Offer Agent on or before the Settlement Date and Tender Offer Shares that are not accepted and acquired by the Bidder due to such scale back shall be returned by the Tender Agent to the relevant common shareholder. The Philippine Depository & Trust Corp. ("PDTC") transfer and upliftment fees incurred arising from the return of Tender Offer Shares occurring due to a scaled-back as described here, shall be for the account of the Bidder.

Copies of the Tender Offer Report (**SEC Form 19-1**, including any and all of its annexes, exhibits, and schedules), are available at the PSE Electronic Disclosures Technology portal (<a href="http://edge.pse.com.ph">http://edge.pse.com.ph</a>), company disclosures section for FPH. Any Common Shareholder who wishes to secure a copy of the Tender Offer Report may likewise do so at the office of the Tender Offer Agent or download a copy from <a href="https://www.fphc.com">www.fphc.com</a>.

#### The Tender Offer Price

The consideration for the Tender Offer Shares shall be **Three Pesos and Eighty Five Centavos** (**P3.85**) per share (the **Tender Offer Price**), payable by way of credit in the nominated bank account or by check as hereafter provided.

The Tender Offer Price does not include customary selling charges amounting 0.621% of the total transaction value (excluding broker's commission, which shall be for the Tendering Shareholder's account), and shall include the following Selling Charges:

Type of Fee	% of Value of the Transaction
Stock transaction tax	0.600%
Fees payable to the Securities Clearing Corporation of the Philippines	0.010%
PSE transaction fees	0.005%
SEC fees	0.005%
Stock Investment Protection Fund	0.001%

After deducting the Selling Charges from a Tendering Shareholder's account, the net Tender Offer Price is estimated to be Three Pesos and Eight Hundred Twenty Six Centavos (\$\mathbb{P}\$3.826) per common share.

If the Tendering Shareholder will lodge its shares through the Tender Offer Agent, other fees such as lodgment fee and EQ trade transfer fee (as applicable) will be for the account of the Bidder. If the Tendering Shareholder will lodge its shares through a different PSE authorized broker, other fees such as lodgment fee and EQ trade transfer fee (as applicable) will be for the account of the Tendering Shareholder.

The selling broker's commission, including value added tax, shall be payable by the Tendering Shareholder, subject to mutual agreement between the Tendering Shareholder and the broker.

BDO Unibank Inc. has confirmed that the Bidder has sufficient resources, including cash, which are available to satisfy full acceptance of all of the Tender Offer Shares that may be tendered pursuant to the Tender Offer.

The Tender Offer Period

The Tender Offer started at 9:00 am on 22 January 2021 and shall end on 8 March 2021 (from the original end-date of 19 February 2021).

As of date hereof, <u>170,627,922</u> shares have been deposited by stockholders of LPZ for the Tender Offer.

The closing date of the Tender Offer was initially intended to be on 19 February 2021. On 15 February 2021, the Bidder submitted a request for extension of the Tender Offer Period to 8 March 2021 to give the investing public time to digest the changes in this Second Amended Tender Offer Report and to make a decision on whether or not to participate in the tender based on the revised parameters and information that may be provided in this Second Amended Tender Offer Report. On 19 February 2021, the SEC issued a letter stating that the request to extend to 8 March 2021 was consistent with the requirement of Rule 19.9.1.2 of the implementing rules and regulations of the Securities Regulation Code.

During the Tender Offer Period, any Tendering Shareholder of the Company may offer all or a portion of their common shares in the Company for acceptance by and sale to the Bidder in accordance with, and subject to the terms and conditions of, the Tender Offer.

Tendering Shareholders who previously tendered their shares are permitted to withdraw such tendered shares at any time while the Tender Offer Period remains open.

The accepted Tender Offer Shares are intended to be crossed through the PSE eight (8) business days after the close of the Tender Offer Period or on 18 March 2021 ("Cross Date"), subject to any extension of the Tender Offer Period with the approval of the SEC.

Subject to the confirmation of the PSE that the parties may proceed to consummate the Tender Offer and the approval by the PSE of the crossing of the Tender Offer Shares, the sale and purchase of the accepted Tender Offer Shares shall be settled on the tenth (10) business days after the close of the Tender Offer Period or on 22 March 2021 ("Settlement Date").

Tender Offer Process - For Certificated or Scrip Shareholders

Tendering Shareholders holding stock certificates who wish to offer all or a portion of their common shares for acceptance and sale to the Bidder should, within the Tender Offer Period, (i) submit their original stock certificates to the Tender Offer Agent or a stockbroker accredited by the PSE for authentication by the Stock and Transfer Agent or the Company, and subsequent lodging with the Philippine Depository & Trust Corp. (PDTC), and (ii) after such lodgment, comply with the procedures set out in the immediately succeeding sub-section (For Non-Certificated or Scripless Shareholders).

If the Tendering Shareholder does not have a trading account with a stockbroker accredited by the PSE, it/he/she must open such an account with the Tender Offer Agent or such stockbroker within the Tender Offer Period.

Tender Offer Process - For Non-Certificated or Scripless Shareholders

Tendering Shareholders whose shares are lodged with the PDTC who wish to offer all or a portion of their common shares for sale to the Bidder, must instruct their brokers (**Participating Brokers**) to accomplish and submit, on their behalf, the duly accomplished Application to Tender Shares (**the Application**), together with all the requirements stated therein to the Tender Offer Agent, and instruct their Participating Broker to electronically transfer their shares to the Tender Offer Agent for receipt by the Tender Offer Agent prior to 12:00 pm on 8 March 2021 in order to participate in the tender.

All the tendered and accepted Tender Offer Shares will be purchased by the Bidder via a block sale through the facilities of the PSE, subject to the approval of the PSE, on or around the Cross Date, unless the Tender Offer Period is extended with the prior approval of the SEC. In this case, the block sale for the Tender Offer Shares (subject to approval of the PSE) will be on or around the eighth trading day after the end of the extended Tender Offer Period.

Delivery of each required document in relation to the Tender Offer to the Tender Offer Agent shall be deemed made only upon actual receipt thereof by the Tender Offer Agent. The Bidder or the Tender Offer Agent reserves the right to require presentation or submission of any additional documents for the purpose of, among others, enabling the Bidder or the Tender Offer Agent to determine from any Tendering Shareholder (or any person acting on its behalf, including any Participating Broker) the validity, eligibility, and acceptability of any common shares in the Company tendered pursuant to the Tender Offer.

Hence, Tendering Shareholders are strongly urged against tendering at the last minute to allow sufficient time to correct any deficiency in their application (or any document submitted in support thereof). Tendering Shareholders are also urged to indicate their telephone numbers in their respective Application Forms to allow the Tender Offer Agent to inform them immediately of any deficiency in their applications.

In addition:

If you are a CORPORATE SHAREHOLDER, please submit the following: If you are an INDIVIDUAL SHAREHOLDER, please submit the following:

Two (2) valid identification cards

- 1. Certified true copies of the SEC Registration, the latest Articles of Incorporation and By-laws of the shareholder or
  - containing the photo and specimen signature of the shareholder. equivalent constitutive documents thereof.

1.

- 2. A notarized Secretary's Certificate substantially in the form prescribed by the Bidder setting forth resolutions of the tendering shareholder's Board of Directors authorizing the tender and sale of the Company's shares and designating the signatories for the purpose.
- 2. For shareholders acting through an attorney-in-fact, a duly notarized Irrevocable Power of Attorney substantially in the form prescribed by the Bidder (N.B. Endorsement of stock certificate/s must be made by the shareholder himself).
- Copy of the latest General Information Sheet (GIS) filed with the SEC or any equivalent documents thereof and certified as a true copy of the original by Corporate Secretary equivalent persons having official custody of corporate shareholder's records.
- 3. accomplished Two (2) duly signature cards containing the specimen signature of the shareholder and verified by his broker (the name of the broker and the broker's signatory must be specified) or officer of the bank (the name of the bank and the bank's officer must be specified) where he is maintaining an account.
- Two (2) duly accomplished specimen signature cards containing the specimen the Applicant's signature of designated authorized signatories and verified by the Applicant's Corporate Secretary or equivalent person having official custody of corporate shareholder's records.
- Two (2) copies of valid IDs of the bank's signatory is also required.

 Photocopy of two valid IDs of the authorized signatory/s certified as true copy of the original by the Corporate Secretary.

#### If you have lost your share certificates:

Common Shareholders who have lost their share certificates are required to submit (1) a notarized Affidavit of Loss in the form prescribed by the Bidder, (2) Affidavit of Publication executed by the publisher of newspaper of general circulation attesting that the affidavit of loss and the details required under Section 72 of the Revised Corporation Code of the Philippines have been published in a newspaper of general circulation in the place where LPZ has its principal office once a week for at least three consecutive weeks, and (3) an applicable surety bond in an amount of twice the closing price per share of the LPZ shares as of the date of execution of the affidavit of loss, multiplied by the number of shares covered by each lost stock certificate, which bond shall run for a period of one year.

#### If you are a PARTNERSHIP, please submit the following:

- Copy of SEC Registration or any equivalent constitutive document of the Common Shareholder certified as true copy of the original by the Partnership Secretary or equivalent person having official custody of the partnership records.
- Copy of the latest Articles of Partnership or equivalent constitutive document of the Common Shareholder certified as true copy of the original by the Partnership Secretary or equivalent person having official custody of the partnership records.
- 3. Notarized Partnership Resolution authorizing the sale of the Common Shareholder's LPZ common shares, designating signatories for the purpose and indicating the specimen signature of the signatories, substantially in the form prescribed by the Bidder.

#### Acceptance

The Tender Offer Agent will accept an Application on behalf of the Bidder on the condition that the Tendering Shareholder has been certified by the Stock Transfer Agent as a Common Shareholder of the Company at any time during the Tender Offer Period and that the signature/endorsement on the stock certificate(s) submitted matches the signature on file with the Stock Transfer Agent or with the Company, if such is available. If a Tendering Shareholder does not have any signature card on file, or the signatures on the certificates and on the Application differ from the signature on file with the Stock Transfer Agent, the Stock Transfer Agent shall certify the same to the Bidder. The Bidder shall exercise its sole and reasonable discretion to accept or reject the Application. The Tender Offer Agent shall rely on the signature affixed on the Application and on the validated endorsement of the relevant stock certificates. Neither the Bidder nor the Tender Offer Agent shall be required (nor are they expected) to make further inquiries into the authenticity of the signature. A Tendering Shareholder shall hold the Bidder, the Tender Offer Agent, the Buyer Agent, their respective officers, directors, agents, or

advisers free and harmless from any and all damages that may arise or result in the Bidder's/Tender Offer Agent's acceptance of the Application.

Applications received after the end of the Tender Offer Period shall be rejected, unless the Tender Offer Period is extended by the Bidder, upon prior approval of the SEC.

Tendering Shareholders whose Applications have been rejected, in whole or in part, shall be notified of such fact by the Tender Offer Agent on or before the Settlement Date.

#### Settlement

The consideration shall be payable within ten (10) business days from the lapse of the Tender Offer Period (the **Settlement Date**). Should the Settlement Date fall on a day other than a business day, the payment of the relevant consideration shall be made on the next business day.

On Settlement Date, the Tender Offer Agent shall provide the payment by way of credit to a nominated bank account or check in the amount of the total Tender Offer Price in the name of either: (i) each selling broker which delivered the scripless shares of its tendering clients (scripless shareholders), or (ii) the Tendering Shareholders that have delivered certificated shares directly to the Tender Offer Agent.

Checks shall be available for pick-up at the Tender Offer Agent's office beginning Settlement Date up to thirty (30) days thereafter. Checks not claimed shall be mailed or delivered to the Tendering Shareholders, at their own risk, to the registered address indicated in the Application Form.

When collecting payment, the Tendering Shareholders shall present the Shareholder's Copy of the Application as well as a proper identification document (e.g., driver's license, passport or company I.D. with photograph and signature). Duly authorized representatives of Tendering Shareholders shall be required to present either a duly notarized secretary's certificate for corporate shareholders or a duly notarized special power of attorney for individual shareholders.

#### Withdrawal

Any or all of the Tendered Shares may be withdrawn by the relevant Tendering Shareholder any time during the Tender Offer Period, but only up to 12:00 pm of 8 March 2021, by submitting a written request for the withdrawal of the relevant Tendered Shares to the Tender Offer Agent, together with a copy of the Tendering Shareholder's Copy of the Application issued by the Tender Offer Agent. For a withdrawal to be effective, the written notice of withdrawal must be timely received by the Tender Offer Agent at the address(es) set forth herein.

The written request for the withdrawal of any Tendered Shares must specify: (i) the name of the Tendering Shareholder and (ii) the number of Tendered Shares to be withdrawn. If the stock certificates evidencing the Tendered Shares have been delivered to the Tender Offer Agent, the serial number of such certificates must likewise be indicated in the written request for tendered shares. The Bidder has the right, in its sole discretion, to determine the validity of the written request.

Any Tendered Shares that are withdrawn in accordance herewith shall be returned in the same form they were received to the PDTC Participant (if previously lodged with the PDTC Participant) or to the Tendering Shareholder (if previously certificated), as the case may be, within thirty (30) business days from the end of the Tender Offer Period. The cost of returning the Tender Offer Shares shall be borne by the Tendering Shareholder making the withdrawal.

Tendering Shareholders are advised to read the Application Form, the Tender Offer Report (including in particular the Terms and Conditions of the Tender Offer appended as Exhibit A thereof) as filed by the Bidder with the SEC, PSE and the Company. For queries, please contact the Tender Offer Agent at the contact details set forth below. Copies of the Application Form and the Tender Offer Report may also be obtained by Common Shareholders, free of charge, from the following:

#### **BDO Securities Corporation**

Address: 20F BDO Corporate Center, 7899

Makati Avenue, Makati City

Tel No.: +63 2 8840-7080, 8840-7000

Fax No.: +63 2 8878-4156

For inquiries on the Tender Offer, please contact any of the following personnel of BDO Securities Corporation through their telephone numbers and email addresses provided below:

Ms. Janet Amora +632 8840-7000 local 41115 amora.janet@bdo.com.ph

Ms. Michelle Gaspar +632 8840-7000 local 32104 gaspar.michelle@bdo.com.ph

Mr. Donald Buensuceso +632 8840-7000 local 33667 buensuceso.donald@bdo.com.ph

Yours truly,

The Board of Directors
FIRST PHILIPPINE HOLDINGS CORPORATION

#### Exhibit E-1

#### **BusinessMirror**

REPUBLIC OF THE PHILIPPINES) MAKATI

#### AFFIDAVIT OF PUBLICATION

I, VALENTIN A. ANAQUE JR. of legal age, Filipino and residing at c/o PHILIPPINE BUSINESS DAILY MIRROR PUBLISHING, INC. 3/F Dominga Bldg. III Annex, 2113 Chino Roces corner Dela Rosa Streets, Makati City, Philippines, after having been duly sworn to in accordance with the law, hereby declare and testify: .

That I am the Credit & Collection of BUSINESS MIRROR, a newspaper published in English, edited and printed in Metro Manila, and circulated nationwide daily from Monday to Sunday with editorial and business address at 3/F Dominga Bidg. III Annex, 2113 Chino Roces cor. Dela Rosa Street, Makati City.

> That the PLACE AD

APPLICANT/PETITIONER

#### FIRST PHILIPPINE HOLDINGS COPORATION (Notice)

ERC Case No. 2020-016 MC

text of which could be read/deed as follows:

AS PER ATTACHED has been published in **BusinessMirror** in its issue/s January 22,23 and 24, 2021.

AFFIANT FURTHER SAYETH NAUGHT Manila, Philippines

VALENTIN A. ANAQUE JR.

SUBSCRIBED and WORN to before me this day of 2021 at Makes Co. day of ,2021 at Makati City, Metro Manila,

Affiant exhibited to me his TIN ID No. 125-088-476 &

SSS ID No. 03-7502887-2 with picture.

Page No.

Book No. Key Series of 2021.

Ryan Nicodemus, which challenges w life can be better with less. I like about an "intentional" life that is not say, but a simple life not weighed down nts out the reality of us being pulled an of comparison, the direction of almed by media, and the need 'to ocus ourselves. The hopeful result, all most of us want, is "more growth and ind contentment." ig more time at home and alone time traily and figuratively had more time to 'see ourselves in the mirror." So as and reflections surfaced about our

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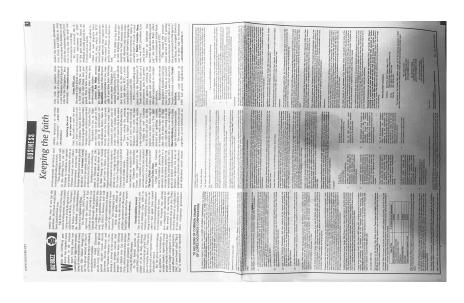
#### AFFIDAVIT OF PUBLICATION

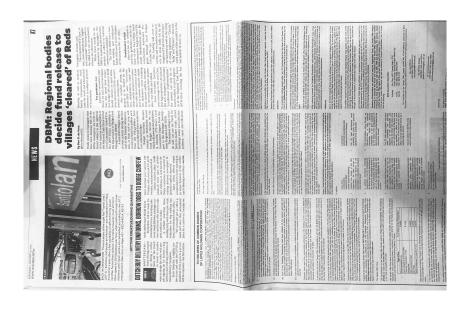
I, ADELA G. MENDOZA, of legal age, Filipino, married and a resident of 14 Registration Street, SSS HMS North, Quezon City, Philippines after having duly sworn to in accordance with law, hereby declare and testify.

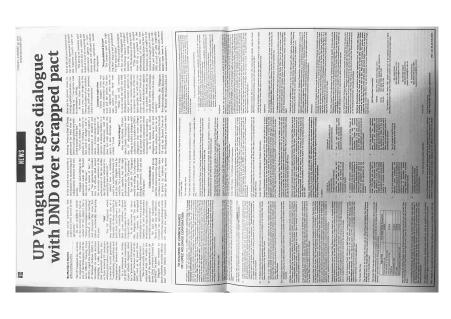
1. That I am the Classified Ads Manager of the PHILIPPINE DAILY INQUIRER, INC., publisher of the Philippine Daily Inquirer, a newspaper of general circulation in the Philippines, with editorial and business address at PDI Building, 1098 Chino Roces Avenue corner Yague and Mascardo Streets, Makati City.

the order of	
First Philippine Holdings Corporation	
To holders of common shares of Lopez	
Holdings Corporation	
Troidings Sorporation	
Text of which would be described as follows:	
AS PER ATTACHED	
was published in the Philippine Daily Inquirer	
in its issue/issues of:	
JANUARY 22, 23 & 24, 2021	
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Naught, Makati Philippines	
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ADELA GERSALIA MENDOZA	
Affiant	
SUBSCRIBED AND SWORN to before me this	
day of PHILIPPINES, affiant exhibited to me his Driver's	
License No. 102-01-455507 issued at Quezon	
City with expiry date on October, 10, 2023 and her	
SSS ID. No. 03-9451924/9, bearing her	
photograph and signature.	
/My/	
army katholic a newscare	
NOTARY PUBLIC IN QUEZON SITY	
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as per SCL 1794/0 B.M.No. 1795 12/1000 IBP C.R. No. 1877 J. M. 2021 8 IBP C.R. No. 138476 ND 2022 PINCOR No. Co. - D. YACUT ROLL No. 3383 TINK 129-57-429 MCLE No. Vol. - London 12/15/19 valvi and 0/14/2 Queum Cyl Audiosis 31-F Harvard St. Cubao, Q.C.







Business Insight

# People's Independent Media, Inc.

652 Sto. Tomas St., Intramuros, Manila Tel. Nos. 527-1841 \* 527-7242



REPUBLIC OF THE PHILIPPINE ) CITY OF MANILA )S.S.

#### AFFIDAVIT OF PUBLICATION

I, Mitchell M. Encarnado, Filipino of legal age, married and residing at No. 1131 Prudencio St., Sampaloc, Manila after having been duly swom to in accordance with law, depose and say:

That I am the Business Manager/Advertising Director of Malaya Business Insight, a daily newspaper published, edited and printed in Metro Manila and circulated nationwide, from Monday to Friday with editorial and business offices at 652 Sto. Tomas St., Intramuros, Manila.

That the attached copy of notice, re: LOPEZ HOLDINGS CORPORATION ("LPZ") (the Common Shareholders and the Company, respectively) are hereby notified that FIRST PHILIPPINE HOLDINGS CORPORATION filed a tender offer report (SEC Form 19-1, including any and all of its annexes, exhibits and schedules) on 4 December, 2020 as amended on 20 January 2021 and further amended on 16 February 2021.

was published in Malaya Business Insight in its issue/s

February 17 & 18, 2021

In witness whereof, I signed this affidavit in Manila Philippines, this 18th day of Feb. 2021

MITCHELL'M. ENCARNADO Affiant

Subscribed and Sworn to before methis 18th day of Feb 2021, in Quezon City, Philippines, affiant exhibiting to me his SSS No. 04-0922169-7.

ATTY. VICENTE/C. CRUZ
ADM MATTER NO. NP-032
NOTARY PUBLIC FOR QUEZON CITY
UNTIL DECEMBER 31, 2021
RM. 204 ACRE BLDG., 137 MALAKAS ST.
CENTRAL, DILIMAN, 1100 QUEZON CITY
PTR. NO. 0680945 / 01-04-21 / Q.C.
ROLL NO. 3952 / 05-30-86
IBP LIFETIME MEMBER NO. 02322

 Doc. No.
 86

 Page No.
 16

 Book No.
 I

 Series of
 2021

#### TO HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS CORPORATION

TO HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS CORPORATION
All holders of shares of common stock of OPEZ HOLDINGS CORPORATION PLEZD, "the
Common Shareholders and the Company, respectively are harderly notified that FIRST
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Bagger! The Bidd

First Philippine Holdings Corporation (FPH\* or Bldder), intends to conduct a tender offer (Hender Offer) to acquire a meanum of 300.453,752 issued and custainding common for UPZ and up to a meanum of 3,00,283,158 issued and custainding common shares or UPZ and up to a meanum of 3,40,283,158 issued and custainding common shares representing approximately 1,152, of the busilessed and custainding common shares representing approximately 1,152, of the busilessed and custainding common shares representing approximately 1,152, of the busilessed and custainding common shares from all the Common Sterenbolders of the Company (brough the Ultimate Parent has agreed only clearly in the Common Sterenbolders of the Company may offer all or shared Units.

FPH originally intended to acquire us to a maximum of 2,689,273,381 common shares transcention, associomativi 4,585%, of the 16th issued and outstanding common infinitum, public commonly 4,585%, of the 16th issued and outstanding common infinitum. public commonly and infinitum control to a common and the second control to a solution, deliation, the Bidder desided to reduce the maximum number of shares to be acquired from the Tender Other 1,517,058,1518 assets and existenting control to acquired from the Tender Other 1,517,058,1618 assets and existenting control shares of LPZ. An Amended Tunder Other Report van Bidd with the Securities and Exchanges Commission to reflect such changes on 38 January 2021.

On 21 January 2021, LPZ withdrew its petition for voluntary delisting of its 4.629.532.611 common shares from the Main Board of the Philippine Stock Exchange.

To address concerns and the right that LEZ rars all full below the public comercials conditionant. Big Bilder decided to further reduce the maximum number of shares to 1-30 (24.156 its need at contrast to the contrast to the contrast to 3.15% of the total issued and outstanding common shares of LPZ. A Second Amended Tender Offer Report reflection such changes was filled with the Securities and Exchange Commission on 15 February 2021.

The Tender Offer shall be subject to the terms and conditions attached as <u>Exhibit A</u> of the Tender Offer Report, and the fulfillment of the following prerequisites ("Tender Offer Prerequisites").

- 0 In the course of the Trocker Office is minimum of 000,950.752 based and columning common shadles representing speciments). One will be a miscarism of 1,480,241.95 sound and colation/drug common shares representing approximately 31,552,01 the total issued and colation/drug common shares serge-representing approximately 31,552,01 the total issued and colation/drug common shares serge-representing approximately 31,552,01 the total issued and colation/drug common shares serge-representing approximately 31,552,01 the total issued and colation/drug incommon shares are considered as the collection of the collection of
- The Bidder shall have obtained all organizational, contractual, and regulatory approvals, consents, and authorizations for the acceptance and purchase by the Bidder of the Tender Offer Shares before the expiration of the Tender Offer Period.
- Each of the Tendering Shareholders shall have obtained all the required approvals and authorizations to enable it to transfer the common shares to the Bidder before the expiration of the Indene Office Ferdor, and such Tendering Shareholder is not waver of any objection, adverse claim, dispute, or notice concerning such Tendering Shareholders is right to bender and Pariset the Tender Office Shares.
- In the sole determination of the Bidder, no material adverse change in or affecting the business, operations, property, condition (financial or otherwise), or prospects of the Company shall have occurred.
- (v) That the request for extension of the Tender Offer Period to 8 March 2021 shall have been cleared by the SEC.

to valid a ray of the softener time Precesses, as may be allowed.

Personant to fuel 1935 of the implementing rules and regulations of the Societies Regulation Code, in the event that the Tender Offer Shares (following acceptance by the Bidder of the Applications from Interferent Sharesholds as coosed 1,489,824,514, buildinging common shares shared to the societies of the Sharesholds and the Sharesholds

The consideration for the Tender Offer Shares shall be Three Pesos and Eighty Five Centavos (#3.85) per share (the Tender Offer Price), payable by way of credit in the nominated bank account or by check as hereafter provided.

The Tender Offer Price does not include customary selling charges amounting 0.621% of the total transaction value (excluding broker's commission, which shall be for the Tendering

Type of Fee	% of Value of the Transaction
Stock transaction tax	0.600%
Fees payable to the Securities Clearing Corporation of the Philippines	0.010%
PSE transaction fees	0.005%
SEC fees	0.005%
Stock Investment Protection Fund	0.001%

After deducting the Selling Charges from a Tendering Shareholder's account, the net Tender Offer Price is estimated to be Three Pesos and Eight Hundred Twenty Six Centavos (#3.826) per common share.

If the Tendering Shareholder will lodge its shares through the Tender Offer Agent, other such as lodgment fee and EQ trade transfer fee (as applicable) will be for the account of Bilder. If the Tendering Shareholder will odge its shares through a different PSE author broker, other fees such as lodgment fee and EQ trade transfer fee (as applicable) will it the account of the Tendering Shareholder.

The selling broker's commission, including value added tax, shall be payable by the Tendering Shareholder, subject to mutual agreement between the Tendering Shareholder and the broker.

BDO Unibank Inc. has confirmed that the Bidder has sufficient resources, including cash, which are available to satisfy full acceptance of all of the Tender Offer Sharas that may be tendered nursuant to the Tender Offer

During the Tender Offer Period, any Tendering Shareholder of the Company may offer all or a portion of their common shares in the Company for acceptance by and sale to the Bidder in accordance with, and subject to the terms and conditions of, the Tender Offer.

Tendering Shareholders who previously tendered their shares are permitted to withdra tendered shares at any time while the Tender Offer Period remains open. The accepted Tender Offer Shares are intended to be crossed through the PSE eight (8) business days after the close of the Tender Offer Period or on 18 March 2021 ("Cross Date"), subject to any extension of the Tender Offer Period with the approval of the SEC.

cays after the close of the select-circle Period of on <u>Zehanth avel</u> ( settlement bulls ). Transfer Offer Process - For Certificated or Scrip Shareholders. Transfer offer process - For Certificated or Scrip Shareholders. Transfering Shareholders holding stock certificates who wish to offer all or a portion of their common shares for acceptance and sale to the Bladder should, within the Transfer Offer Period (, i) submit their original stock certificates to the Index Offer Agent or a subctroker accredited by the PSE for authentication by the Stock and Transfer Agent or the Company, such beginned consequently with the procedures of our in the immediately succeeding sub-section (For Non-Certificated or Scriptess Shareholders).

If the Tendering Shareholder does not have a trading account with a stockbroker accredited by the PSE, ithe/she must open such an account with the Tender Offer Agent or such stockbroker within the Tender Offer Period.

Tender Offer Process - For Non-Certificated or Scripless Sharehold

Tracking Shareholders whose shares are looped with the PDTC who wish to offer all or or option of their common chares for said to the folder, must enter these towns of the folders, must enter the ordinary Revisional Berkers) as accomplish and submit, on their belief, the oblig accomplished Application to fender Shares (that Application) looped the will all the requirements stand of event to the Tender Offer Application to record of the common of the said of

Delivery of each required document in relation to the Tender Offer to the Tender Offer Agent shall be deemed made only upon actual receipt thereof by the Tender Offer Agent. The Bidder or the Tender Offer Agent Tender Offer Tender Offer Agent Tender Offer Tender Offer Agent Tender Offer Tend

	If you are a CORPORATE SHAREHOLDER, please submit the following:		If you are an -INDIVIDUAL SHAREHOLDER, please submit the following:
1.	Certified true copies of the SEC Registration, the latest Articles of Incorporation and By-laws of the shareholder or equivalent constitutive documents thereof.	1.	Two (2) valid identification cards containing the photo and specimen signature of the shareholder.
2.	A notarized Secretary's Certificate substantially in the form prescribed by the Bidder setting forth resolutions of the tendering shareholder's Board of Directors authorizing the tender and sale of the Company's shares and designating the signatories for the purpose.	2.	For shareholders acting through an attorney-in-fact, a duly notarized Irrevocable Power of Attorney substantially in the form prescribed by the Bidder (N.B. Endorsement of stock certificates' must be made by the shamholder himself).
3.	Copy of the latest General Information Sheet (GIS) filled with the SEC or any equivalent documents thereof and certified as a true copy of the original by the Corporate Secretary or equivalent persons having official custody of corporate shareholder's records.	3.	Two (2) duly accomplished signature cards containing the specimen signature of the shareholder and verified by his broker (the name of the broker and the broker's signatory must be specified) or officer of the bank (the name of the bank and the bank's officer must be specified) where he is maintaining an account.
· · · · · · · · · · · · · · · · · · ·	Two (2) duly accomplished specimen signature cards containing the specimen signature of the Applicant's designated authorized signatories and verified by the Applicant's Corporate Secretary or equivalent person having official oustody of corporate shareholder's records.	4.	Two (2) copies of valid IDs of the bank's signatory is also required.
5.	Photocopy of two valid IDs of the authorized signatory/s certified as true copy of the original by the Corporate Secretary.		

Common Shareholders who have lost their share certificates are required to submit (1) a notarized Affidavit of Loss in the form prescribed by the Bidder, (2) Affidavit of Publication Secreted by the Didder, (2) Affidavit of Publication Secreted by the Didder, (2) Affidavit of Publication Secreted by the Didder of Publication Secreted

and the details resulted under Section 72 of the Revised Corporation Code of the Philippines have been plotted in a newspore of general creditation in the stope where IP2 has its principal office once a week for at least three consecutive weeks. and (3) in applicable surely bond in an amount of twice the coloring price per stars of the IP2 states as of the date of execution of the affidiative for loss, multiplied by the number of shares covered by each lost stock conflictate, which bond shall run for a priorid of now year.

- Copy of SEC Registration or any equivalent constitutive document of the Commor Shareholder certified as true copy of the original by the Partnership Secretary or equivalent person having official custody of the partnership records.
- Copy of the latest Articles of Partnership or equivalent constitutive document or the Common Shareholder certified as true copy of the original by the Partnership Secretary requivalent person having official custody of the partnership records.

Acceptance of the Agent will accept an Application on behalf of the Bidder on the condition that the Tendering Shareholder has been certified by the Stock Transfer Agent as a Common Shareholder of the Company at any time county the Tendering Shareholder has been certified by the Stock Transfer Agent as a Common Shareholder of the Company at any time county the Tenderic Agent Agent and the signature enforcement on the stock certificate(s) submitted mattechs the signature on file with the Stock Transfers Agent, the Stock Transfers Agent that the Stock Transfers Agent that the Stock Transfers Agent that Tenderic Agent that the Stock Transfers Agent that Tenderic Agent that the Stock Transfers Agent that Tenderic Agent Tenderic Agent that Tenderic Agent that Tenderic Agent Tender

Applications received after the end of the Tender Offer Period shall be rejected, unless the Tender Offer Period is extended by the Bidder, upon prior approval of the SEC.

Tendering Shareholders whose Applications have been rejected, in whole or in part, shall be notified of such fact by the Tender Offer Agent on or before the Settlement Date.

The consideration shall be payable within ten (10) business days from the lapse of the Tender Offer Period (the Settlement Date). Should the Settlement Date fall on a day other than a business day, the payment of the relevant consideration shall be made on the next business day.

On Settlement Date, the Tender Offer Agent shall provide the payment by way of credit to a nominated bank account or checkin the amount of the total Tender Offer Price in the name of either. It gears benign broker which delivered the scriptises shares of its indering clients (scriptess shareholders), or (i) the Tendering Stareholders that have delivered conflicted shares directly to the Tender Offer Agent;

Checks shall be available for pick-up at the Tender Offer Agent's office beginning Settlement Date up to thiny (30) days thereafter. Checks not claimed shall be mailed or delivered to the Tendering Shareholders, at their own risk, to the registered address indicated in the Application Form.

Any call of the Terclend Sharen may be withdrawn by the selected Tendering Shareholds and time during the Tender Other Felock, such on the 10th on the Material Ext. by administ, inswitching the Tender Other Felock, such on the 10th on the Material Ext. by administ, a written request for the withdrawal of the relevant Tendered Shares to the Tender Other Agent together with a copy of the Tendering Shareholder's Copy of the Application issued by the Tender Other Agent. For a withdrawal to be effective, the written notice of withdrawal must be timely received by the Tender Other Agent at the addressed set forth herein.

The written request for the willborness of any Tradeness Steep set from herein.

The written request for the willborness of any Tradeness Steep sets at peoply. (I) the name of the Tradeness Steep sets to be writteness. If the stock contributes ovidences that the stock steep sets to be writteness. If the stock contributes ovidence they be the notive of the fraction CET Agent. The sets of such contributes to the stock the stock of t

Tendering Shareholders are advised to read the Application Form, the Tender Offe Report (including in particular the Tenna and Conditions of the Index Offer speeded Exhibit A thereof) as filled by the Bioder with the SEC, PSE and the Company, For quester please contact the Tender Offer Agrant 4th contact details as forth below. Copies of the Application Form and the Tender Offer Agrant as for the blows Copies of the Application Form and the Tender Offer Agrant as the contact details as forth below. Copies of the Application Form and the Tender Offer Agrant as the Copies of the Application Form and the Tender Offer Agrant and the Tender Offer Agrant Agr

Address: 20F BDO Corporate Center, 78 Makati Avenue, Makati City Tel No.: +63 2 8840-7090, 8840-7000 Fax No.: +63 2 8878-4156

For inquiries on the Tender Offer, please contact any of the following personnel of BDO urities Corporation through their telephone numbers and email addresses provided below:

Mr. Donald Buensuceso .+632 8840-7000 local 33667 buensuceso.donald@hdo.com.ph

The Board of Directors
FIRST PHILIPPINE HOLDINGS CORPORATION



#### Exhibit E-4

#### PHILIPPINE MANILA STANDARD PUBLISHING, INC.

#### AFFIDAVIT OF PUBLICATION

I, Mario R. Policarpio Jr., Chief Accountant of Manila Standard, with office address at 6th Floor Universal Re Building, 106 Paseo de Roxas, Makati City, hereby depose and state that:

**Manila Standard** is a newspaper of general circulation and is distributed nationwide;

**Manila Standard** is qualified to publish all kinds of judicial notices.

Manila Standard published on

February 17 & 18, 2021

a Notice:

FIRST PHILIPPINE HOLDINGS CORPORATION

RE: TO HOLDERS OF COMMON SHARES OF
LOPEZ HOLDINGS CORPORATION

IN WITNESS WHEREOF, I hereby affix my signature this <u>18TH</u> day of <u>February</u> 2021 in Makati City.

MARIO R. POLICARPIO JR. Authorized Signatory

SUBSCRIBED AND SWORN to before me this 18TH day of February, 2021 in Makati City, affiant exhibiting to me his Residence Certificate No. 26663862 issued at Makati City on January 07, 2021

Doc. No.: Notary Public Individual City
Page No.: OFTIL DISTRIBUTE RS1, 2021
Book No.: Profit Distribute Rs1, 2021
Book No.: Profit Mey T No. M-264 (2020-2021)
Series of 2021 No. 1754217/1-7-2020 / MAKATI CITY
IBP No. 0963807/1-6-2020 / QUEZON CITY
MCLE COMPLIANCE WO. VI-0021190 / 07-09-2015
2ND FLOOR ALPHA LAND TOWER MAKATI CITY
ROLL OF ATTURNEY'S NO. 5451

# TO HOLDERS OF COMMON SHARES OF LOPEZ HOLDINGS CORPORATION

All holders of the treates of correct and care (Anchined Society Control Blankschiers and the Company, inspiratory) are herby, refulled that Blankschiers and the Company, respicatory) are herby, refulled that Blankschiers and the Company, respicatory) are herby, refulled that Blankschiers are serviced to control and the company of the

Free Prilippine Holdrey Corporation (PRH or 'Bidder'), Intensis to conclud a lander common transfer Merit Trans

On 21 January 2021, LPZ withdraw its petition for voluntary delisting of its 4,629.852.611 common shares from the Main Board of the Philippine Stock Eschange.

and address consensus and the right H. L.P. may all this bloom the public control and address and the right H. L.P. may all the control and the rest material to address a large material and the public desired of a busined material and address all as represented to a support the season and address and addr

The Tender Offer shall be subject to the terms and conditions attached as Exhibit.A of the Tender Offer Report, and the fulfilment of the following prerequisities ("Tender Offer Prerequisities"):

in the course of the Throtte Office, a minimum of 6004.59.592 issued and coulded-ridge country, above in presenting approximately 20% and into the approximately 20% and issued and consistential processing and approximately 20% and issued and consistential operations of the approximately 20% and issued and consistential operations of the Company as the beat left of the consistential processed for sales to the Soficial by the Company as beat-olders ("Trenders I was Bidder, and (c)) applies for otherwise applies of being purchased by the Soficial purchased by the Soficial by the Soficial and Company as the Soficial purchased by the Sofic

(ii) The Bidder shall have obtained all organizational, contractual, and regulatory approved, conserts, and authorizations for the acceptance and purchase by the Bidder of the Tender Offer Shares before the expiration of the Tender Offer Period.

Each of the Tencering Steamolders shall have obtained all the required approvals and authorizations to the Self by transfer the common steam to the Beldoc before the sequence of the Tencering Steamolder is the sequence of the Tencering Steamolder is an extension of the Tencering Steamolder in the Tencering Steamolder is the Tencering Steamolder in Steamolder is set to the tender not transfer the trader of Steamolder in the Tender of the Steamolder in the Tender of the Steamolder in t 1

(N) In the zole determination of the Bidder, no material adverse change in or affecting the business, operations property, condition (financial or otherwise), or prospects of the Company shall have occurred.

That the request for extension of the Tender Offer Period to 8 March 2021 shall have been cleared by the SEC.

Organilly, there were other prerequisites pertaining to the detisting of the common shares of the Common strains with no longer has pursuit by the common shares with no longer has pursuit, these preventasties with no final has harmoned by the Bibbler. The preventable has the Principle Competition for mission made a document in the Principle Competition of Commission made a document in the India Commission and an education of the preventable that into middlesion or determines was a falled on December 16, 2200.

event any of the Tender Offer Perexulaities is not met, the Bidder may, upon notice SEC and stansioldes of LF, whitten we had roided Offer by providing written notice drawed of the Tender Offer not release Settlement Dets. The Bidder also reserves the o walve any of the Tender Offer Prorequisites, as may be allowed.

Office Ferrick.

Debayers of each required document in realizor to the instear Offer to the function Office Agent and be deemed make only upon status in reside the word by the function Office Agent. The about the other function of the advanced make the function of the advanced of the function of the advanced of the a

Hence, Tendering Shareholders are strongly urged against tendering at the last minutes a sulve attellate the to construct any discladery in their application (or unged to indicate their isolated with the supplication of the surged to indicate their isolated with their indicate their isolated with their is

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difficulties admitted the second of incorporation and by-laws of
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orientation and by-laws of
orientation and by-laws of

If you are an INDIVIDUAL SHAREHOLDER, please submit the following:

Two (2) vailed identification agris containing the photo and specimen signature of the shareholder. 1

For shareholders acting through an attorney-infact, a duly notatized irrevocable Power of Attorney substantially in the form prescribed by the Bidder (M.B. Endorsement of stock certificaties must be made by the shureholder immself). A motarized Secretary's certificials assistantly in the form presented by the Bidder selling that has a sell

Copy of the lettest General information Sheet (Gls) filed with the SEC of any equivalent with the SEC of any equivalent as a time copy of the original supports the Copy of th

Two (2) duly accomplished equipment of the properties and verified by the applicant's Corocate Secretary or aquivalent person having shareholds in coords.

Two (2) day, accomplished the meaning of the meanin

Photocopy of two valid IDs of the authorized signatory/is certified as true copy of the original by the Corporate Secretary.

Collection Strandsdam who have best here share certification and collection to consider by the collection of the certification of the c

Copy of SEC Registration or any equivalent constitutive occurrent of Common Secretary Common Secretary or equivalent sectors only of the original by the Performants Secretary or equivalent person having official custody of the partnership seconds.

2. Corp of the male Articles of Enemphility or equations constituted document of the Common Standards and enemphility or equations of the original by the particular presents in original by the particular presents in original by the particular presents in original by the particular presents or equations or equations to the original properties of the particular authorized are selected the Common Standards and original properties or the particular properties of the particular presentated by the Bidden standards of the authorized for the purpose for the particular properties of the particular properties of the particular properties or the particular

The Tender Offer Agent will except an Application on behalf of the Bioder on the condition that a forcing fast barbeholder haben coeffield, by Estox, Transfer, Agent as a Common Shareholder of the Company at any time during the fielder Offer-Pendu and that the agreature endough a stock conflictate(s) submitted misches the agreature or the with the Stock

# B2 WEDNESDAY, FEBRUARY 17, 2021 Standard extrastory2000@gmail.com

# Stock market climbs; DITO ead advances and AC Energy

A TOCKS rallied Tuesday in step with the rest of Asia, fueled by the overarching theme of vaccine rollouts, slowing infections and the easing of lockdowns, as well as optimism President Joe Biden will soon be able to sign off on a vast US stimulus package.

The Philippine Stock Exchange capecutions of a surge in demand index atwarded 48.5 points, or 1.2 in line with the reopering of econoperent, 10.7 (44.4) can a value turn. miss.

The Philippine Stock and the properties of the stock of the properties of the properties of the stock of the properties of t

# Slippery Slope



McKinsey, global consulting giant agrees to a \$600m settlement on opioids case

IN THE first week of Pethotany, Mickinesy one of the most inflaturable consulting from in the world, amounted that it had agreed to a \$573,20-million settlement with AT US states and the District of Columbra Lib Guinement with AT US states and the District of Columbra Lib Guinement with a Columbra Lib Guinement of the Pinnan Lib Guine the topical distriction pindiant. The New York Times (NYT) and the British Broad destinct performer. The New York Times (NYT) and the British Broad destinct pindiant in the New York of the Will Steep Columbra (WBC) reported that agreement amount to about \$600 million.

nou.

The doubt of WSJ) reported that the McKinsey settlefirst nationwide agreement arising from the flood of
gation that began in 2017. It also reported that a much

#### LOPEZ HOLDINGS CORPORATION Top 100 Shareholders As of September 30, 2020

Exhibit F

SH NAME	OUTSTANDING SHARES	PERCENTAGE	
LOPEZ, INC.	2,471,190,145.00	54.403953	%
PCD NOMINEE CORP - FILIPINO	1,447,862,061.00	31.875094	%
PCD NOMINEE CORP - NON-FILIPINO	425,104,652.00	9.358800	%
FIRST PHILIPPINE HOLDINGS CORP PENSION FUND	50,000,000.00	1.100764	%
CROSLO HOLDINGS CORPORATION	12,032,687.00	0.264903	%
OSCAR MORENO LOPEZ	11,095,677.00	0.244274	%
MANUEL M. LOPEZ &/OR MA. TERESA LOPEZ	10,985,000.00	0.241838	%
LUCIO W. YAN &/OR CLARA YAN	8,216,500.00	0.180889	
MANUEL MORENO LOPEZ	7,456,487.00	0.164157	%
MA. CONSUELO R. LOPEZ	7,292,225.00	0.160540	%
MANUEL MORENO LOPEZ OR MARIA TERESA LAGDAMEO LOPEZ	6,520,000.00	0.143540	%
ANDREW RAMON L. MONTELIBANO	6,089,604.00	0.134064	
LAARNI NIEMAN ENRIQUEZ	5,300,000.00	0.116681	
QUALITY INVESTMENT & SEC. CORP. A/C # 017003	2,683,000.00	0.059067	
JORDANA EDEN MONTELIBANO	2,137,141.00	0.047050	
ELPIDIO LAUREANO IBANEZ	1,834,217.00	0.040381	
LOPEZ, INC. (PLEDGED TO METROBANK)	1,699,280.00	0.037410	
CHING TIONG KENG &/OR FELIX CHUNG &/OR LIN LIN CHUNG	1,540,000.00	0.033904	
ALBERTO MENDOZA &/OR JEANIE MENDOZA	1,368,020.00	0.030117	
FRANCIS GILES BLANCO PUNO	1,300,000.00	0.028620	
ARTHUR ARAUJO DE GUIA	1,121,000.00	0.024679	
LEANDRO FERNANDO L. MONTELIBANO ITF ANTOINETTE V. MONTELIBANO	1,107,921.00	0.024391	
LEANDRO FERNANDO L. MONTELIBANO ITF ADRIENNE V. MONTELIBANO	1,107,921.00	0.024391	
LEANDRO FERNANDO MONTELIBANO	940,000.00	0.020694	
LA SUERTE CIGAR & CIGARETTE FACTORY	900,000.00	0.019814	
ANTHONY MILITAR MABASA	850,000.00	0.018713	
MA. LOURDES NAVARRO SANTOS	800,000.00	0.017612	
BENJAMIN ERNESTO RUFINO LOPEZ	798,930.00	0.017589	
PRESENTACION LOPEZ PSINAKIS	700,366.00	0.015419	
LEANDRO FERNANDO L. MONTELIBANO	664,753.00	0.014635	
LIN FENG	600,000.00	0.013209	
MARTIN ANTONIO L. LOPEZ	593,840.00	0.013074	
ANSELMO C. ROQUE DENNIS T. VILLAREAL	511,000.00	0.011250	
ASUNCION MONTELIBANO	502,200.00 500,000.00	0.011056 0.011008	
ANTONIO M. DUMALIANG &/OR ROSALINDA DUMALIANG	500,000.00	0.011008	
EDAN CORPORATION		0.011008	
SALVADOR GONZALEZ TIRONA	481,500.00 405,905.00	0.008936	
ANTONIO MIGUEL MERCADO	381,807.00	0.008406	
ANNA LORAINE MENDOZA MENDOZA	380,000.00	0.008366	
DANILO COMELIO LACHICA	360,000.00	0.007926	
BERCK YAO CHENG	350,000.00	0.007705	
RAYMOND ALVIN MENDOZA MENDOZA	340,000.00	0.007485	
ABACUS SECURITIES CORPORATION	328,450.00	0.007231	
ELERS REALTY DEVELOPMENT CO. INC.	319,000.00	0.007023	
PILAR R. LAGDAMEO	308,000.00	0.006781	
EDWIN B. LIM	306,200.00	0.006741	
JOYCE L. ANG	271,150.00	0.005969	
DELFIN DE DIOS &/OR ANITA DE DIOS	240,300.00	0.005290	
QUALITY INVSTS. & SEC. CORP. A/C # 017003	233,000.00	0.005130	
WILFORD L. CHAN &/OR JESSICA A. CHAN	229,500.00	0.005053	
PHILIPPINE REMNANTS CO. INC.	228,620.00	0.005033	
EBC SECURITIES CORPORATION	223,660.00	0.004924	
PERLA RAYOS DEL SOL CATAHAN	210,000.00	0.004623	
MA. NICOLE LOPEZ	205,000.00	0.004513	
VICTORIA DUCA	200,000.00	0.004403	
FELIPE S. YALONG	200,000.00	0.004403	
FEDERICO S. OLIVEROS JR.	200,000.00	0.004403	
	*****		

DEE LIAN LIAN LIM	200,000.00	0.004403	
AMADO P. LIM &/OR HEIDE N. DY	195,000.00	0.004293	
MIGUEL ERNESTO L. LOPEZ	192,300.00	0.004234	, -
R. COYIUTO SECURITIES, INC.	192,100.00	0.004229	
ALFREDO ARCEO CRUZ	190,000.00	0.004183	
DAVID GO SECURITIES CORPORATION	187,620.00	0.004131	
B.P. INSURANCE AGENCY, INC.	165,000.00	0.003633	
MANTES INSURANCE TRADERS INC.	165,000.00	0.003633	
NICOLAS D. CRUZ	160,000.00	0.003522	
JESUS P. GARCIA SR.	156,520.00	0.003446	
EDUARDO G. VACA	154,000.00	0.003390	
MOTORTRADE NATIONWIDE CORPORATION	150,000.00	0.003302	
ANGELA CRISTINA R. LOPEZ	149,000.00	0.003280	
ROLAND GUZMAN	142,450.00	0.003136	
SERGIO OSMENA III	138,945.00	0.003059	
LIM TAY	137,500.00	0.003027	
BENPRES CORPORATION	136,125.00	0.002997	
CREME INVESTMENT CORPORATION	136,125.00	0.002997	
J. XAVIER GONZALES	132,301.00	0.002913	%
ANGELA MARIA T. LOPEZ	131,362.00	0.002892	%
CRAIG AWAD	128,800.00	0.002836	%
MICHAEL C. GUY	127,500.00	0.002807	%
SUSANA TAN	123,200.00	0.002712	%
OSCAR LOPEZ &/OR CONSUELO LOPEZ	121,900.00	0.002684	%
CHING TIONG KENG &/OR CYNTHIA D. CHING	120,000.00	0.002642	%
CHARLIE CHANTE	120,000.00	0.002642	%
MARIANO K. TAN	115,500.00	0.002543	%
AGUSTIN G. TIU	112,800.00	0.002483	%
REMEDIOS M. BORROMEO	110,500.00	0.002433	%
ENRIQUE IMAMURA QUIASON	110,181.00	0.002426	%
SMS DEVELOPMENT CORP.	110,000.00	0.002422	%
FELISA LIU YU	110,000.00	0.002422	%
VIRGINIA D. SEANGIO	110,000.00	0.002422	%
MARY MARGARET GRACE CHAN	110,000.00	0.002422	%
ENRIQUE DOMINIC MIGUEL C. SOLA	110,000.00	0.002422	%
FRANCISCO K. ONG OR LINA D. ONG	110,000.00	0.002422	%
LAM CHING CHOR	110,000.00	0.002422	%
LUISA CO LI	108,200.00	0.002382	%
RODOLFO GUMATAY MENDOZA &/OR ALBINA MENDOZA MENDOZA	103,000.00	0.002268	%
JOHN B. MEANY	100,000.00	0.002202	%
MANUEL SANCHEZ	100,000.00	0.002202	
VALENTIN UY	100,000.00	0.002202	%

#### OUTSTANDING BALANCES FOR A SPECIFIC COMPANY

Company Code - LPZ000000000

Business Date: September 30, 2020

BPNAME	HOLDINGS
UPCC SECURITIES CORP.	74,140
A & A SECURITIES, INC.	2,722,020
ABACUS SECURITIES CORPORATION	17,782,348
PHILSTOCKS FINANCIAL INC	5,195,524
A. T. DE CASTRO SECURITIES CORP.	199,984
ALL ASIA SECURITIES MANAGEMENT CORP.	13,250
ALPHA SECURITIES CORP.	1,808,340
BA SECURITIES, INC.	84,248
AP SECURITIES INCORPORATED	2,040,299
ANSALDO, GODINEZ & CO., INC.	11,960,790
AB CAPITAL SECURITIES, INC.	67,851,792
SARANGANI SECURITIES, INC.	1,912,142
SB EQUITIES,INC.	15,239,699
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	15,624
ASIASEC EQUITIES, INC.	532,223
ASTRA SECURITIES CORPORATION	295,410
CHINA BANK SECURITIES CORPORATION	260,646
MACQUARIE CAPITAL SECURITIES (PHILIPPINES), INC.	15,710
BELSON SECURITIES, INC.	3,826,217
BENJAMIN CO CA & CO., INC.	81,140
B. H. CHUA SECURITIES CORPORATION	21,470
JAKA SECURITIES CORP.	152,410
BPI SECURITIES CORPORATION	43,337,315
CAMPOS, LANUZA & COMPANY, INC.	212,874
SINCERE SECURITIES CORPORATION	34,250
CENTURY SECURITIES CORPORATION	45,815
BDO NOMURA SECURITIES INC	3,050,366
CTS GLOBAL EQUITY GROUP, INC.	3,324,945
TRITON SECURITIES CORP.	7,383,810
IGC SECURITIES INC.	3,189,715
CUALOPING SECURITIES CORPORATION	76,372
DBP-DAIWA CAPITAL MARKETS PHILPPINES, INC.	170,800
DAVID GO SECURITIES CORP.	46,558,350
DIVERSIFIED SECURITIES, INC.	308,978
E. CHUA CHIACO SECURITIES, INC.	12,452,650
EQUITABLE SECURITES (PHILS.) INC.	8,836
EAST WEST CAPITAL CORPORATION	90,814
EASTERN SECURITIES DEVELOPMENT CORPORATION	2,404,931
EQUITIWORLD SECURITIES, INC.	96,228
EVERGREEN STOCK BROKERAGE & SEC., INC.	6,290,610
FIRST ORIENT SECURITIES, INC.	23,152,252
FIRST INTEGRATED CAPITAL SECURITIES, INC.	308,050
F. YAP SECURITIES, INC.	32,275,764
AURORA SECURITIES, INC.	1,194,090
GLOBALINKS SECURITIES & STOCKS, INC.	1,194,090
JSG SECURITIES, INC.	787,100
·	
GOLDSTAR SECURITIES, INC. GUILD SECURITIES, INC.	2,050,000
	7,323,251
HDI SECURITIES, INC.	83,151,760
H. E. BENNETT SECURITIES, INC.	102,080
HIGHLAND SECURITIES PHIL., INC.	27,500

BPNAME	HOLDINGS
HK SECURITIES, INC.	847
I. ACKERMAN & CO., INC.	242,708
I. B. GIMENEZ SECURITIES, INC.	219,618
INVESTORS SECURITIES, INC,	746,090
IMPERIAL, DE GUZMAN, ABALOS & CO., INC.	4,164,419
INTRA-INVEST SECURITIES, INC.	260,040
ASIAN CAPITAL EQUITIES, INC.	34,709
J.M. BARCELON & CO., INC.	55,780
VALUE QUEST SECURITIES CORPORATION	105,000
STRATEGIC EQUITIES CORP.	295,950
LARRGO SECURITIES CO., INC.	61,550
LITONJUA SECURITIES, INC.	498,080
LOPEZ, LOCSIN, LEDESMA & CO., INC.	54.650
LUCKY SECURITIES, INC.	. ,
LUYS SECURITIES, INC. LUYS SECURITIES COMPANY, INC.	779,530 252,610
MANDARIN SECURITIES CORPORATION	550,524
MARIAN SECURITIES, INC.	1,470,000
MARINO OLONDRIZ Y CIA	45,205
COL Financial Group, Inc.	68,717,739
DA MARKET SECURITIES, INC.	187,420
MERCANTILE SECURITIES CORP.	42,383,850
MERIDIAN SECURITIES, INC.	3,567,867
MDR SECURITIES, INC.	22,927,975
REGIS PARTNERS, INC.	113,837
MOUNT PEAK SECURITIES, INC.	13,050
NEW WORLD SECURITIES CO., INC.	4,401,119
OPTIMUM SECURITIES CORPORATION	849,698
RCBC SECURITIES, INC.	6,479,576
PAN ASIA SECURITIES CORP.	551,240
PAPA SECURITIES CORPORATION	324,647,433
MAYBANK ATR KIM ENG SECURITIES, INC.	35,317,973
PNB SECURITIES, INC.	1,406,270
PREMIUM SECURITIES, INC.	1,800,780
PRYCE SECURITIES, INC.	41,244
SALISBURY BKT SECURITIES CORPORATION	856,856
QUALITY INVESTMENTS & SECURITIES CORPORATION	25,073,452
R & L INVESTMENTS, INC.	1,080
ALAKOR SECURITIES CORPORATION	10,000
R. COYIUTO SECURITIES, INC.	3,900,475
REGINA CAPITAL DEVELOPMENT CORPORATION	2,068,747
R. NUBLA SECURITIES, INC.	4,765,180
AAA SOUTHEAST EQUITIES, INCORPORATED	908,920
R. S. LIM & CO., INC.	457,950
RTG & COMPANY, INC.	528,267
S.J. ROXAS & CO., INC.	2,293,457
SECURITIES SPECIALISTS, INC.	113,780
FIDELITY SECURITIES, INC.	317,700
SUMMIT SECURITIES, INC.	52,843,933
STANDARD SECURITIES CORPORATION	11,961,970
SUPREME STOCKBROKERS, INC	59,590
TANSENGCO & CO., INC.	829,200
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	35,630
TOWER SECURITIES, INC.	42,142,634
TRANS-ASIA SECURITIES, INC.	10,050
APEX PHILIPPINES EQUITIES CORPORATION	51,100
	21,376
LIKENDLINE SECURITIES CORPORATION	
TRENDLINE SECURITIES CORPORATION TRI-STATE SECURITIES, INC.	650,800

BPNAME	HOLDINGS
E.SECURITIES, INC.	52,760
VENTURE SECURITIES, INC.	161,973
VICSAL SECURITIES & STOCK BROKERAGE, INC.	5,000
FIRST METRO SECURITIES BROKERAGE CORP.	15,415,470
WEALTH SECURITIES, INC.	1,323,845
WESTLINK GLOBAL EQUITIES, INC.	219,210
BERNAD SECURITIES, INC.	144,120
WONG SECURITIES CORPORATION	200,720
YAO & ZIALCITA, INC.	16,218,936
YU & COMPANY, INC.	2,277,790
BDO SECURITIES CORPORATION	81,706,320
EAGLE EQUITIES, INC.	274,970
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	510,410
SOLAR SECURITIES, INC.	9,048,576
G.D. TAN & COMPANY, INC.	1,544,990
PHILIPPINE EQUITY PARTNERS, INC.	228,967,290
UNICAPITAL SECURITIES INC.	770,848
SunSecurities, Inc.	627,000
COHERCO SECURITIES, INC.	4,400
ARMSTRONG SECURITIES, INC.	22,980
KING'S POWER SECURITIES, INC.	12,408,900
TIMSON SECURITIES, INC.	81,000
VC SECURITIES CORPORATION	10,000
CITIBANK N.A.	138,514,384
THE HONGKONG & SHANGHAI BANKING CORP. LTDOWN ACCOUNT	60,000
UNITED COCONUT PLANTERS BANK-TRUST BANKING	3,300
BANCO DE ORO - TRUST BANKING GROUP	48,357,050
DEUTSCHE BANK MANILA-CLIENTS A/C	192,374,154
STANDARD CHARTERED BANK	36,384,465
THE HONGKONG AND SHANGHAI BANKING CORP. LTDCLIENTS' ACCT.	66,067,642
SOCIAL SECURITY SYSTEM	3,026,100
GOVERNMENT SERVICE INSURANCE SYSTEM	2,822,400
AB CAPITAL & INVESTMENT CORP TRUST & INVESTMENT DIV.	590,000
THE HONGKONG AND SHANGHAI BANKING CORP. LTDCLIENTS' ACCT.	12,709,300
Total	1,960,200,413

If no written notice of any error or correction is received by PDTC within five (5) calendar days from receipt hereof, you shall be deemed to have accepted the accuracy and completeness of the details indicated in this report.



January 21, 2021

#### THE PHILIPPINE STOCK EXCHANGE, INC.

 $\begin{array}{l} Issuer \ Regulation \ Division \\ 6/F \ PSE \ Tower, 5^{th} \ Avenue \ corner \ 28^{th} \ Street \\ Bonifacio \ Global \ City, Taguig \ City, Philippines \\ \end{array}$ 

Attention: Atty. Roel A. Refran

Senior Vice President and Chief Operating Officer

#### Gentlemen:

We write in connection with the Petition for Voluntary Delisting which we filed with the Philippine Stock Exchange ("PSE" or "Exchange") on December 14, 2020 and which was approved for filing as a company announcement by the Exchange on December 15, 2020.

On January 20, 2021, we received a copy of the Amended Tender Offer Report of First Philippine Holdings Corporation ("FPH" or "Bidder") which they filed with the Securities and Exchange Commission ("SEC") and the PSE on the same date. FPH's Tender Offer will now be for a minimum of 908,459,782 issued and outstanding common shares representing approximately 20% of the total issued and outstanding common shares of Lopez Holdings Corporation (the "Company") and up to a maximum of 1,567,093,124 issued and outstanding common shares representing approximately 34.5% of the total issued and outstanding common shares of the Company.

Since FPH is no longer seeking to acquire shares of the Company that would result in FPH and Lopez, Inc. owning at least 95% of the total issued and outstanding common shares of the Company after the Tender Offer, the Company will not be able to meet one of the main requirements for voluntary delisting.

Given this, the Company will no longer pursue, and it hereby withdraws its Petition for Voluntary Delisting of its Four Billion Six Hundred Twenty Nine Million Five Hundred Thirty Two Thousand and Six Hundred Eleven (4,629,532,611) common shares from the Main Board of the PSE.

We thank you for your kind consideration.

LOPEZ HOLDINGS CORPORATION

By:

SALVADOR G. TIRONA
President, Chief Operating Officer
and Chief Finance Officer

# **GOTDOFATION**Jodated Valuation and Fairness Opinion Repo Sgniblig Holdings

18 February 2021



Internet www.kpmg.com.ph Fax +632 8894 1985 Tel +632 8885 7000

#### Private and Confidential

18 February 2021

### Lopez Holdings Corporation

16F North Tower, Rockwell Business Center Sheridan,

Highway Hills, Mandaluyong City Sheridan corner United Streets,

Attention: Board of Directors of Lopez Holdings Corporation

Gentlemen:

We are pleased to submit herewith this updated valuation and fairness opinion report (the "Report") covering Lopez Holdings Corporation ("LHC" or the "Company")

on 14 December 2020, which aims to address the comments raised by the Securities and Exchange Commission ("SEC") in its letter dated 15 February 2021 addressed to Quiason Makalintal Barot Torres Ibarra Sison & Damaso, which was received by the latter This Report serves as an update to the Valuation and Fairness Opinion Report we issued valuation and fairness opinion expressed in our original report dated 14 December 2020. on 16 February 2021. The updates stated herein do not result in any change in the

R.G. Manabat & Co. ("RGM&Co.") dated and signed on 17 February 2021 (the "Addendum". This Report supersedes all previous oral, and draft or interim reports and presentations, and that no reliance will be placed by you on any such previous oral, and This Report is submitted in accordance with the addendum to the engagement letter of draft or interim reports or presentations other than at your own risk.

RGM&Co. from public sources (e.g. Philippine Stock Exchange ("PSE") Edge, Philippine Dealing Systems ("PDS") Group, ThomsonOne, the International Monetary Fund ("IMF"), and company-specific websites, etc.) (collectively referred to as the compiled and submitted by the Company and additional information obtained by This Report is based on the corporate and financial information and documents "Information").

dated 2 December 2020 and as defined in the Important Notice section on page 3 and accepted by the Company and we will not accept responsibility or liability to any other consent, except as specifically provided in the Engagement Letter or in the terms of party to whom the Report may be shown or who may acquire a copy of the same. should not be quoted or referred to, in whole or in part, without our prior written Authorized Recipients indicated in the Engagement Letter of LHC and RGM&Co. engagement provided herein. The terms of reference for this Report have been This Report is for the benefit and information only of the addressee and the

Yours faithfully,

R.G. Manabat & Co.

Michael Arcatomy H. Guarin

Partner and Head
Deal Advisory, Advisory Services
CPA No. 99914
TIV 906 344 182 000

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# mportant Notice (1/3)

#### Terms of engagement

- R.G. Manabat & Co. ("RGM&Co.") was engaged by Lopez Holdings Corporation ("LHC" or the "Company") to provide valuation services in relation to the
  voluntary delisting of the Company from the Philippine Stock Exchange (the "PSE"), which may result as a consequence of the successful tender offer by First Philippine Holdings Corporation ("FPH") for the shares of LHC (the "Transaction"). The terms of RGM&Co.'s engagement with LHC are provided in the engagement letter dated and signed on 2 December 2020 (the "Engagement Letter")
- Our valuation report dated 14 December 2020 was issued solely in relation to LHC's Petition for Voluntary Delisting of its common shares from the Main Board reasonable from a financial point of view. Thus, we would like to emphasize that RGM&Co, had no role in determining the tender offer price for the Transaction of the PSE. Specifically, the purpose of the Report was to determine whether the tender offer price, in relation to the voluntary delisting of LHC, was fair and
- documents filed, including our valuation report dated 14 December 2020. Thus, this Report is to show support to the academic discussion of our Report as mandated by the SEC in its 15 February 2021 letter, requiring us to explain to the SEC certain assumptions, methodologies, approaches and calculations we LHC has withdrawn its Petition for Voluntary Delisting on 21 January 2021. We understand that the said action has the effect of withdrawing the supporting made in the Report. Kindly refer to Appendix 4 for the list of the SEC's comments together with the page reference in which each comment is addressed.
- This Report sets out the factual information and assumptions that are to form the basis of the valuation. The valuation was prepared in accordance with the addendum to Engagement Letter of R.G. Manabat & Co. ("RGM&Co.") dated and signed on 17 February 2021 (the "Addendum"). The valuation was performed based on the agreed cut-off date of 30 September 2020 (the "Cut-off Date").
- The scope of RGM&Co.'s work, and consequently, any implied opinion does not include any statement or opinion as to the strategic, operational or commercial merits of the Transaction or FPH's tender offer for the shares of LHC ("Tender Offer")
- model ("DDM") and the discounted cash flow ("DCF") methods, (2) the Market Approach specifically the volume weighted average price ("VWAP") method; In our valuation exercise, RGM&Co. considered three (3) generally accepted valuation approaches: (1) the Income Approach involving the dividend discount and (3) the Cost Approach or Net Asset Value ("NAV"). In selecting the appropriate set of valuation methodologies to be used in this Report, RGM&Co. considered a set of criteria provided on page 7 of this Report.
- We based the valuation of the Company on the following: (i) audited financial statements ("AFS") of LHC as of/for the periods ended 31 December 2015, 2016, 2017, 2018 and 2019; (ii) unaudited financial statements ("FS") of LHC as of/for the periods ended 30 September 2019 and 30 September 2020; and (iii) other financial information such as the historical trading stock prices and volume of LHC and its subsidiaries (collectively referred to as "Information").
- engagement. It should be noted that RGM&Co. did not conduct an audit on the Information provided by the Company and obtained from reliable public sources. This Report is prepared on the basis of sources of Information obtained from the Company and from reliable public sources during the course of the advisory RGM&Co. assumed that all Information gathered were complete, accurate, and reflective of the good faith of the management of LHC ("Management") to describe the Company's historical status as of the Cut-off Date from a financial point of view.
- The Report presents figures that have been rounded off and do not present the exact figures up to the last decimal place. Thus, discrepancies may arise between the computed figures in the Report and the figures that can be derived through manual recalculation.



# mportant Notice (2/3)

## Terms of engagement (cont.)

- have satisfied ourselves, so far as possible, that the information presented in our Report are consistent with other information which were made available to us in the course of our work in accordance with the terms of our Engagement Letter and Addendum. We have not, however, sought to establish the reliability of ThomsonOne, the IMF, and company-specific websites. Accordingly, we do not accept responsibility for the accuracy and adequacy of such information. We As part of the engagement, we relied upon publicly available data from recognized sources of financial information such as the PSE Edge, PDS Group, the sources by reference to other evidence.
- in nature and distinct from historical information; we do not accept responsibility for the realization of such projections. We must emphasize that the realization any third-party for any purpose and we expressly disclaim any liability to any third-party in this respect. Any projections set out within our report are speculative reflect any such changes in the direction of the business as they emerge. Actual results are likely to be different from those shown in the projections because Except as otherwise provided in the Engagement Letter, in no circumstances should any report, advice or other information provided by us be relied upon by of any projections is dependent on the continuing validity of the assumptions on which it is based. The assumptions will need to be reviewed and revised to events and circumstances frequently do not occur as expected, and the differences may be material.
- Other than identified in the Engagement Letter, no reference to or statement of reliance upon our Report can be released externally without the prior written consent of RGM&Co. as to the form and context of such release.
- (the "Authorized Recipients"). Other than the submission to the Authorized Recipients, the Report shall not be quoted or referred to, in whole or in part, by any As stated in the Engagement Letter, this Report shall be submitted to the Board of Directors, relevant senior management, and shareholders of the Company other entities, without prior written consent.
- published in LHC's website upon the earliest of the filing of the delisting petition with the PSE, the disclosure of the receipt of the Report, or the launch of the tender offer. However, we do not assume responsibility for loss or liability to any party whatsoever, however arising, out of the use of the Report contrary to We understand that should the Transaction proceed, this report will be made available to the SEC, the PSE, and investors of LHC. The Report may also be the purpose of this engagement.
- the Report may not be quoted or referred to, in whole or in part, by any other entities without our prior written consent. Should LHC desire to release copies of us to provide copies to third parties other than the Authorized Recipients, FPH, or to any other persons or entities as allowed under the Engagement Letter, we Other than the submission to the Authorized Recipients and its disclosure to FPH and any other persons or entities as allowed under the Engagement Letter, the Report to a third party other than the Authorized Recipients, FPH, or to any other persons or entities as allowed under the Engagement Letter, or request will first ask LHC to provide us a letter stating that LHC will indemnify us for any claims that may subsequently arise out of or relating to such release of the



# mportant Notice (3/3)

# Statement of compliance with SEC requirements

- As a requisite in providing valuation and fairness opinion services to LHC, we have complied with the requirements of the SEC as stated in the SEC
   Memorandum Circular No. 13 (Series of 2013), "Guidelines on the Conduct of Valuation and Issuance of a Fairness Opinion." In compliance with the requirements of the SEC Memorandum Circular No. 13 (Series of 2013), we provide the following information:
- All material assumptions as well as the justification of the choice of methodologies and description of the methods used are discussed in the Report.
- division heads. The Report was also approved and concurred with by an Engagement Quality Control Reviewer, specifically tasked to act as a sounding The Report was discussed with and approved by the Executive Committee of RGM&Co., which is comprised of RGM&Co.'s top management and board and provide counsel from contemplation through conclusion of the Engagement.
- The opinion herein does not express an opinion about the fairness of the compensation in the Transaction to any of LHC's directors, officers or employees relative to the compensation to LHC's shareholders.
- RGM&Co. did not act as a financial advisor to any party to the Transaction or the Tender Offer, and did not receive compensation and/or other significant payments that is contingent on the successful completion of the Transaction or the Tender Offer, for rendering the fairness opinion
- There were no material relationships during the prior two (2) years or those contemplated between RGM&Co. and any party to the Transaction in which any compensation was received or intended to be received. Furthermore, RGM&Co. has obtained Confirmation of Independence from the PSE on 4 December 2020 with respect to the Firm's issuance of valuation and fairness opinion in relation to the Transaction.
- RGM&Co. is compliant with the International Federation of Accountants (IFAC) Code of Ethics for Professional Accountants in the Philippines.
- Please refer to Appendices 2 and 3 for the brief description of RGM&Co., and the education and professional qualifications of its representatives who conducted the valuation.



### Glossary

Relevant parties		Other terms (cont.)	
LHC or the	Lopez Holdings Corporation	GDP	Gross domestic product
Company		IMF	International Monetary Fund
HGM&Co.	R.G. Manabat & Co.	Ж.	Cost of equity
		NAV	Net asset value
Other terms		PHP	Philippine peso
9M2020, 3Q2020, or Cut-off Date	30 September 2020	PPE	Property, Plant and Equipment
ABS-CBN	ABS-CBN Corporation	PSE	Philippine Stock Exchange
AFS	Audited financial statements	Report	Updated valuation and fairness opinion report
BOD	Board of directors	ROE	Return on equity
CAC	Compound annual change	SEC	Securities and Exchange Commission
CAGR	Compound annual growth rate	VWAP	Volume weighted average price
CAPM	Capital Asset Pricing Model		
DCF	Discounted cash flow		
DDM	Dividend discount model		
DPS	Dividend per share		
EBITDA	Earnings before Interest, Taxes, Depreciation and Amortization		
FCF	Free cash flow		
FPH	First Philippine Holdings Corporation		
FS	Financial statements		
KPMG	© 2021 R.G. Manabat & Co., a Philippine partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.	global organization of independe	nt member firms affiliated with KPMG

#### 30 20 **EXECUTIVE SUMMARY** Valuation approaches and methodologies Valuation Memorandum Factual Memorandum Executive Summary KPING Appendices

# Valuation approaches and methodologies (1/2)

## Valuation approaches and methodologies

- To estimate the fair range of LHC's value as of the Cut-off Date, the Company's nature of business, historical financials, and value drivers were taken into consideration:
- LHC involved in investment holdings of subsidiaries and associates. The operating segments of LHC are involved in power generation, property development, construction, and manufacturing of electrical and electronic components.
- LHC has consistently declared and paid dividends to its stockholders since 2011. It was also noted that from September 2011 to October 2020, the Company consistently declared and paid a DPS of PHP0.100, except for two (2) instances PHP0.125 in year 2013 and PHP0.200 per share in year 2016. This has been the trend regardless of the business results of its various subsidiaries and associates. The detailed discussion on LHC's historical dividend declaration and payment is provided on page 19.
- LHC's actual earnings pertain to dividends and cash distributions received by LHC from its investee companies. These earnings are reflected in LHC's standalone financial statements.
- LHC's shares are traded in the PSE. The trading details of LHC's shares are provided on page 25.
- As an investment holding company, LHC's main assets are its investments in FPH and in the PDRs of ABS-CBN. These are also considered as LHC's value drivers. These assets are reflected in LHC's standalone financial statements.
- In view of the foregoing, RGM&Co. considered three (3) generally accepted valuation approaches: (1) the Income Approach, (2) the Market Approach, and (3) the Cost Approach. In selecting the appropriate set of valuation approaches, RGM&Co. considered the following criteria:
- Consistency of the methodology given the availability and quality of the data.

# Valuation approaches and methodologies (cont.)

- Appropriateness of the methodology with the characteristics of the company being valued; and,
- Applicability of the methodology with the purpose of the valuation.
- In using the above criteria, RGM&Co. considered the information provided by the Client and obtained from public sources on and before 11 December

#### Income Approach

- RGM&Co. used the Income Approach, specifically the DDM and DCF methods.
- In the DDM method, the equity value of LHC was based on the projected dividend payment of the Company. The use of the DDM method is based on the premise that the value of LHC is determined by the amount of cash dividends to be received by LHC's stockholders in the future. In using the DDM method, RGM&Co. specifically used the H Model. The detailed discussion of this method is provided on pages 21 to 22.
- referred to the cash flows expected to be received by LHC, net of cash expenses to be incurred by LHC taking into consideration that LHC is an investment holding company. These cash flows pertain to the dividends and cash distributions to be declared by LHC's subsidiaries and affiliates. These cash flows also pertain to expenses to be incurred by LHC for its operations. These cash flows were projected from 2021 to 2025 (the "Forecast Period") and discounted back to the Cut-off Date using an acceptable discount rate. These cash flows information were based on LHC's standalone financial statements presented on pages 17 to 18. In addition to the five-year free cash flow ("FCF"), the value of cash flows beyond the Forecast Period was brease fried using the terminal value. The details are presented on pages 21.0.24.



# Valuation approaches and methodologies (2/2)

## Valuation approaches and methodologies

#### larket Approac

- RGM&Co. computed the equity value of LHC using the 30-day, 60-day, 90-day, and 1-year VWAP with reference to the Company's trading volume and closing prices over a 90-day period ending 30 September 2020. RGM&Co. noted that 2.0 billion shares or 43.3% of LHC's total issued and outstanding common shares were owned by the public as of 30 September 2020.
- The VWAP method was deemed to be acceptable given that the shares of LHC are traded in the PSE. The traded shares determine the "fair market value" which is the value as applied between a hypothetical willing vendor and a hypothetical willing prudent buyer in an open market, where both have access to all relevant information.
- In addition to VWAP, RGM&Co. also referred to LHC's highest closing price within six (6) months prior to the Cut-off Date. The details of our analysis are presented on page 25.
- Other methodologies under the Market Approach such as the comparable companies ("CoCos") method was also considered. This method pertains to the use of market-based multiples (e.g. price-earnings, price-to-book, enterprise value-to-EBITDA ratios) of comparable listed companies to determine the range of values of LHC. However, in our assessment of other listed companies, taking into consideration LHC's industry, location, nature of investments, RGM&Co, deemed that the CoCos method is not applicable due to the lack of CoCos. Furthermore, the lack of CoCos also preempted the use of comparable transaction method which is another acceptable methodology in determining the market-based multiples based on actual transactions that has transpired involving the CoCos.

# Valuation approaches and methodologies (cont.)

#### ost Approach

- The NAV method is usually used in valuing holding firms, investment companies, and real estate firms where the underlying assets are valued using the Income or Market approaches. RGM&Co. deemed this method to be appropriate since LHC is a holding company.
- RGM&Co. first determined the value drivers of the Company considering that it is a holding company. In our analysis, RGM&Co. identified LHC's Investment in FPH and Investment in PDRs as the primary value drivers of the Company. These are the actual assets owned by LHC. These investments ultimately generate the income and cash flows of LHC. These investments together with other assets and liabilities in the account of LHC are reflected in the Company's standalone financial statements.
- RGM&Co. adjusted the NAV of LHC by determining the fair market values of the identified value drivers for the Company: LHC's Investment in FPH and Investment in PDRs. In addition, RGM&Co. also applied a holding company discount to LHC's adjusted NAV. This is to take into account the historical discount applied by the market on the shares of LHC. The detailed discussion of this approach is provided on pages 26 to 27.



# Valuation results and fairness opinion (1/2)

#### Valuation results

 Based on the detailed discussions in the succeeding sections, RGM&Co.
 computed the fair range of LHC's equity value as of the Cut-off Date, as presented in the table below:

Valuation summary		
	Equity value	Value per share
	(in PHP million)	(in PHP)
Income approach		
DDM method		
Scenario 1	15,815	3.48
Scenario 2	17,795	3.92
DCF method		
Scenario 1	15,164	3.34
Scenario 2	17,063	3.76
Market approach		
VWAP method		
30-day VWAP	10,640	2.34
60-day VWAP	11,275	2.48
90-day VWAP	11,321	2.49
1-year VWAP	13,777	3.03
Highest closing	13 445	90 6
price in 6 months	) + + ()	6.90
Market approach		
NAV method		
Scenario 1	15,429	3.40
Scenario 2	16,566	3.65

(a) RGM&Co. used LHC's total issued and outstanding shares of 4,542,298,911 based on the Company's 9M2020 Public ownership report Note:

RGM&Co. analysis Source:

#### Fairness opinion

- Based on our independent valuation analysis, we are of the opinion that the fair value of the listed LHC common shares ranges from PHP2.34 to PHP3.92 per share as of the Cut-off Date.
- On the basis of the foregoing, the tender offer price of PHP3.85 per share ("Tender Offer Price") is within the computed range of LHC's equity value per share. Thus, RGM&Co. deemed the Tender Offer Price fair and reasonable from a financial point of view, as of the Cut-off Date.
- not result to a change in the valuation, and the fairness opinion expressed in our original report dated 14 December 2020. Furthermore, we would like to highlight that the updates in this Report did

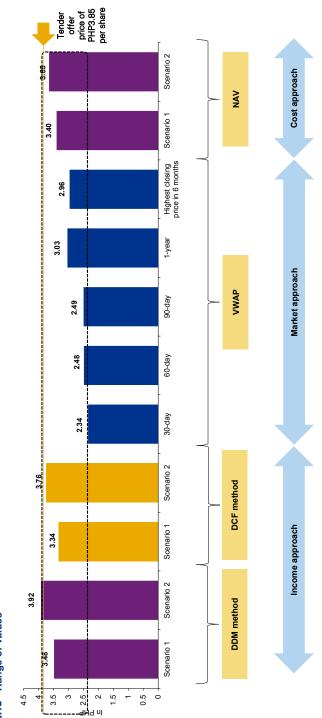


# Valuation results and fairness opinion (2/2)

#### Valuation bar

In summary, the valuation results are as follows:

### LHC - Range of values



Source: RGM&Co. analysis

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#### 20 30 Factual Memorandum Valuation Memorandum Executive Summary Factual Memorandum KPING Appendices

# Company overview (1/2)

#### Company overview

- LHC was incorporated in the Philippines and registered with the SEC on 8
  June 1993. The Company is involved in the investment holdings of
  subsidiaries and associates. The Company's subsidiaries are involved in
  power generation, property development, construction, and manufacturing
  of electrical and electronic components.
- On the other hand, the Company's associates are mainly involved in the business of broadcasting and entertainment.
- The Company's registered business and principal office address is 16th floor North Tower, Rockwell Business Center Sheridan, Sheridan corner United Streets, Mandaluyong City.
- LHC's authorized capital is 5.5 billion common shares with par value of PHP1.0. As of 30 September 2020, 4.6 billion common shares have been issued while 4.5 billion common shares are outstanding. The table below presents the details of LHC's common shares as of 30 September 2020:

End - collinon shales		
	Volume	Ratio
No. of non-public common shares	2,574,678,518	26.7%
No. of shares owned by the public	1,967,620,393	43.3%
Total outstanding shares	4,542,298,911	100.0%
Add: Treasury shares	87,233,700	
Total Issued shares	4,629,532,611	

Source: LHC 3Q2020 Quarterly report: LHC Public ownership report as of 30 September 2020

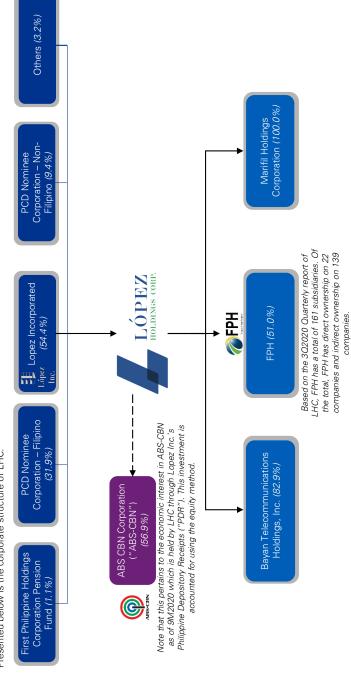
### Company overview (cont.)

 The table below presents the BOD and key officers of LHC based on SEC Form 17-C dated 2 October 2020:

LHC's BOD and key officers	cers	
Name	Board position	Management position
Manuel M. Lopez	Chairman Emeritus	N/A
Federico R. Lopez	Chairman	CEO
Martin L. Lopez	Vice Chairman	NA
Salvador G. Tirona	Director	President, COO and CFO
Monico V. Jacob	Independent Director	NA
Cesar E. A. Virata	Independent Director	ΝΆ
Lilia R. Bautista	Independent Director	NA
Miguel L. Lopez	N/A	Executive VP for Corporate affairs and Treasurer
Enrique I. Quiason	N/A	Corporate Secretary
Maria Amina O. Amado	N/A	Compliance Officer, VP, Legal and Assistant Secretary
Marifi H. Hemandez	N/A	Head of Internal Audit
Maria Carla Paras-Sison N/A	N/A	Head of Risk Management
Source: SEC Form 17-C; LHC website	bsite	

# Company overview (2/2)

Presented below is the corporate structure of LHC:



Source: LHC Top 100 Shareholders as at 30 September 2020; LHC 302020 Quarterly report; LHC Public ownership report as of 30 September 2020; FPH 302020 Quarterly report



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# Historical financials (1/6)

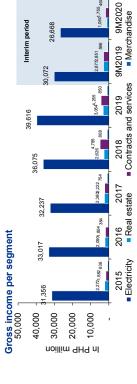
## Statement of financial performance

LHC's Consolidated statement of financial performance	ment of fi	inancial pe	erform and	e				
In PHP million	2015	2016	2017	2018	2019	2019 9M2019 9M2020	9M2020	
Revenues	96,510	91,910	96,510 91,910 104,890 125,389	125,389	133,594	99,767	79,023	-
Costs of sales	(60,664)	(54,615)	(67,317)	(60,664) (54,615) (67,317) (81,095) (85,819) (63,371) (49,080)	(85,819)	(63,371)	(49,080)	
Total gross income	35,846	37,295	37,573	44,294	47,775	36,396	29,943	
General and administrative								
expenses	(14,006)	(12,793)	(13,411)	(14,006) (12,793) (13,411) (15,443) (17,378) (12,474) (11,023)	(17,378)	(12,474)	(11,023)	
Total operating income	21,840	21,840 24,502 24,162	24,162	28,851	30,397	23,922	18,920	
Other income (charges)	(1,623)	2,053	(5,584)	(2,149)	(1,917)	(804)	(5,574)	
Income before income tax	20,217	26,555	18,578	26,702	28,480	23,118	13,346	
Total provision for (benefit from) income tax	(4,091)	(5,811)	(4,091) (5,811) (4,040)	(5,499)	(4,886)	(3,829)	(3,045)	
Net income	16,126	20,744	16,126 20,744 14,538 21,203	21,203	23,594	19,289	10,301	

Sources: LHC 2017, 2018 and 2019 Annual Reports, LHC 3Q2019 and 3Q2020 Quarterly Report

## Statement of financial performance (cont.)

- The table on the left presents the consolidated financial performance of the Company and its subsidiaries.
- LHC's consolidated net income increased from PHP16.1 billion in 2015 to PHP23.6 billion in 2019, at a compound annual growth rate ("CAGR") of 10.0%. During this period, Revenues increased at a CAGR of 8.5%, equivalent to PHP37.1 billion, while cost of sales and general and administrative expenses increased at a CAGR of 8.4%, equivalent to PHP28.5 billion. Overall, LHC's net income margin improved from 16.7% in 2019.
- Based on the 3Q2020 FS of LHC, the Company recorded PHP491.0 million in net loss attributable to equity holders of the Parent for the first nine (9) months of 2020, or a 108 1% decrease from the PHP6.1 billion in net income attributable to equity holders of the Parent reported for the same period in 2019. This decline was mainly due to LHC's share in the net loss recorded by one of its investees, ABS-CBN, following the termination of its broadcast operations, as well as the lower revenues from all business units under FPH. Presented below is the gross income of LHC's business segments:





# Historical financials (2/6)

## Statement of financial position

## Statement of financial position (cont.)

LHC's Consolidated statement of financial position (1/2)	of financia	ıl position	(1/2)					Asse
In PHP million	2015	2016	2017	2018	2019	9M2019	9M2020	_
Assets								
Current assets								' ((
Cash and cash equivalents	40,577	31,531	42,172	36,983	39,002	41,762	56,155	, .
Short-term investments	6,577	5,936	5,634	3,847	5,438	3,818	10,746	,
Trade and other receivables	26,804	30,704	33,393	24,599	28,203	24,705	24,584	Prop
Current portion of contract assets				12,101	13,625	12,461	11,141	
Inventories	16,726	17,432	17,265	19,450	20,917	21,555	22,675	
Prepayments and other current assets	12,859	13,984	14,617	12,836	12,381	11,847	12,465	υ, <u>ι</u>
Total current assets	103,543	285,66	113,081	109,816	119,566	116,148	116,148 137,766	
Noncurrent assets								
Property, plant and equipment	133,022	141,205	141,545	139,935	135,517	136,014	128,853	Ψ !
Goodwill and intangible assets	53,183	52,406	51,720	51,228	50,684	50,802	50,189	_
Investments accounted for at equity method	19,461	21,034	22,293	24,107	21,611	25,396	16,465	Casl
Investment properties	13,661	16,378	19,591	20,147	22,455	19,079	22,627	
Financial assets at fair value								
through other comprehensive income (FVOCI)				17,715	14,930	18,037	12,895	<i>V</i> 42
Other non current assets	35,714	35,640	39,820	27,682	27,821	27,316	26,230	`
Total noncurrent assets	255,041	266,663	274,969	280,814	273,018	276,644	257,259	<b>.</b>
Total assets	358.584	366 250	388.050	390.630	392.584	388 050 390 630 392 584 392 792 395 025	395 025	_

Total assets 358,584 366,250 388,050 390,630 392,584 392,792 395,025 Source: LHC 2016, 2017, 2018 and 2019 Annual Report, LHC 302019 and 302020 Quarterly Report

Cash and cash equivalents, and Goodwill and intangible assets. These accounted for 32.6%, 14.2%, and 12.7% of the Company's Total assets as of 9M2020

46

Property, plant and equipment ("PPE")

The Company's assets primarily consisted of Property, plant and equipment,

 As of 2019, PPE was mainly comprised of Power plants, buildings, other structures and leasehold improvements. This accounted for 42.7% of Total ppe

 As of 2019, LHC's aggregate costs for its fully depreciated property and equipment that are still in use amounted to PHP1.1 billion as of 31 December 2019.

Cash and cash equivalents

 Cash on hand and in banks accounted for 28.5% of Total Cash and cash equivalents as of 31 December 2019. Cash in banks earns interest at the prevailing bank deposit rates.  Cash equivalents consists of short-term placements, which are made for varying periods of up to three (3) months depending on the immediate cash requirements of LHC and earn interest at the prevailing short-term placements rates. As of 2019, Cash equivalents comprised 71.5% of Cash and Cash equivalents.

Goodwill and intangible assets

- Goodwill and intangible assets are composed of Goodwill, Concession rights for contracts acquired, Water rights, Pipeline rights, Right to use transmission line, and Other intangible assets.
- As of 31 December 2019, Goodwill contributed the largest to the Total Goodwill and intangible assets account, accounting for 95.4% of the Total.



# Historical financials (3/6)

# Statement of financial position (cont.)

LHC's Consolidated statement of financial position (2/2)

## Statement of financial position (cont.)

2019 9M2019 9M2020

2018

2016 2017

Trade payables and other current liabilities accounting for 71.4% and 18.1% As of 9M2020, LHC's Liabilities primarily pertain to Long-term debts and of Total liabilities, respectively.

#### Long-term debts

35,037 31,068

38,426

45,185

892

993 23,747

403 38,367

190

812

29,379 1,183

Trade payables and other current liabilities

Liabilities and equity

**Current liabilities** 

Construction and other services. LHC's consolidated long-term debts decreased by PHP38.5 billion or at a CAC of 6.2% from PHP169.8 billion in Based on LHC's 2019 AFS, Long-term debts are categorized into FPH, Power generation, Manufacturing, Real estate development, and 2015 to PHP131.3 billion in 2019. 2,076

850

1,427

23,717

18,909

19,618

18,293

Current portion of long-term

oans payable

493

69,031

64,462

70,473

53,326

2,069 516

Liabilities of discontinued operations held for sale

Income tax payable

Total current liabilities

106,884

152,067 144,654 137,381 131,398 107,527 112,204

15,527 123,054 193,527

12,861

10,084

10,903

11,449 163,516 214,415

Other noncurrent liabilities

Total noncurrent liabilities Total liabilities

Noncurrent liabilities Long-term debts - net of current

144,259

147,465

155,557 206,725

## Trade payables and other current liabilities

 LHC's consolidated Trade payables and other current liabilities increased by PHP15.8 billion or at a CAGR of 11.4% from PHP29.4 billion in 2015 to PHP45.2 billion in 2019. 15,808 17,165 128,012 124,049 192,474 193,080

#### Equity

#### Retained earnings 4,630

248

4,630 248

4,630 248

4,630 248 (75)

4,630 248

4,626

83

Capital in excess of par value

Common stock Treasury stock

Equity

4,598

(119)

(289)

1,546

3.859

4,091

 LHC's consolidated Retained earnings include undistributed net earnings of subsidiaries, associates/Philippine Deposit Receipts, and joint ventures. (354)

Another component of Retained earnings is the "Excess of carrying value of obligations over buy-back or settlement amount of obligations" amounting back or settlement of obligations by LHC at less than carrying value, which is not surplus profit and which did not add any tangible cash or other asset to PHP2.2 billion from 2011 to 2016. This was brought about by the buywhich can be used to declare dividends. 

(4,290)

(2,862)

(2,937)

(3,746)

(3,765)

(3,127) (2,937)

(3,325)

(2,668)

(3,030) (5,473)

(3,562) (5,366)

2,974

1,628

2,771

value gains on AFS financial

Cumulative translation

Accumulated unrealized fair

value gains on financial assets at FVOCI

Accumulated unrealized fair

68,288

70,013

68,779

64,700

55,412 59,103 60,541 126,718

49,922 48,500

5

Share-based payment plans

Equity reserve adjustments

Retained earnings Equity attributable to equity

69,991 71,944 67,131 120,828 129,066 128,374 134,814

67,332

53,399

95,669 106,126

global organization of independent member firms affiliated with KPMG

 187,259
 188,160
 199,057
 200,318
 201,945

 388,050
 390,630
 392,584
 392,792
 395,025

159,525 **366,250** 

144,169 358,584

holders of the parent
Non-controlling interests
Total equity
Total liabilities and equity

# Historical financials (4/6)

# Standalone statement of financial performance

The table below presents the standalone financial performance of LHC. The earnings of LHC is driven by dividend income and other cash distributions from the Company's investments.

LHC's statement of income (standalone)	ne)				
In PHP million	2015	2016	2017	2018	2019
Revenues					
Dividend income and cash distributions	816	006	1,042	286	804
Gain on sale of property and equipment,					
and investments	80	47	10	,	
Total revenues	968	947	1,052	286	804
Income (Expenses)					
General and administrative expenses	(361)	(183)	(186)	(188)	(178)
Mark-market gain (loss) on financial					
assets at FVPL - net	45	22	29	(13)	43
Interest income	23	20	15	56	39
Foreign exchange gain (loss) - net	(43)	(22)	(12)	4	(3)
Interest expense on lease liability	(71)	(24)	(-)	,	(2)
Other income	4	ì		က	,
Excess of the carrying amount of					
obligation over the buy-back price	4	115			
Control of the contro	0				
Reversar of Impalifient loss	2,600				
Income (Expenses)	2,201	(32)	(123)	(168)	(101)
Income before income tax	3,097	910	929	819	703
Provision for/ benefit from income tax	7	(10)	(14)	4	(11)
Net income	3,099	006	915	823	692

Source: LHC 2016, 2017, 2018 and 2019 Parent AFS

# Standalone statement of financial position

The table below presents the standalone financial position of LHC. It can be noted that the Company's main asset is its Investments in and advances to subsidiaries and Philippine Deposit Receipts.

In PHP million	2015	2016	2017	2018	2018
Assets					
Current assets					
Cash and cash equivalents	921	477	671	911	854
Fair value through profit of loss (FVPL)			97	101	150
investments	,		ř	2	2
Other current assets	18	18	20	27	30
Total current assets	626	495	740	1,039	1,043
Noncurrent assets					
Investments in and advances to subsidiaries	9 746	9 746	9 746	9 746	9 746
and Philippine Deposit Receipts	6,0	6,'0	6,7	6,7	7,0
Property and equipment	19	9	12	27	26
Right-of-use asset					10
Pension assets	23	42	33	26	54
Other noncurrent financial assets	1,101	1,197	1,206	1,138	1,187
Total noncurrent assets	10,919	10,991	11,003	10,967	11,023
Total assets	11,858	11,486	11,743	12,006	12,066
Liabilities and equity					
Liabilities					
Accounts payable and other current liabilities	459	206	211	202	204
Deferred tax liabilities	43	52	99	89	79
Lease liability	,				11
Interest-bearing loans and borrow ings	477	235			٠
Total liabilities	626	493	277	273	294
Equity					
Total equity 10	10,879	10,993	11,466	11,733	11,772
Total liabilities and equity	11,858	11,486	11,743	12,006	12,066

Source: LHC 2016, 2017, 2018 and 2019 Parent AFS

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# Historical financials (5/6)

# Dividend and cash distributions received by LHC

■ LHC receives dividends and cash distributions from its investments. The table below provides a detailed breakdown of the dividends and cash distributions received by LHC since 2011:

Dividends and cash distributions received by LHC	s re ce ived	by LHC								
In PHP million	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
FPH	208	208	763	208	511	515	515	515	515	515
ABS-CBN (common)	938	357	178	289	289	361	501	443	265	1
ABS-CBN (preferred)	•	٠	,	4	4	4	4	4	4	•
First Gen	•	9	12	12	12	12	12	12	12	12
Rockw ell	•	•	•	•	•	<del>-</del>	_	_	2	_
SMC2A	•	,	,	-	_	٠	,	•	•	1
SMC2C	•	7	4	4	4	4	4	4	4	4
SMC2E	•	,		•	•	<del>-</del>	-	_	_	-
SMC2F	٠	٠		٠	-	3	ဗ	က	ო	ဗ
Total dividends and cash distributions received by LHC Source: LHC Management	1,447	872	956	818	822	905	1,042	984	806	537

It can be noted that the amount of dividends received by LHC from FPH has consistently been at PHP515 million from 2016 to 2020. Dividends from FPH was the main contributor to the income earned by LHC since 2011.

A similar consistent behavior can be observed for LHC's other investments from 2016 onwards, except for cash distributions arising from dividends declared by ABS-CBN which were not declared in 2020. This is attributable to the nonrenewal of ABS-CBN's congressional franchise.



# cal financials (6/6)

#### Dividend distribution

The table below presents the historical cash dividend declared by LHC from 2011 to 2020: 

 LHC has been distributing cash dividends every year since 7 September 2011. RGM&Co. also noted that from September 2011 to October 2020, the Company consistently declared and paid a DPS of PHP0.100, except for two

Dividend distribution (cont.)

(2) instances - PHP0.125 in year 2013 and PHP0.200 per share in year 2016.

d paid	u	uc	u	
Total dividend	PHP458 million	PHP463 million	PHP578 million	
Dividend per share ("DPS")	0.100	0.100	0.125	
Declaration date	7 Sep 2011	3 May 2012	30 May 2013	

# RGM&Co. also noted that despite the impact and implications of the COVID-19 pandemic, the Company was still able to declare and pay dividends in

Market performance

attributable to LHC, and price-to-book ("P/B") ratios of LHC from 2011 to The chart below presents the historical market capitalization, equity

 $9 M 2020; \\ LHC's \ historical market capitalization \ vs. \ Equity \ attributable \ to \ LHC$ 

PHP463 million

0.100

28 May 2014

PHP463 million

0.100

28 May 2015

PHP924 million

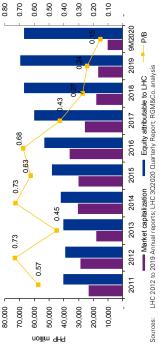
0.200

30 May 2016

PHP463 million

0.100

18 May 2017



been on a declining trend, decreasing at a CAC of 32.6% from 0.68 as of consistently been below 0.75. Furthermore, since 2016, LHC's P/B has 2016 to 0.15 as of 9M2020. These factors imply that the market, since 2011, has never valued LHC at or more than its book value and would From 2011 to 9M2020, it can be noted that the P/B ratio of LHC has support the application of a holding company or "Holdco" discount. 



Sources: LHC 2019 Amual Report; SEC form 17-C Cash dividend disclosures

AMC
International Limited a private English company initied by g

PHP459 million

0.100

11 Jun 2019

PHP463 million

0.100

17 May 2018

PHP454 million

0.100

2 Oct 2020

19



# KPING MOMORPHINE

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Executive Summary	
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Valuation methodology – Income approach	
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— Valuation methodology – Cost approach	
— Valuation results and fairness opinion	

# Valuation methodology - Income approach (1/4)

#### Income approach

#### DDM method

- The DDM method assumes that the value of a stock is the present value of expected dividends on it. This is based on the premise that the only cash flow that an investor would receive from a publicly listed company is the dividend. The Company consistently declared and paid dividends to its stockholders since 2011. The most recent dividend declaration of the Company was on 02 October 2020 at PHPO.100 per share.
- There are two (2) basic components of the DDM the discount rate and projected dividends.

#### Discount rate

- Determining an appropriate discount rate, which is reflective of both the general and specific risks of LHC's future income stream, is an important element of the DDM method.
- Under the DDM method, the discount rate usually pertains to the Cost of equity ("Ke"). LHC's Ke was computed using the Capital Asset Pricing Model ("CAPM"), which states that the Ke is based on the return generated from risk-free investments (risk-free rate) plus a premium for the risks associated with the business (equity risk premium). The CAPM formula is presented below:

## Ke = rf + (RPm \* Beta factor)

 The table below summarizes the different variables used in calculating LHC's Ke:

Cost of equity (Ke) components	onents	
Component	Rate	Des cription/ source
Risk-free rate (rf)	2.73%	Risk-free rate (rf) 2.73% BVAL rate for 5-year Philippine treasury securities as of 30 September 2020
Market risk premium (RPm)	6.75%	Recommended equity risk premium of KPMG International as of 30 September 2020
Beta factor		0.71 LHCs beta factor

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#### Income approach (cont.)

#### DDM method (cont.)

## Discount rate (cont.)

The table below presents the computation of LHC's Ke:

rice a coar of daily (im)		
Components	Form ula	Variables
Risk-free rate	в	2.73%
Market risk premium	Ω	6.75%
Beta factor	υ	0.71
Ke.	d=a+(b *c)	7.55%

urce: PDS Group website;
KPMG Equity Market
Risk Premium Research
as of 30 September
2020; ThomsonOne;
RGM&Co. analysis

Projected dividends and equity value

- Under the DDM method, RGM&Co. used the H Model to estimate LHC's future dividends. The H Model allows for two stages of growth an initial phase where the growth rate declines linearly over time and a subsequent stable phase where the growth rate is stable and is expected to remain so for the long term. Assuming a growing DPS was deemed appropriate given that LHC has the financial capability to increase its level of dividend declaration and distributions. In deriving the appropriate assumptions for growth rates, the following factors were taken into consideration.
- The initial growth rate was based on the historical Return on equity and Retention ratio of LHC. The product of Return on equity and Retention ratio is also referred to as the sustainable growth rate which is defined as the maximum rate of growth that a company can sustain without having to obtain additional equity or debt in order to finance growth. RGM&Co. deemed this to be a reasonable basis based on the premise that the earnings reinvested by LHC will fuel its succeeding growth.
- b) A stable phase growth rate is the average rate taking into account business cycle trends such as growth, contraction, recovery, and expansion. This business cycle was deemed to be best represented by the average estimated annual growth rate of the Philippines' gross domestic product ("GDP") from 2019 to 2025.
- To estimate a fair range of values using the H Model, RGM&Co. used two classifications which will be discussed in the succeeding page.

  (2) scenarios which will be discussed in the succeeding page.

# Valuation methodology - Income approach (2/4)

#### Income approach

#### DDM method

# Projected dividends and equity value - Scenario 1

In Scenario 1, DPS was initially projected using a 4.8% growth rate based on the Company's 2015 to 2019 average standalone ROE and retention ratio of 11.6% and 41.8%, respectively. The initial growth rate of 4.8% was then set to decrease annually by 8.1 basis point to reach the stable growth rate of 4.4% after 2025. The stable growth rate was based on the average annual growth rate of the Philippines' GDP from 2019 to 2025. The Philippine GDP forecast was based on the IMF's October 2020 world economic outlook

			Discount	Present
Year	Growth rate	DPS	factor	value
Discount rate			7.55%	
DPS <sub>0</sub>		0.100		
2021	4.8%	0.105	96.0	0.10
2022	4.8%	0.110	0.89	0.10
2023	4.7%	0.115	0.83	0.09
2024	4.6%	0.120	0.77	0.09
2025	4.5%	0.126	0.71	0.09
Initial phase				0.47
Stable phase	4.4%	4.211	0.71	3.01
Price per share	6			3.48
Equity value (in PHP million)	PHP million)			15,815

Equity value (in PHP million)
Source: LHC's 2015 to 2019 AFS; LHC's 2 October 2020 disclosure; RGM&Co. analysis

Stable phase (Scenario 1)

Stable phase (Scenario 1)

Capitalization Stable

Year Growth rate DPS rate phase DPS

Stable phase 14.4% 0.131 3.1% 4.211

### Income approach (cont.)

#### DDM method (cont.)

# Projected dividends and equity value - Scenario 2

In Scenario 2, the initial growth rate of 9.2% was based on LHC's 2015 to 2019 consolidated ROE and retention ratio of 10.2% and 90.2%. RGM&Co. used the same assumption in Scenario 1 for the stable phase growth rate under Scenario 2. Thus, the initial growth rate was then set to decline by 94.9 basis points annually to reach the stable phase growth rate of 4.4% after 2025.

DDM metho	DDM method - H Model (Scenario 2)	ario 2)		
			†anoosi0	Proceed
Year	Growth rate	DPS	factor	value
Discount rate	ate		7.55%	
DPS <sub>0</sub>		0.100		
2021	9.5%	0.109	96.0	0.10
2022	8.2%	0.118	0.89	0.10
2023	7.3%	0.127	0.83	0.10
2024	6.3%	0.135	0.77	0.10
2025	5.4%	0.142	0.71	0.10
Initial phase				0.52
Stable phase	e 4.4%	4.759	0.71	3.40
Price per share	hare			3.92
Equity value	Equity value (in PHP million)			17,795

Souce: LHC's AFS, RGM&Co, analysis
Below are the variables used in the computation of the stable phase DPS;

ı

ble phase	Stable phase (Scenario 2)					
		J	Capitalization	Stable		
Year	Growth rate	DPS	rate	rate phase DPS Source:	ource:	RGM&Co.
Stable phase	4.4%	0.148	3.1%	4.759		analysis
Apr tho	Hader the DDM mothed 1 DC's canitomelia reason from BUDIE 0 billion to	ilov viinoo	o rango from	DUD1E O Billin	+	

Under the DDM method, LHC's equity value ranges from PHP15.8 billion to PHP17.8 billion, equivalent to PHP3.48 to PHP3.92 per share as of the Cut-off

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ri K.G. warabat o.Co., a Philippine parifership and a member rifm of the K.P.W. global organization of independent member rifms affili ational Limited, a private English company limited by guarantee. All rights reserved.

# Valuation methodology - Income approach (3/4)

#### Income approach

#### DCF method

- The DCF method is another generally accepted valuation methodology.
   which considers a company's future earnings potential. Under the DCF method, forecasted cash flows are discounted back to the present date, generating a net present value for the cash flow stream of the business. A terminal value at the end of the Forecast Period is then computed and discounted back to the valuation date to determine a company's value.
- In the valuation of the Company using the DCF method of the Income Approach, three (3) variables were considered in determining the value of LHC. These were: (a) the projected FCF, (b) the appropriate discount rate, and (c) the terminal value.

#### Projected FCF

- In computing for the value of LHC using the Income Approach, the financial projection of LHC's future cash flows is required. <u>Being an investment</u> holding company, RGM&Co, deemed that the appropriate cash flows to use are the cash flows expected to be received by LHC. These cash flows pertain to the dividends and cash distributions to be declared by LHC's subsidiaries and affiliates. These cash flows also pertain to expenses to be incurred by LHC for its operations.
- The forecast for LHC assumes that the Company will be able to grow its income from dividends and cash distributions. LHC's receipt of dividends and cash dividends this year, despite the impact and implications of the COVID-19 pandemic on its investments, may be able to support the growth assumptions for income from dividends and cash distributions during the Forecast Period. The growth assumptions are consistent with the annual growth discussed under the DDM method on page 22.

#### Income approach (cont.)

#### DCF method (cont.)

## Projected cash flows (cont.)

 There are also two (2) scenarios for the projected income from dividends and cash distributions <u>based on the growth assumptions under the DDM method</u>.
 The tables below present LHC's projected income from dividends and cash distribution:

Projected income from dividends and cash distribution (Scenario 1)	ibutio	u (Sce	nario	<del></del>	
In PHP million	2021	2022	2023	2024	2021 2022 2023 2024 2025
Dividends and cash distribution in the previous year	537	563	537 563 590 617 646	617	646
Annual grow th	4.8%	4.8%	4.8% 4.8% 4.7% 4.6% 4.5%	4.6%	4.5%
Projected income from dividends and cash distribution 563 590 617 646 675	563	230	617	646	675
Source: LHC Management; RGM&Co. analysis					

Projected income from dividends and cash distribution (Scenario 2)	ibutio	n (Sce	nario	2)	
In PHP million	2021	2022	2021 2022 2023 2024 2025	2024	2025
Dividends and cash distribution in the previous year	537	286	537 586 635 681 724	681	724
Annual grow th	9.2%	8.2%	9.2% 8.2% 7.3% 6.3% 5.4%	6.3%	5.4%
Projected income from dividends and cash distribution 586 635 681 724 763	586	635	681	724	763
Source: LHC Management: RGM&Co. analysis					

- It was also assumed that the level of the Company's cash general and administrative expenses will be at 18.9%, based on the Company's average 2017 to 2019 cash general and administrative expenses as % of Revenues. These are expenses mainly for Personnel costs, Contracted services, and Representation and travel.
- RGM&Co. met with Management on 9 December 2020 to discuss the assumptions underlying the forecasted financial information used in this Report.
- Please note, however, that in using this method, there will usually be differences between the projected and actual results, because events and circumstances frequently do not occur as expected, and those differences may be material. Hence, while RGM&Co. exercised best judgment in evaluating the assumptions, RGM&Co. would like to highlight that it cannot provide assurance



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# Valuation methodology - Income approach (4/4)

#### Income approach

#### DCF method (cont.)

#### Discount rate

■ The Ke has been discussed on page 21. The same Ke in the DDM method was applied in the DCF method.

#### Terminal value

- the discounted value of all subsequent cash flows is computed. This single forecasted with reasonable certainty. As such, a single value representing flows beyond the Forecast Period. However, cash flows can no longer be In theory, the value of LHC's business should reflect its projected cash value is referred to as the terminal value.
- To estimate the terminal value, RGM&Co. applied a 4.4% growth rate after DDM method. The terminal growth rate was based on the average annual 2025. This is consistent with the stable growth rate assumed under the growth rate of the Philippine GDP from 2019 to 2025.
- The tables below present the computation of terminal value under Scenario 1 and Scenario 2:

#### rate (a-b) **Growth Capitalization** 18,339 rate (a-b) Growth Capitalization rate (b) 4.43% rate (b) 4.43% In PHP million (except for percentages) In PHP million (except for percentages) Free cash Discount flow rate (a) 7.55% Free cash Discount rate (a) 7.55% Terminal Value (Scenario 1) flow Terminal Value (Scenario 2) 619 547 urce: RGM&Co. analysis; IMF **Terminal Value** Year Year

### Using the assumptions discussed in the previous sections, the tables below DCF method (cont.) Equity value

Income approach (cont.)

Terminal value 0.71 13,096 15,164 present the computed equity value for LHC under the 2 scenarios of the DCF 2021 2022 2023 2024 2025 Cash general and administrative expenses (106) (111) (117) (122) (128) FCF 457 478 501 524 547 Discount factor 0.96 0.89 0.83 0.77 0.71 646 402 590 617 414 425 563 436 Projected income from dividends and cash (except for discount factor) Equity value (Scenario 1) Value per share (in PHP) Present value of FCF In PHP million Equity value distribution

Equity value (Scenario 2)						
In PHP million					ľ	Terminal
(except for discount factor)	2021	2022	2021 2022 2023 2024 2025	2024	2025	value
Projected income from dividends and cash distribution	586		635 681 724 763	724	763	
Cash general and administrative expenses (111) (120) (129) (137) (144)	(111)	(120)	(129)	(137)	<u>4</u>	
FOF	476	476 515	552	282	619	20,728
Discount factor	96.0	0.89	0.96 0.89 0.83 0.77 0.71	0.77	0.71	0.71
Present value of FCF	454	454 457	456	456 451 442	442	14,802
Equity value						17,063
Value per share (in PHP)						3.76
00000						

PHP17.1 billion, equivalent to PHP3.34 to PHP3.76 per share as of the Cut-off Source: RGM&Co. analysis

Under the DCF method, LHC's equity value ranges from PHP15.2 billion to

20,728

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Terminal Value

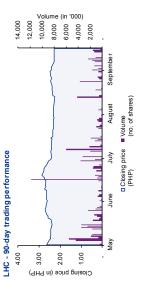
# on methodology - Market approach

## Market approach - WWAP method

 The VWAP is a volume weighted average of every market price at which a stock is traded over a given period. The formula is illustrated below:

$$VWAP = \frac{\Sigma(Closing price \times Volume of stocks traded)}{\Sigma Volume of stocks traded}$$

- addition, the daily average trading volume over the 90-day period was at 1.3 RGM&Co. made reference to the trading volume, closing price, and VWAP of LHC over a 90-day period ending 30 September 2020. RGM&Co. noted common shares were owned by the public as of 30 September 2020. In that 2.0 billion shares or 43.3% of LHC's total issued and outstanding
- In the analysis of the 90-day trading performance of the Company ending 30 September 2020, it was noted that: i
- Trading volume peaked on 30 June 2020 at 11.8 million shares while the closing price was highest on 3 July 2020 at PHP2.87 per share;
- Lowest recorded trading volume of the Company was on 3 August reached its lowest level on 27 August 2020 at PHP2.3 per share. 2020 at 25.0 thousand shares. Closing price, on the other hand, ī



was also included in determining LHC's range of values.

Was also included in determining LHC's range of values, and a member firm of the KPMG global organization of independent member firms affiliated with KPMG or Values. International Limited, a private English company limited by guarantee. All rights reserved.

## Market approach – VWAP method (cont.)

 Presented below are the 30-day, 60-day and 90-day VWAP for LHC as of the Company's closing price as of the Cut-off Date and the highest closing price within six (6) months prior to the Cut-off Date. Cut-off Date. Also presented in the table are the information on the

LHC - VWAP summary as of the Cut-off Date	s of the Cut-o	iff Date	
	Value per	Outstanding	Total equity
	share	shares	value
Closing price as of			
the Cut-off Date	2.28	4,542,298,911	10,356
Highest closing	90 0	4 542 200 044	12 445
price in 6 months	7:30	4,342,430,311	<u>2</u>
30-Day VWAP 2.34 4,542,298,911 10,640	2.34	4,542,298,911	10,640
60-Day VWAP	2.48	4,542,298,911	11,275
90-Dav VWAP	2.49	4.542.298.911	11.321

Source: ThomsonOne; RGM&Co. analysis

It can be noted from the table above that the VWAP of LHC's shares was on minimize the impact of these factors, we've extended the VWAP analysis to include a one-year period beginning 1 October 2019. The resulting VWAP is the 9M2020 financial performance of LHC's subsidiaries and associates. To a declining trend. The decline may be attributed to various factors such as presented in the table below: 

LHC - One-year VWAP as of the Cut-off Date	as of the Cut-o	ff Date	
	Value per	Outstanding	Total equity
	share	shares	value
One-year VWAP	3.03	4,542,298,911	13,777

Using the VWAP method, LHC's equity value ranges from PHP10.6 billion to PHP13.8 billion, equivalent to value per share range of PHP2.34 to PHP3.03 as of the Cut-off Date.

Please note that LHC's highest closing price in six (6) months of PHP2.96

ThomsonOne

Source:

# Valuation methodology - Cost approach (1/2)

## Cost approach - NAV method

Presented below is the condensed breakdown of LHC's unadjusted NAV as investments in PDRs and in subsidiaries. These assets are owned by LHC market values of these assets should be reflected in the valuation of LHC. and are also considered as LHC's primary value drivers. Hence, the fair LHC is a holding company and its assets are primarily composed of its of 9M2020 at the standalone level:

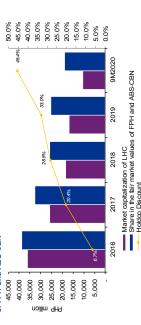
LHC - Unadjusted NAV as of 9M2020	
In PHP million	9M2020
Current assets	1,183
Investment in PDRs	5,779
Investment in FPH	3,967
Other noncurrent assets	1,249
Total assets	12,178
Total liabilities	(301)
Unadjusted NAV	11,877

Source: LHC 9M2020 Parent AFS

- It can be noted that Investment in PDRs and Investment in FPH comprised 80.0% of LHC's total assets at the standalone level
- value as of the Cut-off Date. Adjustment were made in LHC's Investment in PDRs (i.e. economic interest in ABS-CBN), and Investment in FPH accounts RGM&Co. computed for the Company's adjusted NAV to determine LHC's to reflect the fair market values of LHC's value drivers.
- before the Cut-off Date. These information were deemed to be the basis of It can be noted that ABS-CBN and FPH are publicly-listed companies and their stocks are traded at the PSE. Thus, in determining the fair values of these entities, RGM&Co. referred to the entities' stock price data on and the entities' fair market values.
- prudent buyer in an open market, where both have access to all relevant applied between a hypothetical willing vendor and a hypothetical willing The generally accepted definition of "fair market value" is the value as information.

## Cost approach - NAV method (cont.)

- To determine a range of values using this approach, RGM&Co. applied the
- RGM&Co. applied the closing stock price of the entities as of the Cut-off Scenario 1 – to determine the fair market values of ABS-CBN and FPH,
- September 2020 to determine the fair market values of ABS-CBN and Scenario 2 - RGM&Co. applied the entities' 90-day VWAP ending 30
- market capitalization and its share in the fair market values of FPH and ABS-In addition to the discussion on page 19, RGM&Co. also noted that LHC's values which is referred to as the holding company or "Holdco" discount. historical market capitalization has been below its share in the fair market values of FPH and ABS-CBN. Presented below is a comparison of LHC's CBN. The illustration also presents the gap between the two (2) set of Market capitalization of LHC vs. Share in the fair market values of FPH and ABS-CBN



Note: The fair market values of FPH and ABS-CBN were determined by multiplying their period-end closing price with the number of their outstanding common stocks as of the same period. The fair market values were then multiplied by the percentage of LHC's shareholdings during that period. The fair market values were then Source: PSE Edge, RGM&Co, analysis

- 26 RGM&Co. deemed it reasonable to apply a Holdco discount of 26.8% based on the average Holdco discount from 2016 to 9M2020.

# Valuation methodology - Cost approach (2/2)

## Cost approach - NAV method (cont.)

Further to the discussion in the previous page, presented in the tables below are the detailed computation of LHC's adjusted NAV under Scenario 1 and Scenario 2 of the NAV method:

NAV - Scenario 1					
In PHP million (except	Price per share	No. of outstanding	Market	LHC's equity/	LHC's equity/ LHC's share in the value
for no. of shares and	(9M2020 closing price)	shares as of 9M2020	capitalization	economic	of FPH and ABS-CBN
percentages)	(a)	(q)	$(c = a \times b)$	interest (d)	$(e = c \times d)$
王	61.0	505,425,994	30,831	21.0%	15,709
ABS-CBN	9.9	857,516,968	5,694	26.9%	3,238
Fair value of LHC's inve	Fair value of LHC's investment in FPH and ABS-CBN	-			18,948
Value of LHC's other assets, net of liabilities	ts, net of liabilities				2,131
LHC - Adjusted net asset value	et value				21,079
Holdco discount (26.8% of adjusted net asset value)	adjusted net asset value)				(5,650)
LHC - Adjusted net ass	LHC - Adjusted net asset value, net of holdco discount	ount			15,429
Value per share (in PHP)	(				3.40

NAV - Scenario 2					
In PHP million (except for no. of shares and	Price per share (90-day VWAP)	No. of outstanding shares as of 9M2020	Market capitalization	LHC's equity/ economic	-HC's equity/ LHC's share in the value economic of FPH and ABS-CBN
percentages)	(a)	(q)	$(c = a \times b)$	interest (d)	(e = c x d)
H	59.8	505,425,994	30,226	21.0%	15,401
ABS-CBN	10.5	857,516,968	8,968	26.9%	5,100
Value of LHC					20,501
Value of LHCs other assets, net of liabilities	ts, net of liabilities				2,131
LHC - Adjusted net asset value	et value				22,632
Holdco discount (26.8% of adjusted net asset value)	adjusted net asset value)				(990'9)
LHC - Adjusted net asse	-HC - Adjusted net asset value, net of holdco discount	ount			16,566
Value per share (in PHP)	(				3.65

Using the NAV method, LHC's equity value ranges from PHP15.4 billion to PHP16.6 billion, equivalent to value per share range of PHP3.40 to PHP3.65 as of the Cut-off Date.
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# Valuation results and fairness opinion (1/2)

#### Valuation results

 Based on the detailed discussions in the preceding sections, RGM&Co. computed the fair range of LHC's equity value as of the Cut-off Date, as presented in the table below:

Valuation summary		
	Equity value (in PHP million)	Value per share (in PHP)
Income approach		
DDM method		
Scenario 1	15,815	3.48
Scenario 2	17,795	3.92
DCF method		
Scenario 1	15,164	3.34
Scenario 2	17,063	3.76
Market approach		
VWAP method		
30-day VWAP	10,640	2.34
60-day VWAP	11,275	2.48
90-day VWAP	11,321	2.49
1-year VWAP	13,777	3.03
Highest closing price in 6 months	13,445	2.96
Market approach		
NAV method		
Scenario 1	15,429	3.40
Scenario 2	16,566	3.65

 (a) RGM&Co. used LHC's total issued and outstanding shares of 4,542,298,911 based on the Company's 9M2020 Public ownership report

ource: RGM&Co. analysis

Fairness opinion

- Based on our independent valuation analysis, we are of the opinion that the fair value of the listed LHC common shares ranges from PHP2.34 to PHP3.92 per share as of the Cut-off Date.
- On the basis of the foregoing, the Tender Offer Price is within the computed range of LHC's equity value per share. Thus, RGM&Co. deemed the Tender Offer Price fair and reasonable from a financial point of view, as of the Cutoff Date.
- Furthermore, we would like to highlight that the updates in this Report did not result to a change in the valuation, and the fairness opinion expressed in our original report dated 14 December 2020.

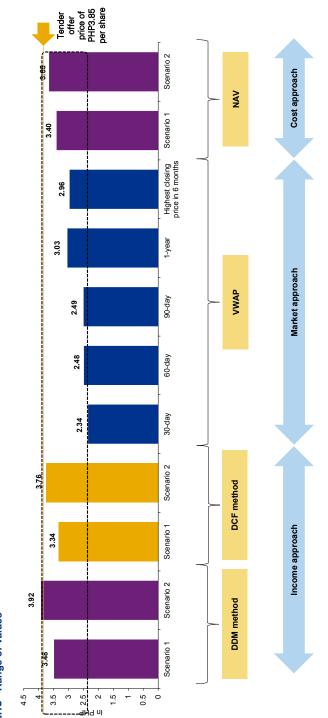


# Valuation results and fairness opinion (2/2)

#### Valuation bar

In summary, the valuation results are as follows:

### LHC - Range of values



Source: RGM&Co. analysis

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## One-year trading information (1/5) Appendix 1

Traded value (PHP)

Volume (no. of shares)

ar trading performance (cont.) Closing price (PHP) 1,498,190 290,000 496,480 110,880

1,006,560 2,334,660

1,405,300 1,968,120 1,465,570

1,535,470 86,580 58,500 895,350

643,000 125,000 214,000 48,000 611,000 852,000 629,000 1,002,000 65,000 381,000 1,1872,000 748,000 1,193,000 376,000 1,193,000 1,193,000 1,193,000 1,193,000 1,193,000 1,193,000 2,165,000 1,380,000 1,380,000 1,380,000

LHC-0	LHC - One year trading performance	l performance			CHC-0	LHC - One year tradir
		Closing price	Volume	Traded value		
Days	Date	(PHP)	(no. of shares)	(PHP)	Days	Date
-	30-Sep-20	2.28	347,000.00	791,160	26	18-Aug-20
7	29-Sep-20	2.29	1,553,000	3,556,370	27	17-Aug-20
က	28-Sep-20	2.30	1,309,000	3,010,700	28	14-Aug-20
4	25-Sep-20	2.30	58,000	133,400	29	13-Aug-20
2	24-Sep-20	2.29	1,091,000	2,498,390	30	12-Aug-20
9	23-Sep-20	2.29	2,410,000	5,518,900	31	11-Aug-20
7	22-Sep-20	2.29	1,657,000	3,794,530	32	10-Aug-20
<b>®</b>	21-Sep-20	2.30	1,203,000	2,766,900	33	7-Aug-20
6	18-Sep-20	2.38	1,312,000	3,122,560	34	6-Aug-20
10	17-Sep-20	2.42	75,000	181,500	35	5-Aug-20
11	16-Sep-20	2.42	000,699	1,618,980	36	4-Aug-20
12	15-Sep-20	2.41	1,678,000	4,043,980	37	3-Aug-20
13	14-Sep-20	2.47	645,000	1,593,150	38	30-Jul-20
4	11-Sep-20	2.45	44,000	107,800	39	29-Jul-20
15	10-Sep-20	2.41	832,000	2,005,120	40	28-Jul-20
16	9-Sep-20	2.42	585,000	1,415,700	14	27-Jul-20
17	8-Sep-20	2.46	100,000	246,000	42	24-Jul-20
18	7-Sep-20	2.45	3,709,000	9,087,050	43	23-Jul-20
19	4-Sep-20	2.38	91,000	216,580	44	22-Jul-20
20	3-Sep-20	2.38	75,000	178,500	45	21-Jul-20
21	2-Sep-20	2.37	250,000	592,500	46	20-Jul-20
52	1-Sep-20	2.37	1,128,000	2,673,360	47	17-Jul-20
23	28-Aug-20	2.36	562,000	1,326,320	48	16-Jul-20
54	27-Aug-20	2.26	4,151,000	9,381,260	49	15-Jul-20
22	19-Aug-20	2.31	168,000	388,080	20	14-Jul-20
Sources: Th	Sources: ThomsonOne; RGM&Co. analysis	o. analysis			Sources: Th	Sources: ThomsonOne; RGM8

1,787,720 2,875,130 906,160 5,217,650

4,586,400

14,536,260 5,131,560

296,460 8,028,720 400,950 3,101,700

122,000 3,304,000 165,000 1,266,000

335,340

-Jul-20 nOne; RGM&Co. analysis





# One-year trading information (2/5)

Appendix 1

LHC-0	LHC - One year trading performance (cont.)	nance (co	nt.)		LHC - C
Davs	Closir	Closing price (PHP)	Volume (no. of shares)	Traded value (PHP)	Davs
51	13-Jul-20	2.56	3,673,000	9,402,880	9/
52	10-Jul-20	2.66	575,000	1,529,500	77
53	9-Jul-20	2.71	1,444,000	3,913,240	78
54	8-Jul-20	2.73	1,545,000	4,217,850	79
22	7-Jul-20	2.79	200,000	558,000	80
26	6-Jul-20	2.77	1,011,000	2,800,470	81
22	3-Jul-20	2.87	1,186,000	3,403,820	82
28	2-Jul-20	2.81	718,000	2,017,580	83
29	1-Jul-20	2.74	919,000	2,518,060	84
09	30-Jun-20	2.74	11,817,000	32,378,580	85
61	29-Jun-20	2.69	664,000	1,786,160	86
62	26-Jun-20	2.72	122,000	331,840	87
63	25-Jun-20	2.67	251,000	670,170	88
64	24-Jun-20	2.70	225,000	607,500	88
65	23-Jun-20	2.73	159,000	434,070	06
99	22-Jun-20	2.65	682,000	1,807,300	91
29	19-Jun-20	2.64	519,000	1,370,160	92
89	18-Jun-20	2.63	774,000	2,035,620	93
69	17-Jun-20	2.63	78,000	205,140	94
20	16-Jun-20	2.63	203,000	533,890	92
71	15-Jun-20	2.61	473,000	1,234,530	96
72	11-Jun-20	2.69	479,000	1,288,510	26
73	10-Jun-20	2.68	943,000	2,527,240	86
74	9-Jun-20	2.71	1,174,000	3,181,540	66
75	8-Jun-20	2.70	2,367,000	6,390,900	100
Sources: Th	Sources: ThomsonOne; RGM&Co. analysis				Sources: T

1,065,150 10,429,130 4,502,640 7,409,360

405,000 3,877,000 1,752,000 2,828,000 3,133,000

14-May-20

11-May-20 13-May-20 12-May-20

8-May-20 6-May-20

7-May-20 5-May-20 4-May-20 30-Apr-20

4,044,950 4,619,880

3,502,000 2,523,000 3,562,000 1,702,000 1,651,000 679,000 679,000 5,596,000 4,411,000

27-May-20 26-May-20 22-May-20 21-May-20 20-May-20

29-May-20 28-May-20

1-Jun-20

1,683,920

11,027,500 13,710,200

19-May-20 18-May-20 15-May-20

3,703,040 2,358,120

Volume (no. of shares)

Closing price (PHP)

5-Jun-20 4-Jun-20 3-Jun-20 2-Jun-20

ne year trading performance (cont.)

1,391,600 3,909,870 8,404,800 6,080,430 8,655,660 4,169,900

895,260

1,408,000 914,000 347,000 568,000

8,490,430

4,935,000 12,102,000 10,674,000

32,433,360 26,151,300 15,008,800 10,663,400

14,055,600

5,840,000 4,070,000 5,512,000

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## Appendix 1 ONE-Year trading information (3/5)

LHC-0	Days	126	127	128	129	130	131	132	133	134	135	136	137	138	139	140	141	142	143	144	145	146	147	148	149	150	Sources: Th
	Traded value (PHP)	934,500	3,165,080	888,940	2,176,210	1,689,870	1,783,740	1,357,300	5,290,340	7,613,910	4,541,760	1,297,610	3,385,800	1,096,980	3,177,090	1,965,440	1,006,050	887,960	666,810	97,240	3,027,150	690,520	333,760	1,011,000	832,020	277,340	
nt.)	Volume (no. of shares)	350,000	1,181,000	338,000	809,000	619,000	651,000	490,000	1,903,000	2,729,000	1,577,000	449,000	1,188,000	389,000	1,107,000	664,000	353,000	316,000	239,000	34,000	1,085,000	244,000	112,000	337,000	294,000	000'86	
LHC - One year trading performance (cont.)	Closing price (PHP)	2.67	2.68	2.63	2.69	2.73	2.74	2.77	2.78	2.79	2.88	2.89	2.85	2.82	2.87	2.96	2.85	2.81	2.79	2.86	2.79	2.83	2.98	3.00	2.83	2.83	o. analysis
one year trading	Date	29-Apr-20	28-Apr-20	27-Apr-20	24-Apr-20	23-Apr-20	22-Apr-20	21-Apr-20	20-Apr-20	17-Apr-20	16-Apr-20	15-Apr-20	14-Apr-20	13-Apr-20	8-Apr-20	7-Apr-20	6-Apr-20	3-Apr-20	2-Apr-20	1-Apr-20	31-Mar-20	30-Mar-20	27-Mar-20	26-Mar-20	25-Mar-20	24-Mar-20	ources: ThomsonOne; RGM&Co. analysis
LHC-0	Days	101	102	103	104	105	106	107	108	109	110	111	112	113	114	115	116	117	118	119	120	121	122	123	124	125	ources: Tr

ב ב ב	LUC - One year trading perioniance (cont.)			
		Closing price	Volume	Traded value
Days	Date	(PHP)	(no. of shares)	(PHP)
126	23-Mar-20	2.79	633,000	1,766,070
127	20-Mar-20	2.90	1,071,000	3,105,900
128	19-Mar-20	2.90	1,791,000	5,193,900
129	16-Mar-20	3.40	82,000	278,800
130	13-Mar-20	3.66	794,000	2,906,040
131	12-Mar-20	3.68	5,071,000	18,661,280
132	11-Mar-20	3.71	61,000	226,310
133	10-Mar-20	3.71	020,000	2,411,500
134	9-Mar-20	3.69	1,515,000	5,590,350
135	6-Mar-20	3.70	64,000	236,800
136	5-Mar-20	3.70	1,220,000	4,514,000
137	4-Mar-20	3.70	427,000	1,579,900
138	3-Mar-20	3.71	1,130,000	4,192,300
139	2-Mar-20	3.71	372,000	1,380,120
140	28-Feb-20	3.70	806,000	2,982,200
141	27-Feb-20	3.98	331,000	1,317,380
142	26-Feb-20	3.99	188,000	750,120
143	24-Feb-20	3.96	476,000	1,884,960
144	21-Feb-20	3.88	452,000	1,753,760
145	20-Feb-20	4.00	1,120,000	4,480,000
146	19-Feb-20	3.75	209,000	1,908,750
147	18-Feb-20	3.77	138,000	520,260
148	17-Feb-20	3.81	5,385,000	20,516,850
149	14-Feb-20	3.80	1,324,000	5,031,200
150	13-Feb-20	3.77	1,792,000	6,755,840

rces: ThomsonOne; RGM&Co. analysis



## Appendix 1 ONC-YEAR trading information (4/5)

trading performance (cont.)

LHC-0	LHC - One year trading performance (cont.)	erformance (co	nt.)		THC - C	LHC - One year
		Closing price	Volume	Traded value		
Days	Date	(PHP)	(no. of shares)	(PHP)	Days	Dat
151	12-Feb-20	3.77	441,000	1,662,570	176	7-Jan
152	11-Feb-20	3.77	295,000	1,112,150	177	6-Jan
153	10-Feb-20	3.75	7,365,000	27,618,750	178	3-Jan
154	7-Feb-20	3.78	32,000	120,960	179	2-Jan
155	6-Feb-20	3.72	18,000	096'99	180	27-Dec
156	5-Feb-20	3.71	2,309,000	8,566,390	181	26-Dec
157	4-Feb-20	3.70	371,000	1,372,700	182	23-Dec
158	3-Feb-20	3.69	2,770,000	10,221,300	183	20-Dec
159	31-Jan-20	3.72	1,118,000	4,158,960	184	19-Dec
160	30-Jan-20	3.72	224,000	833,280	185	18-Dec
161	29-Jan-20	3.73	2,279,000	8,500,670	186	17-Dec
162	28-Jan-20	3.78	429,000	1,621,620	187	16-Dec
163	27-Jan-20	3.74	404,000	1,510,960	188	13-Dec
164	24-Jan-20	3.71	632,000	2,344,720	189	12-Dec
165	23-Jan-20	3.71	2,000	25,970	190	11-Dec
166	22-Jan-20	3.71	176,000	652,960	191	10-Dec
167	21-Jan-20	3.69	272,000	1,003,680	192	9-Dec
168	20-Jan-20	3.71	121,000	448,910	193	9-Dec
169	17-Jan-20	3.71	641,000	2,378,110	194	5-Dec
170	16-Jan-20	3.71	350,000	1,298,500	195	4-Dec
171	15-Jan-20	3.72	71,000	264,120	196	3-Dec
172	14-Jan-20	3.76	532,000	2,000,320	197	2-Dec
173	10-Jan-20	3.83	1,097,000	4,201,510	198	29-Nov
174	9-Jan-20	3.84	636,000	2,442,240	199	28-Nov
175	8-Jan-20	3.85	668,000	2,571,800	200	27-Nov
Sources: Th	Sources: ThomsonOne; RGM&Co. analysis	analysis			Sources: T	Sources: ThomsonOne

		Closing price	Volume	Traded value
Days	Date	(PHP)	(no. of shares)	(PHP)
176	7-Jan-20	3.88	718,000	2,785,840
177	6-Jan-20	3.82	333,000	1,272,060
178	3-Jan-20	3.72	105,000	390,600
179	2-Jan-20	3.70	717,000	2,652,900
180	27-Dec-19	3.71	163,000	604,730
181	26-Dec-19	3.75	164,000	615,000
182	23-Dec-19	3.70	478,000	1,768,600
183	20-Dec-19	3.73	316,000	1,178,680
184	19-Dec-19	3.72	173,000	643,560
185	18-Dec-19	3.74	135,000	504,900
186	17-Dec-19	3.75	168,000	630,000
187	16-Dec-19	3.78	1,679,000	6,346,620
188	13-Dec-19	3.78	92,000	215,460
189	12-Dec-19	3.78	75,000	283,500
190	11-Dec-19	3.76	291,000	1,094,160
191	10-Dec-19	3.76	125,000	470,000
192	9-Dec-19	3.76	398,000	1,496,480
193	6-Dec-19	3.75	1,128,000	4,230,000
194	5-Dec-19	3.88	377,000	1,462,760
195	4-Dec-19	3.90	1,583,000	6,173,700
196	3-Dec-19	4.04	2,327,000	9,401,080
197	2-Dec-19	4.04	167,000	674,680
198	29-Nov-19	4.04	477,000	1,927,080
199	28-Nov-19	4.06	107,000	434,420
200	27-Nov-19	4.06	87,000	353,220

es: ThomsonOne; RGM&Co. analysis



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## One-year trading information (5/5) Appendix 1

LHC-0	LHC - One year trading performance (cont.)	erformance (co	nt.)		LHC - One	. One
ı		Closing price	Nolume	Traded value	ı	
Days	Date	(РНР)	(no. of shares)	(PHP)	Days	
201	26-Nov-19	4.03	118,000	475,540	226	7
202	25-Nov-19	4.01	61,000	244,610	227	
203	22-Nov-19	4.00	16,882,000	67,528,000	228	
204	21-Nov-19	4.04	35,000	141,400	229	
205	20-Nov-19	3.99	71,000	283,290	230	
206	19-Nov-19	3.97	2,410,000	9,567,700	231	
207	18-Nov-19	4.16	368,000	1,530,880	232	
208	15-Nov-19	4.15	162,000	672,300	233	_
209	14-Nov-19	4.15	000'96	398,400	234	
210	13-Nov-19	4.16	451,000	1,876,160	235	
211	12-Nov-19	4.16	000'969	2,895,360	236	
212	11-Nov-19	4.15	1,507,000	6,254,050	237	
213	8-Nov-19	4.26	353,000	1,503,780	238	
214	7-Nov-19	4.30	83,000	356,900	239	
215	6-Nov-19	4.32	281,000	1,213,920	240	
216	5-Nov-19	4.37	6,308,000	27,565,960	Sources: Thoms	Thom
217	4-Nov-19	4.37	455,000	1,988,350		
218	31-Oct-19	4.31	945,000	4,072,950		
219	30-Oct-19	4.31	816,000	3,516,960		
220	29-Oct-19	4.31	282,000	1,215,420		
221	28-Oct-19	4.29	205,000	879,450		
222	25-Oct-19	4.30	815,000	3,504,500		
223	24-Oct-19	4.31	45,000	193,950		
224	23-Oct-19	4.30	000'99	283,800		
225	22-Oct-19	4.31	218,000	939,580		
F	001100	-				

4-0ct-19 7-0ct-19

3-Oct-19

2-Oct-19

1,702,080 1,438,800 1,499,840 344,000 4,469,470 770,000 1,235,160 2,143,960 3,819,300 1,378,950 1,48,920 148,920 17,500 217,500 707,420 4,645,310

394,000 330,000 344,000 1,037,000 175,000 282,000 494,000 878,000 317,000 317,000 163,000 163,000 163,000

11-Oct-19

Volume (no. of shares)

Closing price (PHP)

21-Oct-19 18-Oct-19 17-Oct-19 16-Oct-19 15-Oct-19 14-Oct-19 10-Oct-19 9-Oct-19 8-Oct-19

.HC - One year trading performance (cont.)

3,565,320

Sources: ThomsonOne; RGM&Co. analysis



#### Appendix 2

### About KPMC



trusted advisors to the world's leading organizations, helping them create and protect sustainable value. We provide professional countries and have more than 189,000 professionals working in member firms around the world. KPMG professionals are the KPMG is a global network of independent professional firms providing Audit, Tax, and Advisory services. We operate in 152 services to 78% of the global 1,200 companies. RGM&Co. services over 2,000 clients, many of whom are in the Business World Top 1,000 Philippine corporations. RGM&Co. has been recognized as the fastest growing member firm of KPMG in the Asia Pacific region. We are recognized in the business community as one of the leading professional services firms in the Philippines with a strong market share.

advisors to our clients, sharing with them their experiences, industry knowledge, and expertise. The performance of the Firm's RGM&Co.'s Advisory group is structured to be able to build deep insights and experienced perspectives within three service Advisory group is recognized by KPMG as one of the fastest and best performing advisory groups in the Asia Pacific Region, groups: Management Consulting, Risk Consulting, and Deal Advisory. Our professionals add value to our services by being bringing to the clients quality service that are thorough and adheres to global standards.

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#### Appendix 3

## Valuation team



#### Michael Arcatomy H. Guarin Position Name

# Partner and Head, Deal Advisory, KPMG in the Philippines

- Attended Executive Masters in Business Administration, Asian Institute of Management (Dean's List)
- Certified Public Accountant; Member, Philippine Institute of Certified Public Accountants Bachelor of Science in Business Administration and Accountancy (Cum Laude), University of the Philippines-Diliman
  - KPMG-accredited valuation specialist

Experience

has provided valuation, financial model build and review, financial due diligence, commercial due diligence, sell-side assistance, and strategy support services across different industries, such as energy, infrastructure, industrials, financial services, retail, technology, media, and healthcare. Mike has more than 20 years of extensive experience in financial advisory and audit. Mike 



## Ma. Cynthia C. Hernandez

Name

# Principal, Deal Advisory, KPMG in the Philippines

- Masters in Development Economics, UP School of Economics, University of the Philippines-Diliman
  - Bachelor of Science in Metallurgical Engineering (Oblation Scholar), University of the Philippines-Diliman Licensed Professional Metallurgical Engineer . .
    - KPMG-accredited valuation specialist

Experience



<ul> <li>Cynthia has extensive experience in providing financial advisory services across different</li> </ul>
industries with specialization in energy, power and utilities, infrastructure and PPPs, and
mining. She has led engagements assisting clients in conducting valuations, financial model
build, model review, financial and commercial due diligence, strategy support services,
among others.



### Appendix 4 SEC COMMENTS (1/2)

Reference	Pages 7, 8, 21, and 23	Page 2	Page 21	Page 21	Page 7
Comments	Justifications for each methodologies used were not clearly stated on the valuation memorandum including detailed explanation of the assumptions used. Incorporate the justifications in the Valuation Report ("VR").	It should be clearly stated that some of the figures (percentages and beta factor) presented in the Valuation Report are limited to the first two decimal places, thus, a user's own computation using the amount presented may cause some differences. Include the relevant statement in the VR.	The valuer explained that the computation used for the growth rate is a universally accepted computation. However, there are other computations or formula that could have been used. (e.g. historical growth rate). Incorporate the justification/s on the use of such computation in the VR.	The valuer states that 2019 to 2025 is the Normal Business Cycle. It should explain why year 2020 is included considering that it is an outlier or has an extraordinary event and why its Normal Business Cycle started on 2019. Include the explanation in the VR.	The Company is heavily invested in First Philippine Holdings, a company that is in the energy and power sector. This industry is considered to be a sunrise industry given the projected gap with the supply still catching up with the demand. Incorporate the justification on why a declining rate is still assumed despite the gap in the supply against the demand.
Basis	SRC IRR 19.2.6.2.7.2.: Justification of the choice of methodologies and description of the methods used by the firm shall be provided in the firm's Fairness Opinion Report	Rounding off of values	DDM - Computation of growth rate	Business Cycle	Declining Rate during the Initial Phase (Yrs 2021 to 2025)
Valuation Methodology	GENERAL	INCOME APPROACH – DDM & DCF	INCOME APPROACH - DDM & DCF	INCOME APPROACH - DDM & DCF	INCOME APPROACH - DDM & DCF



### Appendix 4 SEC COMMENTS (2/2)

Valuation Methodology	Basis	Comments	Reference
INCOME APPROACH - DDM & DCF	SRC IRR 19.2.6.2.7.2.1: All material assumptions and reasons for the opinion shall be provided in the firm's Fairness Opinion Report	The Valuer used the Company's 2015 to 2019 average ROE and retention ratio in the computation of growth rate used in the income approach; however, historical financials presented in the report were from 2017 to 2019 only. It will be more proper and complete to also disclose 2015 to 2016 financials so readers can validate these computed ratios. Include in the VR the said data.	Pages 14 to 17
INCOME APPROACH - DCF	Separate/Actual Cash flows Vs. Consolidated Cash flows	The Valuer used the Separate Financial Statement Cash Flows for its computation. Under 3.11.2 of Philippine Valuation Manual, Net Cash Flow is defined as the amount of cash that remains after all cash needs of the business have been satisfied. Net Cash flow is typically defined as being cash available to equity or invested capital. The Valuer should justify the appropriateness of the method use instead of the Consolidated Cash Flows which is the cash available to equity or invested capital. Incorporate the justification/s in the VR.	23
MARKET APPROACH - VWAP	SRC IRR 19.2.6.2.7.2.  Justification of the choice of methodologies and description of the methods used by the firm	Justification of the use of VWAP instead of Price Earning Multiple and detailed explanation of the criteria of Comparable Company which was not used. Include the justification and/or explanation in the VR.	Page 8
COST	Use of standalone financials	The valuer stated that the cost approach followed the same concept of income approach which uses the actual cash flows. Hence, under the said approach, it will be the actual assets and liabilities held by the Company as adjusted to its FMV. With this statement, the Valuer should state its justification of the use of the standalone.	Pages 8 and 26







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